

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 7, 2016

**CrossAmerica Partners LP**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-35711**  
(Commission File Number)

**45-4165414**  
(IRS Employer  
Identification No.)

**515 Hamilton Street, Suite 200**  
**Allentown, PA**  
(Address of principal executive offices)

**18101**  
(Zip Code)

Registrant's telephone number, including area code: **(610) 625-8000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02 Results of Operations and Financial Condition.**

On November 7, 2016, CrossAmerica Partners LP (NYSE: CAPL) (“CrossAmerica” or the “Partnership”) issued a press release announcing the financial results for CrossAmerica for the quarter ended September 30, 2016. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

Furnished herewith as Exhibit 99.2 are slides that senior management of CrossAmerica utilized in CrossAmerica’s 2016 third quarter earnings call. The slides are available on the Webcasts & Presentations page of CrossAmerica’s website at [www.crossamericapartners.com](http://www.crossamericapartners.com).

The information in this Current Report is being furnished pursuant to Regulation FD. The information in Item 2.02 and Exhibits 99.1 and 99.2 of Item 9.01 of this report, according to general instruction B.2., shall not be deemed “filed” for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933, as amended. By filing this report on Form 8-K and furnishing this information, the Partnership makes no admission as to the materiality of any information in this report that the Partnership chooses to disclose solely because of Regulation FD.

*Safe Harbor Statement*

Statements contained in the exhibit to this report that state the Partnership’s or its management’s expectations or predictions of the future are forward-looking statements. It is important to note that the Partnership’s actual results could differ materially from those projected in such forward-looking statements. Factors that could affect those results include those mentioned in the documents that the Partnership has filed with the Securities and Exchange Commission (the “SEC”). The Partnership undertakes no duty or obligation to publicly update or revise the information contained in this report, although the Partnership may do so from time to time as management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure.

**Item 9.01 Financial Statements and Exhibits.****(d) Exhibits.**

- |      |  |
|------|--|
| 99.1 | Press Release dated November 7, 2016 regarding the Partnership’s earnings. |
| 99.2 | Investor Presentation Slides of CrossAmerica                               |

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**CrossAmerica Partners LP**

By: CrossAmerica GP LLC  
its general partner

By: /s/ Hamlet T. Newsom, Jr.

Name: Hamlet T. Newsom, Jr.

Title: Vice President, General Counsel and Corporate Secretary

Dated: November 7, 2016

## EXHIBIT INDEX

| <b><u>Exhibit No.</u></b> | <b><u>Exhibit Description</u></b>   |
|---------------------------|---|
| 99.1                      | Press release dated November 7, 2016 regarding the Partnership's earnings |
| 99.2                      | Investor Presentation Slides of CrossAmerica                              |



## CrossAmerica Partners LP Reports Third Quarter 2016 Results

- Reported Third Quarter 2016 Operating Income and Net Income of \$10.0 million and \$3.0 million, respectively
- Announced a quarterly distribution of \$0.6075 per unit attributable to the third quarter of 2016, a 5.2% increase compared with the distribution attributable to the third quarter of 2015
- Generated Third Quarter 2016 Adjusted EBITDA of \$27.1 million and Distributable Cash Flow of \$21.3 million, respectively
- Reported Third Quarter 2016 Distribution Coverage Ratio of 1.06x

Allentown, PA November 7, 2016 – CrossAmerica Partners LP (NYSE: CAPL) (“CrossAmerica” or the “Partnership”), a leading wholesale fuels distributor and owner and lessor of real estate used in the retail distribution of motor fuels, today reported financial results for the third quarter ended September 30, 2016.

“Despite the comparison to a very strong fuel margin in the third quarter 2015, we generated solid cash flow this quarter thanks to our sustained focus on integration and expense control,” said Jeremy Bergeron, President of CrossAmerica. “With the recent State Oil acquisition, as well as various other initiatives, we continue to position the Partnership for further growth, while maintaining a strong balance sheet and coverage ratio.”

### **Three Months**

#### *Consolidated Results*

Operating income was \$10.0 million for the third quarter 2016 compared to \$14.8 million achieved in the third quarter 2015. The decrease in operating income was due primarily to a decline in motor fuel gross profit in the wholesale and retail segments, as the volatility and decline in wholesale gasoline prices experienced in the third quarter 2015 did not repeat itself in the third quarter 2016, contracting Dealer-Tank-Wagon wholesale gross profits and retail gross profits. On an intra-segment basis, CrossAmerica also experienced an additional decline in retail gross profit as the Partnership continued to execute on its strategy of converting company-operated stores to dealer-operated sites, moving acquired assets out of the retail segment and into the wholesale segment. These retail segment reductions were largely offset by an increase in rental income in the wholesale segment and a reduction in operating and general and administrative expenses. EBITDA was \$22.5 million for the three month period ended September 30, 2016, compared to \$27.9 million for the same period in 2015. Adjusted EBITDA was \$27.1 million for the third quarter 2016 compared to \$31.0 million for the same period in 2015. The decreases in EBITDA and Adjusted EBITDA were driven primarily by the decline in operating income (Non-GAAP measures, including EBITDA and Adjusted EBITDA, are described and reconciled to the corresponding GAAP measures in the Supplemental Disclosure section of this release).

#### *Wholesale Segment*

During the third quarter 2016, CrossAmerica distributed, on a wholesale basis, 267.1 million gallons of motor fuel at an average wholesale gross profit of \$0.053 per gallon, resulting in motor fuel gross profits of \$14.2 million. For the three month period ended September 30, 2015, CrossAmerica distributed, on a wholesale basis, 284.1 million gallons of motor fuel at an average wholesale gross profit of \$0.061 per gallon, resulting in motor fuel gross profits of \$17.3 million. The decrease in motor fuel gross profit was primarily due to contraction of margin per gallon as a result of a steeper decline in wholesale fuel prices throughout the third quarter 2015 as compared to the third quarter 2016, which negatively impacted gross profits on the Dealer-Tank-Wagon priced contracts. The prices paid to the Partnership's motor fuel suppliers for wholesale motor fuel (which affects the cost of sales) are highly correlated to the price of crude oil. The daily spot price of West Texas Intermediate crude oil decreased approximately 20% during the third quarter of 2015 compared to approximately 3% during the third quarter 2016. Further, West Texas Intermediate

crude oil prices were 4% lower during the third quarter 2016 as compared to the same period for 2015, negatively impacting the payment terms discount component of the Partnership's margins on rack-based contracts. There was also a decline in motor fuel gallons sold as a result of the Partnership's termination of low margin wholesale fuel supply contracts and other assets acquired in the PMI acquisition, partially offset by the impact of the acquired franchised Holiday stores.

CrossAmerica's gross profit from its Other revenues for the wholesale segment, which primarily consist of rental income, was \$14.3 million for the third quarter of 2016 compared to \$12.6 million for the same period in 2015. The increase in rental income was primarily associated with acquisitions completed in 2015 and the continued conversion of company-operated stores to lessee dealer sites.

Operating expenses for the wholesale segment decreased \$0.6 million from \$6.1 million to \$5.5 million, primarily as a result of the divestiture of the terminals acquired in the PMI acquisition.

Adjusted EBITDA for the wholesale segment was \$27.0 million for the third quarter of 2016 compared to \$28.0 million for the same period in 2015. As discussed above, the slight decrease was primarily driven by a decline in motor fuel gross profit, partially offset by an increase in rental income and a reduction in operating expenses (see Supplemental Disclosure Regarding Non-GAAP Financial Information below).

#### *Retail Segment*

For the third quarter 2016, the Partnership sold 39.2 million gallons of motor fuel at an average retail motor fuel gross profit of \$0.050 per gallon, net of commissions and credit card fees, resulting in motor fuel gross profits of \$1.9 million. For the same period in 2015, CrossAmerica sold 61.6 million gallons in its retail segment at an average gross profit of \$0.120 per gallon, net of commissions and credit card fees, resulting in motor fuel gross profit of \$7.4 million. The decrease in motor fuel gross profit was primarily attributable to a 37% decrease in retail fuel volumes due to the conversion of company-operated stores to dealer-operated sites as well as a contraction of motor fuel gross profits per gallon due to a steeper decline in wholesale motor fuel prices throughout the third quarter 2015 as compared to the third quarter 2016. As noted above, the daily spot price of West Texas Intermediate crude oil decreased approximately 20% during the third quarter of 2015 compared to approximately 3% during the third quarter of 2016.

During the quarter, the Partnership generated \$7.6 million in gross profit from merchandise and services versus \$12.6 million for the same period in 2015. Operating expenses for the retail segment decreased \$5.6 million from \$14.3 million for the third quarter 2015 to \$8.7 million for the third quarter 2016. Adjusted EBITDA for the retail segment was \$2.0 million for the third quarter of 2016 compared to \$7.3 million for the same period in 2015. The decreases in merchandise and services gross profit, operating expenses and Adjusted EBITDA were also primarily due to the dealerization strategy of converting company-operated stores to dealer-operated sites, partially offset by the acquired franchised Holiday stores (see Supplemental Disclosure Regarding Non-GAAP Financial Information below).

#### *Distributable Cash Flow and Distribution Coverage Ratio*

Distributable Cash Flow was \$21.3 million for the three month period ended September 30, 2016 compared to \$25.1 million for the same period in 2015. The decrease in Distributable Cash Flow was due primarily to a decline in earnings driven by a decline in motor fuel gross profit in the wholesale segment as discussed above and a decline in gross profit in the Retail segment as discussed above. This was partially offset by an increase in rental income and a reduction in overall operating and general and administrative expenses. The decrease in general and administrative expenses resulted primarily from the integration efforts of prior year acquisitions. The Distribution Coverage Ratio was 1.06 times for the three months ended September 30, 2016 (see Supplemental Disclosure Regarding Non-GAAP Financial Information below).

#### **Nine Months**

Operating income was \$25.3 million for the nine months ended September 30, 2016 compared to \$18.1 million achieved in the same period of 2015. The increase in operating income was due primarily to an increase in the gross profit at the Partnership's wholesale segment primarily driven by an increase in rental income due to converting company-operated stores to dealer-operated sites, income from the Partnership's equity interest in CST Fuel Supply due to an additional 12.5% interest acquired in July 2015 and a reduction in overall operating expenses. The Partnership's retail segment gross profit declined as a result of the conversion of company-operated stores to dealer-operated sites as well as a contraction of motor fuel gross profit per gallon due to a steeper decline in wholesale motor fuel prices throughout the nine months of 2015 as compared to the same period in 2016. Operating expenses in the retail segment declined as a result of the dealerization strategy of converting company-operated stores to dealer-operated sites. EBITDA was \$63.8 million for the nine month period ended September 30, 2016, up 18% over the \$53.9 million for the same period in 2015. Adjusted EBITDA was \$76.4 million for the nine month period ended September 30, 2016 compared to \$65.6 million for the same period in 2015, representing an increase of 17%. The increases in EBITDA and Adjusted EBITDA

were driven primarily by the increase in operating income (see Supplemental Disclosure Regarding Non-GAAP Financial Information below).

### **Acquisition of State Oil Assets**

On September 27, 2016, CrossAmerica closed on the previously announced purchase of certain assets of State Oil Company, consisting of 57 controlled sites (56 fee sites and 1 leased site) being operated as 55 Lessee Dealer accounts and 2 Non-Fuel tenant locations, as well as 25 Independent Dealer accounts and certain other assets.

All of the approximately \$41.8 million of cash consideration for this acquisition, including working capital, was financed under the Partnership's credit facility. The Partnership expects the acquisition to be immediately accretive to distributable cash flow to limited partners.

### **Liquidity and Capital Resources**

As of November 4, 2016, after taking into consideration debt covenant constraints, approximately \$53.0 million was available for future borrowings under the Partnership's revolving credit facility. In connection with future acquisitions, the revolving credit facility requires, among other things, that CrossAmerica have, after giving effect to such acquisition, at least, in the aggregate, \$20 million of borrowing availability under the revolving credit facility and unrestricted cash on the balance sheet on the date of such acquisition.

### **Distributions**

On October 24, 2016, the Board of the Directors of CrossAmerica's General Partner declared a quarterly distribution of \$0.6075 per limited partner unit attributable to the third quarter of 2016. As previously announced, the distribution will be paid on November 15, 2016 to all unitholders of record as of November 4, 2016. The amount and timing of any future distributions is subject to the discretion of the Board of Directors of CrossAmerica's General Partner. Based on current expectations, CrossAmerica anticipates growing per unit distributions in 2016 by 5%-7% over 2015 levels while targeting the long-term goal of maintaining an annual coverage ratio of at least 1.1x (see Supplemental Disclosure Regarding Non-GAAP Financial Information below).

### **Conference Call**

The Partnership will host a conference call on November 8, 2016 at 9:00 a.m. Eastern Time (8:00 a.m. Central Time) to discuss 2016 third quarter earnings results. The conference call numbers are 888-517-2513 or 847-619-6533 and the passcode for both is 5854572#. A live audio webcast of the conference call and the related earnings materials, including reconciliations of any non-GAAP financial measures to GAAP financial measures and any other applicable disclosures, will be available on that same day on the investor section of the CrossAmerica website ([www.crossamericapartners.com](http://www.crossamericapartners.com)). A slide presentation for the conference call will also be available on the investor section of the Partnership's website. To listen to the audio webcast, go to <http://www.crossamericapartners.com/en-us/investors/eventsandpresentations>. After the live conference call, a replay will be available for a period of thirty days. The replay numbers are 888-843-7419 or 630-652-3042 and the passcode for both is 5854572#. An archive of the webcast will be available on the investor section of the CrossAmerica website at [www.crossamericapartners.com/en-us/investors/eventsandpresentations](http://www.crossamericapartners.com/en-us/investors/eventsandpresentations) within 24 hours after the call for a period of sixty days.

**CROSSAMERICA PARTNERS LP**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Thousands of Dollars, Except per Share Amounts)  
(Unaudited)

|  | Three Months Ended |            | Nine Months Ended |              |
|--|--------------------|------------|-------------------|--------------|
|  | September 30,      |            | September 30,     |              |
|  | 2016               | 2015       | 2016              | 2015         |
| Operating revenues <sup>(a)</sup>  | \$ 487,950         | \$ 627,802 | \$ 1,368,334      | \$ 1,758,395 |
| Cost of sales <sup>(b)</sup>   | 448,812            | 576,833    | 1,251,491         | 1,628,528    |
| Gross profit   | 39,138             | 50,969     | 116,843           | 129,867      |
| Income from CST Fuel Supply equity   | 4,022              | 4,198      | 12,318            | 6,473        |
| Operating expenses:  |                    |            |                   |              |
| Operating expenses   | 14,224             | 20,370     | 45,754            | 57,781       |
| General and administrative expenses  | 6,142              | 8,443      | 18,068            | 26,503       |
| Depreciation, amortization and accretion expense   | 13,432             | 13,431     | 40,594            | 36,344       |
| Total operating expenses   | 33,798             | 42,244     | 104,416           | 120,628      |
| Gain on sales of assets, net   | 631                | 1,907      | 525               | 2,359        |
| Operating income   | 9,993              | 14,830     | 25,270            | 18,071       |
| Other income, net  | (59)               | 87         | 375               | 336          |
| Interest expense   | (5,634)            | (4,867)    | (16,403)          | (13,888)     |
| Income before income taxes   | 4,300              | 10,050     | 9,242             | 4,519        |
| Income tax expense (benefit)   | 1,308              | (134)      | 851               | (2,722)      |
| Consolidated net income  | 2,992              | 10,184     | 8,391             | 7,241        |
| Less: Net income attributable to noncontrolling interests  | 3                  | 21         | 9                 | 14           |
| Net income attributable to CrossAmerica limited partners   | 2,989              | 10,163     | 8,382             | 7,227        |
| Distributions to CST as holder of the incentive distribution rights                              | (877)              | (428)      | (2,456)           | (793)        |
| Net income available to CrossAmerica limited partners  | \$ 2,112           | \$ 9,735   | \$ 5,926          | \$ 6,434     |
| <b>Net income (loss) per CrossAmerica limited partner unit:</b>                                  |                    |            |                   |              |
| Basic earnings per common unit   | \$ 0.06            | \$ 0.29    | \$ 0.18           | \$ 0.23      |
| Diluted earnings per common unit   | \$ 0.06            | \$ 0.29    | \$ 0.18           | \$ 0.23      |
| Basic and diluted earnings per subordinated unit   | \$ —               | \$ 0.29    | \$ 0.18           | \$ 0.23      |
| <b>Weighted-average CrossAmerica limited partner units:</b>                                      |                    |            |                   |              |
| Basic common units   | 33,366,380         | 25,518,876 | 31,714,462        | 20,043,565   |
| Diluted common units   | 33,391,096         | 25,568,795 | 31,766,802        | 20,137,338   |
| Basic and diluted subordinated units   | —                  | 7,525,000  | 1,537,956         | 7,525,000    |
| Total diluted common and subordinated units  | 33,391,096         | 33,093,795 | 33,304,758        | 27,662,338   |
| Distribution paid per common and subordinated units  | \$ 0.6025          | \$ 0.5625  | \$ 1.7925         | \$ 1.6525    |
| Distribution declared (with respect to each respective period) per common and subordinated units | \$ 0.6075          | \$ 0.5775  | \$ 1.8075         | \$ 1.6875    |
| Supplemental information:  |                    |            |                   |              |
| (a) Includes excise taxes of:  | \$ 19,698          | \$ 28,224  | \$ 59,902         | \$ 75,448    |
| (a) Includes revenues from fuel sales to related parties of:                                     | \$ 99,891          | \$ 126,932 | \$ 280,330        | \$ 365,072   |
| (a) Includes income from rentals of:   | \$ 19,752          | \$ 17,801  | \$ 59,634         | \$ 46,829    |
| (b) Includes expenses from fuel sales to related parties of:                                     | \$ 96,384          | \$ 123,264 | \$ 270,149        | \$ 354,735   |
| (b) Includes expenses from rentals of:   | \$ 5,103           | \$ 4,387   | \$ 14,870         | \$ 12,317    |



## Segment Results

### Wholesale

The following table highlights the results of operations and certain operating metrics of the Wholesale segment (thousands of dollars, except for the number of distribution sites and per gallon amounts):

|  | Three Months Ended<br>September 30, |                  | Nine Months Ended<br>September 30, |                  |
|--|-------------------------------------|------------------|------------------------------------|------------------|
|  | 2016                                | 2015             | 2016                               | 2015             |
| <b>Gross profit:</b>   |                                     |                  |                                    |                  |
| Motor fuel—third party   | \$ 8,157                            | \$ 8,757         | \$ 21,283                          | \$ 22,426        |
| Motor fuel—intersegment and related party                                  | 6,086                               | 8,558            | 19,004                             | 22,618           |
| Motor fuel gross profit  | 14,243                              | 17,315           | 40,287                             | 45,044           |
| Rent and other <sup>(a)</sup>  | 14,263                              | 12,621           | 43,162                             | 32,599           |
| Total gross profit   | 28,506                              | 29,936           | 83,449                             | 77,643           |
| Income from CST Fuel Supply equity <sup>(b)</sup>                          | 4,022                               | 4,198            | 12,318                             | 6,473            |
| Operating expenses <sup>(a)</sup>  | (5,498)                             | (6,117)          | (18,796)                           | (20,815)         |
| <b>Adjusted EBITDA<sup>(c)</sup></b>                                       | <b>\$ 27,030</b>                    | <b>\$ 28,017</b> | <b>\$ 76,971</b>                   | <b>\$ 63,301</b> |
| <b>Motor fuel distribution sites (end of period):<sup>(d)</sup></b>        |                                     |                  |                                    |                  |
| Motor fuel—third party   |                                     |                  |                                    |                  |
| Independent dealers <sup>(e)</sup>   | 404                                 | 374              | 404                                | 374              |
| Lessee dealers <sup>(f)</sup>  | 420                                 | 283              | 420                                | 283              |
| Total motor fuel distribution—third party sites                            | 824                                 | 657              | 824                                | 657              |
| Motor fuel—intersegment and related party                                  |                                     |                  |                                    |                  |
| Affiliated dealers (related party) <sup>(g)</sup>                          | 179                                 | 196              | 179                                | 196              |
| CST (related party)  | 43                                  | 43               | 43                                 | 43               |
| Commission agents (Retail segment)   | 67                                  | 71               | 67                                 | 71               |
| Company-operated retail convenience stores (Retail segment) <sup>(h)</sup> | 75                                  | 121              | 75                                 | 121              |
| Total motor fuel distribution—intersegment and related party sites         | 364                                 | 431              | 364                                | 431              |
| <b>Motor fuel distribution sites (average during the period):</b>          |                                     |                  |                                    |                  |
| Motor fuel—third party distribution  | 749                                 | 626              | 724                                | 616              |
| Motor fuel—intersegment and related party distribution                     | 366                                 | 468              | 387                                | 444              |

|  | Three Months Ended |          | Nine Months Ended |          |
|--|--------------------|----------|-------------------|----------|
|  | September 30,      |          | September 30,     |          |
|  | 2016               | 2015     | 2016              | 2015     |
| <b>Total volume of gallons distributed (in thousands)</b>                    | 267,121            | 284,089  | 769,194           | 795,027  |
| <b>Motor fuel gallons distributed per site per day:<sup>(i)</sup></b>        |                    |          |                   |          |
| Motor fuel—third party   |                    |          |                   |          |
| Total weighted average motor fuel distributed—third party                    | 2,270              | 2,467    | 2,225             | 2,448    |
| Independent dealers  | 2,415              | 2,748    | 2,395             | 2,772    |
| Lessee dealers   | 2,119              | 2,033    | 2,034             | 1,889    |
| Motor fuel—intersegment and related party                                    |                    |          |                   |          |
| Total weighted average motor fuel distributed—intersegment and related party | 3,074              | 3,086    | 2,902             | 2,942    |
| Affiliated dealers (related party)   | 2,592              | 2,670    | 2,501             | 2,531    |
| CST (related party)  | 5,201              | 5,244    | 5,078             | 5,085    |
| Commission agents (Retail segment)   | 3,108              | 2,969    | 3,015             | 2,897    |
| Company-operated retail convenience stores (Retail segment)                  | 2,992              | 3,070    | 2,614             | 2,900    |
| Wholesale margin per gallon—total system                                     | \$ 0.053           | \$ 0.061 | \$ 0.052          | \$ 0.057 |
| Wholesale margin per gallon—third party <sup>(i)</sup>                       | \$ 0.050           | \$ 0.058 | \$ 0.046          | \$ 0.051 |
| Wholesale margin per gallon—intersegment and related party                   | \$ 0.059           | \$ 0.064 | \$ 0.062          | \$ 0.064 |

(a) Prior to 2016, CrossAmerica netted lease executory costs such as real estate taxes, maintenance, and utilities that were paid and re-billed to customers on the Partnership's statement of operations. During the first quarter of 2016, CrossAmerica began accounting for such amounts as rent income and operating expenses and reflected this change in presentation retrospectively. This change resulted in a \$2.9 million and \$7.9 million increase in rent and other income and operating expenses for the three and nine months ended September 30, 2015.

(b) Represents income from the Partnership's equity interest in CST Fuel Supply.

(c) Please see the reconciliation of the segment's Adjusted EBITDA to consolidated net income under the heading "Results of Operations—Non-GAAP Financial Measures."

(d) In addition, as of September 30, 2016 and 2015, CrossAmerica distributed motor fuel to 14 sub-wholesalers who distribute to additional sites.

(e) The increase in the independent dealer site count was primarily attributable to 21 independent dealer contracts assigned to CrossAmerica by CST and 25 wholesale fuel supply contracts acquired in the State Oil acquisition, partially offset by 16 terminated motor fuel supply contracts that were not renewed.

(f) The increase in the lessee dealer site count was primarily attributable to converting 79 company-operated convenience stores in the Retail segment to the lessee dealer customer group in the Wholesale segment between September 30, 2015 and September 30, 2016 and the 52 sites acquired in the September 2016 State Oil acquisition.

(g) The decrease in the affiliated dealers site count was primarily due to sites converted to a third party lessee dealer customer group or severed from an affiliated lease.

(h) The decrease in the company-operated retail site count was primarily attributable to 79 company-operated convenience stores being converted to dealer sites between September 30, 2015 and September 30, 2016, partially offset by the 31 sites acquired in the March 2016 Holiday acquisition.

(i) Does not include the motor fuel gallons distributed to sub-wholesalers.

(j) Includes the wholesale gross margin for motor fuel distributed to sub-wholesalers.

## Retail

The following table highlights the results of operations and certain operating metrics of the Retail segment (thousands of dollars, except for the number of convenience stores and per gallon amounts):

|   | Three Months Ended<br>September 30, |                 | Nine Months Ended<br>September 30, |                  |
|---|-------------------------------------|-----------------|------------------------------------|------------------|
|   | 2016                                | 2015            | 2016                               | 2015             |
| <b>Gross profit:</b>  |                                     |                 |                                    |                  |
| Motor fuel  | \$ 1,948                            | \$ 7,377        | \$ 6,838                           | \$ 16,723        |
| Merchandise and services  | 7,614                               | 12,575          | 23,362                             | 32,434           |
| Other   | 1,057                               | 937             | 3,049                              | 3,085            |
| Total gross profit  | 10,619                              | 20,889          | 33,249                             | 52,242           |
| Operating expenses  | (8,726)                             | (14,253)        | (26,958)                           | (36,966)         |
| Acquisition-related costs   | 142                                 | —               | 142                                | —                |
| Inventory fair value adjustments <sup>(a)</sup>                             | —                                   | 650             | 91                                 | 1,356            |
| <b>Adjusted EBITDA<sup>(b)</sup></b>  | <b>\$ 2,035</b>                     | <b>\$ 7,286</b> | <b>\$ 6,524</b>                    | <b>\$ 16,632</b> |
| <b>Retail sites (end of period):</b>  |                                     |                 |                                    |                  |
| Commission agents   | 67                                  | 71              | 67                                 | 71               |
| Company-operated convenience stores <sup>(c)</sup>                          | 78                                  | 121             | 78                                 | 121              |
| Total system sites at the end of the period                                 | 145                                 | 192             | 145                                | 192              |
| <b>Total system operating statistics:</b>                                   |                                     |                 |                                    |                  |
| Average retail sites during the period <sup>(c)</sup>                       | 142                                 | 229             | 155                                | 209              |
| Motor fuel sales (gallons per site per day)                                 | 3,002                               | 2,925           | 2,828                              | 2,899            |
| Motor fuel gross profit per gallon, net of credit card fees and commissions | \$ 0.050                            | \$ 0.120        | \$ 0.057                           | \$ 0.101         |
| <b>Commission agents statistics:</b>  |                                     |                 |                                    |                  |
| Average retail sites during the period                                      | 66                                  | 72              | 66                                 | 72               |
| Motor fuel sales (gallons per site per day)                                 | 3,056                               | 2,941           | 2,991                              | 2,892            |
| Motor fuel gross profit per gallon, net of credit card fees and commissions | \$ 0.014                            | \$ 0.019        | \$ 0.016                           | \$ 0.026         |
| <b>Company-operated convenience store retail site statistics:</b>           |                                     |                 |                                    |                  |
| Average fueling sites during the period <sup>(c)</sup>                      | 76                                  | 157             | 89                                 | 137              |
| Motor fuel sales (gallons per site per day)                                 | 2,955                               | 2,917           | 2,707                              | 2,900            |
| Motor fuel gross profit per gallon, net of credit card fees                 | \$ 0.082                            | \$ 0.166        | \$ 0.090                           | \$ 0.141         |
| Merchandise and services sales (per site per day) <sup>(d)</sup>            | \$ 4,337                            | \$ 3,622        | \$ 3,816                           | \$ 3,352         |
| Merchandise and services gross profit percentage, net of credit card fees   | 24.2%                               | 24.4%           | 24.5%                              | 26.4%            |

(a) The inventory fair value adjustments represent the write-offs of the step-up in value ascribed to inventory acquired in the One Stop acquisition for the three months ended September 30, 2015 and in the Holiday acquisition for the nine months ended September 30, 2016 and in the Erickson and One Stop acquisitions for the nine months ended September 30, 2015.

(b) Please see the reconciliation of CrossAmerica's segment Adjusted EBITDA to consolidated net income under the heading "Supplemental Disclosure Regarding Non-GAAP Financial Measures."

(c) The decrease in retail sites relates to the conversion of 79 company-operated sites to lessee dealer since September 30, 2015, partially offset by the 34 Holiday sites acquired since September 30, 2015.

(d) Includes the results from car wash sales and commissions from lottery, money orders, air/water/vacuum services and ATM fees.

## Supplemental Disclosure Regarding Non-GAAP Financial Measures

CrossAmerica uses non-GAAP financial measures EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio. EBITDA represents net income available to CrossAmerica limited partners before deducting interest expense, income taxes and depreciation, amortization and accretion. Adjusted EBITDA represents EBITDA as further adjusted to exclude equity funded expenses related to incentive compensation and the Amended Omnibus Agreement, gains or losses on sales of assets, certain discrete acquisition related costs, such as legal and other professional fees and severance expenses associated with recently acquired companies, and certain other discrete non-cash items arising from purchase accounting. Distributable Cash Flow represents Adjusted EBITDA less cash interest expense, sustaining capital expenditures and current income tax expense. Distribution Coverage Ratio is computed by dividing Distributable Cash Flow by the weighted average diluted common and subordinated units and then dividing that result by the distributions paid per limited partner unit.

EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio are used as supplemental financial measures by management and by external users of CrossAmerica's financial statements, such as investors and lenders. EBITDA and Adjusted EBITDA are used to assess the Partnership's financial performance without regard to financing methods, capital structure or income taxes and the ability to incur and service debt and to fund capital expenditures. In addition, Adjusted EBITDA is used to assess the operating performance of CrossAmerica's business on a consistent basis by excluding the impact of items which do not result directly from the wholesale distribution of motor fuel, the leasing of real property, or the day to day operations of the Partnership's retail convenience store activities. EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio are also used to assess the ability to generate cash sufficient to make distributions to CrossAmerica's unit-holders.

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The following table presents reconciliations of EBITDA, Adjusted EBITDA, and Distributable Cash Flow to net income, the most directly comparable U.S. GAAP financial measure, for each of the periods indicated (in thousands, except for per unit amounts):

|   | Three Months Ended |                  | Nine Months Ended |                  |
|---|--------------------|------------------|-------------------|------------------|
|   | September 30,      |                  | September 30,     |                  |
|   | 2016               | 2015             | 2016              | 2015             |
| Net income available to CrossAmerica limited partners   | \$ 2,112           | 9,735            | \$ 5,926          | 6,434            |
| Interest expense  | 5,634              | 4,867            | 16,403            | 13,888           |
| Income tax expense (benefit)  | 1,308              | (134)            | 851               | (2,722)          |
| Depreciation, amortization and accretion  | 13,432             | 13,431           | 40,594            | 36,344           |
| <b>EBITDA</b>   | <b>\$ 22,486</b>   | <b>\$ 27,899</b> | <b>\$ 63,774</b>  | <b>\$ 53,944</b> |
| Equity funded expenses related to incentive compensation and the Amended Omnibus Agreement <sup>(a)</sup> | 3,572              | 3,065            | 10,197            | 9,257            |
| Gain on sales of assets, net  | (631)              | (1,907)          | (525)             | (2,359)          |
| Acquisition related costs <sup>(b)</sup>  | 1,659              | 1,256            | 2,882             | 3,408            |
| Inventory fair value adjustments  | —                  | 650              | 91                | 1,356            |
| <b>Adjusted EBITDA</b>  | <b>\$ 27,086</b>   | <b>\$ 30,963</b> | <b>\$ 76,419</b>  | <b>\$ 65,606</b> |
| Cash interest expense   | (5,306)            | (4,689)          | (15,355)          | (12,604)         |
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| Weighted average diluted common and subordinated units  | 33,391             | 33,094           | 33,305            | 27,662           |
| Distributions paid per limited partner unit <sup>(d)</sup>  | \$ 0.6025          | \$ 0.5625        | \$ 1.7925         | \$ 1.6525        |
| Distribution coverage ratio <sup>(e)</sup>  | 1.06x              | 1.35x            | 1.00x             | 1.08x            |

(a) As approved by the independent conflicts committee of the Board of Directors of the General Partner and the executive committee of CST and its board of directors, CrossAmerica and CST mutually agreed to settle certain amounts due under the terms of the Amended Omnibus Agreement in limited partnership units.

(b) Relates to certain discrete acquisition related costs, such as legal and other professional fees, severance expenses and purchase accounting adjustments associated with recently acquired businesses.

(c) Under the First Amended and Restated Partnership Agreement of CrossAmerica, as amended, sustaining capital expenditures are capital expenditures made to maintain our long-term operating income or operating capacity. Examples of sustaining capital expenditures are those made to maintain existing contract volumes, including payments to renew existing distribution contracts, or to maintain CrossAmerica's sites in conditions suitable to lease, such as parking lot or roof replacement/renovation, or to replace equipment required to operate the existing business.

(d) The board of directors of CrossAmerica's General Partner approved a quarterly distribution of \$0.6075 per unit attributable to the third quarter of 2016. The distribution is payable on November 15, 2016 to all unitholders of record on November 4, 2016.

(e) The distribution coverage ratio is computed by dividing Distributable Cash Flow by the weighted average diluted common and subordinated units and then dividing that result by the distributions paid per limited partner unit.

The following table reconciles segment Adjusted EBITDA to consolidated Adjusted EBITDA (in thousands):

|  | Three Months Ended |           | Nine Months Ended |           |
|--|--------------------|-----------|-------------------|-----------|
|  | September 30,      |           | September 30,     |           |
|  | 2016               | 2015      | 2016              | 2015      |
| Adjusted EBITDA - Wholesale segment  | \$ 27,030          | \$ 28,017 | \$ 76,971         | \$ 63,301 |
| Adjusted EBITDA - Retail segment   | 2,035              | 7,286     | 6,524             | 16,632    |
| Adjusted EBITDA - Total segment  | \$ 29,065          | \$ 35,303 | \$ 83,495         | \$ 79,933 |
| <b>Reconciling items:</b>  |                    |           |                   |           |
| Elimination of intersegment profit in ending inventory balance                             | 13                 | 144       | 145               | (18)      |
| General and administrative expenses  | (6,142)            | (8,443)   | (18,068)          | (26,503)  |
| Other income, net  | (59)               | 87        | 375               | 336       |
| Equity funded expenses related to incentive compensation and the Amended Omnibus Agreement | 3,572              | 3,065     | 10,197            | 9,257     |
| Working capital adjustment   | 335                | —         | 335               | —         |
| Acquisition related costs  | 1,182              | 1,256     | 2,405             | 3,408     |
| Net (income) loss attributable to noncontrolling interests                                 | (3)                | (21)      | (9)               | (14)      |
| Distributions to incentive distribution right holders                                      | (877)              | (428)     | (2,456)           | (793)     |
| Consolidated Adjusted EBITDA   | \$ 27,086          | \$ 30,963 | \$ 76,419         | \$ 65,606 |

#### About CrossAmerica Partners LP

CrossAmerica Partners is a leading wholesale distributor of motor fuels and owner and lessor of real estate used in the retail distribution of motor fuels. Its general partner, CrossAmerica GP LLC, is a wholly owned subsidiary of CST Brands, Inc., one of the largest independent retailers of motor fuels and convenience merchandise in North America. Formed in 2012, CrossAmerica Partners LP is a distributor of branded and unbranded petroleum for motor vehicles in the United States and distributes fuel to approximately 1,190 locations and owns or leases more than 880 sites. With a geographic footprint covering 29 states, the Partnership has well-established relationships with several major oil brands, including ExxonMobil, BP, Shell, Chevron, Sunoco, Valero, Gulf, Citgo, Marathon and Phillips 66. CrossAmerica Partners ranks as one of ExxonMobil's largest distributors by fuel volume in the United States and in the top 10 for additional brands. For additional information, please visit [www.crossamericapartners.com](http://www.crossamericapartners.com).

#### Contacts

**Investors:** Karen Yeakel, Executive Director – Investor Relations, 610-625-8005  
Randy Palmer, Executive Director – Investor Relations, 210-692-2160

#### Safe Harbor Statement

Statements contained in this release that state the Partnership's or management's expectations or predictions of the future are forward-looking statements. The words "believe," "expect," "should," "intends," "estimates," "target" and other similar expressions identify forward-looking statements. It is important to note that actual results could differ materially from those projected in such forward-looking statements. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see CrossAmerica's Form 10-K or Forms 10-Q filed with the Securities and Exchange Commission, and available on the CrossAmerica's website at [www.crossamericapartners.com](http://www.crossamericapartners.com). The Partnership undertakes no obligation to publicly update or revise any statements in this release, whether as a result of new information, future events or otherwise.

**Note to Non-United States Investors:** This release is intended to be a qualified notice under Treasury Regulation Section 1.1446-4(b). Brokers and nominees should treat one hundred percent (100%) of CrossAmerica Partners LP's distributions to non-U.S.

investors as attributable to income that is effectively connected with a United States trade or business. Accordingly, CrossAmerica Partners LP's distributions to non-U.S. investors are subject to federal income tax withholding at the highest applicable effective tax rate.



**CROSSAMERICA  
PARTNERS LP**

# **3Q 2016 Earnings Call**

**November 2016**





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## **Important Additional Information**

In connection with the proposed transaction, CST has filed a proxy statement and other relevant documents concerning the proposed transaction with the SEC. The definitive proxy statement has been sent or given to CST stockholders and contains important information about the proposed transaction. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ CAREFULLY AND IN THEIR ENTIRETY THE PROXY STATEMENT AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THOSE DOCUMENTS. Investors and security holders are able to obtain a copy of the proxy statement as well as other documents filed with the SEC free of charge at the SEC's website at <http://www.sec.gov>. In addition, the proxy statement, the SEC filings that are incorporated by reference in the proxy statement and the other documents filed with the SEC by CST may be obtained free of charge from CST's Investor Relations page on its corporate website at <http://www.cstbrands.com>.

## **Certain Information Concerning Participants**

CST and its directors, executive officers, and certain other members of management and employees may be deemed to be participants in the solicitation of proxies from CST stockholders in connection with the proposed transaction. Information about the directors and executive officers of CST is set forth in CST's Annual Report on Form 10-K for the year ended December 31, 2015 and the proxy statement on Schedule 14A for CST's 2016 Annual Meeting of Stockholders, which was filed with the SEC on April 29, 2016. Additional information regarding participants in the proxy solicitation may be obtained by reading the proxy statement regarding the proposed transaction when it becomes available.

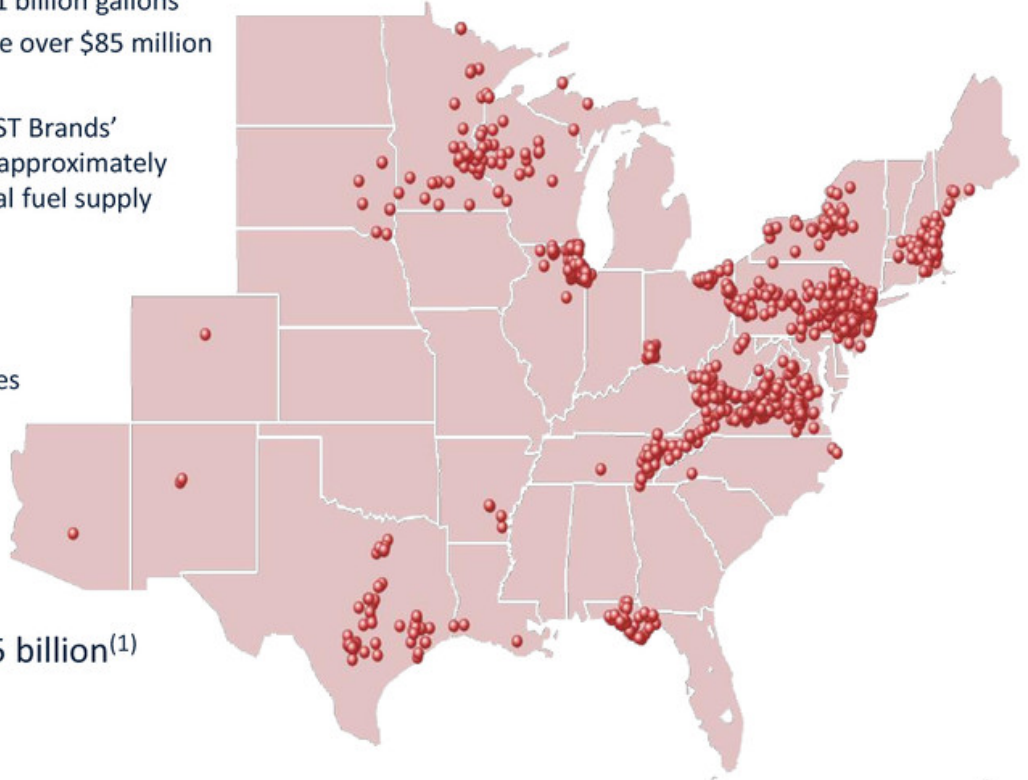


# CrossAmerica Business Overview

*Jeremy Bergeron, President*

# Partnership Overview

- Leading motor fuel wholesale distributor, convenience store lessor and c-store operator
  - Distributes annually over 1 billion gallons
  - Annual gross rental income over \$85 million
  - Operates 78 c-stores<sup>(1)</sup>
  - 17.5% equity interest in CST Brands' wholesale fuels business, approximately 1.7 billion gallons of annual fuel supply
- Over 1,250 locations<sup>(1)</sup>
  - 642 Lessee Dealers
  - 404 Independent Dealers
  - 78 Company Operated Sites
  - 67 Commission Agents
  - 70 Non-fuel Tenant Sites
- Equity market capitalization of \$848 million and enterprise value of \$1.35 billion<sup>(1)</sup>



<sup>(1)</sup> As of September 30, 2016



## State Oil Company

- # 52 Lessee Dealers, 25 Indep. Dealers, 3 Company Ops\*
- \$ 52 \$41.8 Million Purchase
- 60 Million Gallons
- Chicago Market
- Marathon, Citgo, Phillips 66, Mobil, BP, Shell
- Sep 27, 2016 close date
- Asset Purchase
- Rationale

- 56 valuable fee sites in Greater Chicago
- Located in proximity of existing markets
- Expands branding relationship with several suppliers

\* - Also includes 2 non-fuel locations

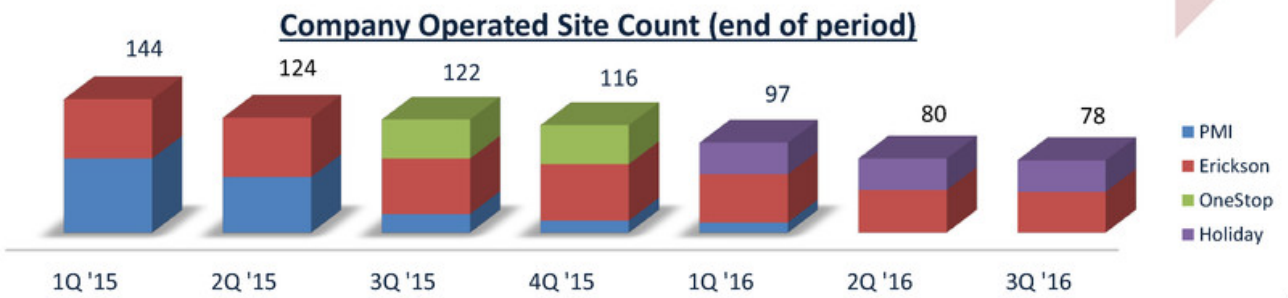


**CrossAmerica Upper Midwest Region**

- 154 previous locations
- 82 acquired State Oil locations

# Strategy Execution

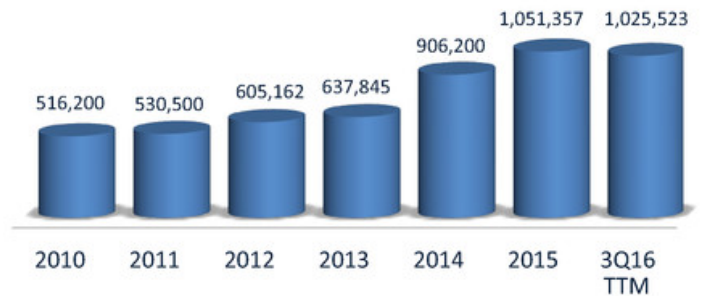
- Completed accretive acquisition of State Oil assets on September 27
  - Converted 3 company operated sites to lessee dealer at closing
- Operating 31 franchised Holiday store locations and 3 non-fuel locations acquired in 1Q
  - 34 total sites, over 26 million annual gallons of fuel, valuable real estate, strong inside sales
  - Assessing long-term operation plan
- Operating 37 FreedomValu and 7 SuperAmerica locations acquired in 2015
  - Converted 20 locations to lessee dealer, remaining sites are larger footprint with stronger inside sales
- Continued focus on managing expenses and execution of our integration strategy
  - Applying processes and systems to reduce operating, general & administrative expenses following acquisitions
  - Converted 75 Company Operated sites to Lessee Dealer accounts in 2016, yielding a more stable, qualifying income cash flow stream



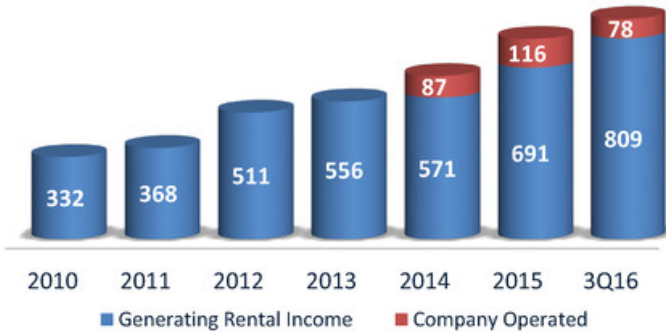
## Operating Results

| Operating Results<br>(in thousands, except for per gallon and site count) | Three Months ended Sep 30, |          | %<br>Change |
|---|----------------------------|----------|-------------|
|   | 2016                       | 2015     |             |
| Total Motor Fuel Sites (period avg.)                                      | 1,115                      | 1,094    | 2%          |
| Total Volume of Gallons Distributed                                       | 267,121                    | 284,089  | (6%)        |
| Wholesale Fuel Margin per Gallon  | \$0.053                    | \$0.061  | (13%)       |
| Rental & Other Gross Profit (Wholesale)                                   | \$14,263                   | \$12,621 | 13%         |
| Company Operated Sites (period avg.)                                      | 76                         | 157      | (52%)       |
| Volume of Company Op Gallons Distributed                                  | 20,651                     | 42,107   | (51%)       |
| Company Op Fuel Margin per Gallon   | \$0.082                    | \$0.166  | (51%)       |
| General, Admin. & Operating Expenses                                      | \$20,366                   | \$28,813 | (29%)       |

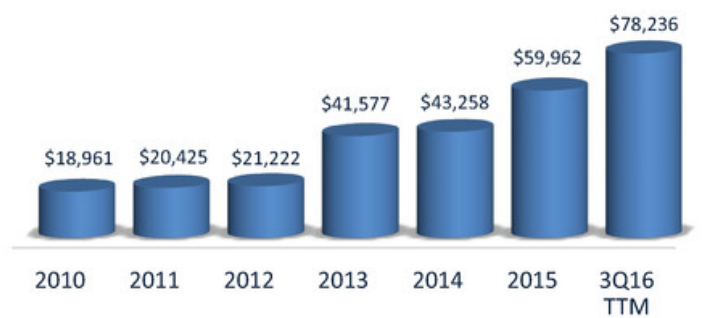
**Gallons of Motor Fuel Distributed (in thousands)**



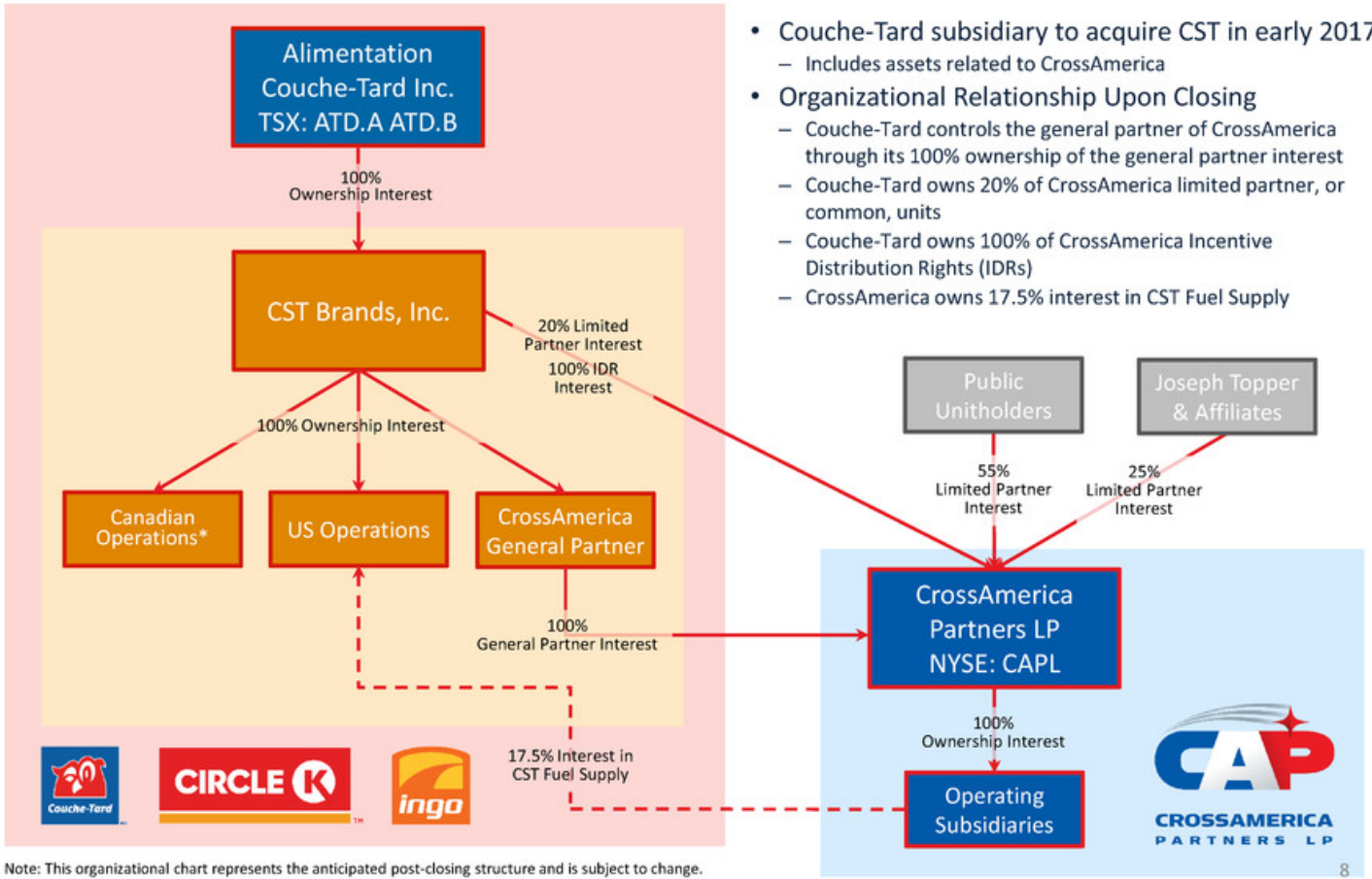
**Number of Sites Owned & Leased (end of period)**



**Gross Rental Income (in thousands)**



# Transaction Overview



- Couche-Tard subsidiary to acquire CST in early 2017
  - Includes assets related to CrossAmerica
- Organizational Relationship Upon Closing
  - Couche-Tard controls the general partner of CrossAmerica through its 100% ownership of the general partner interest
  - Couche-Tard owns 20% of CrossAmerica limited partner, or common, units
  - Couche-Tard owns 100% of CrossAmerica Incentive Distribution Rights (IDRs)
  - CrossAmerica owns 17.5% interest in CST Fuel Supply

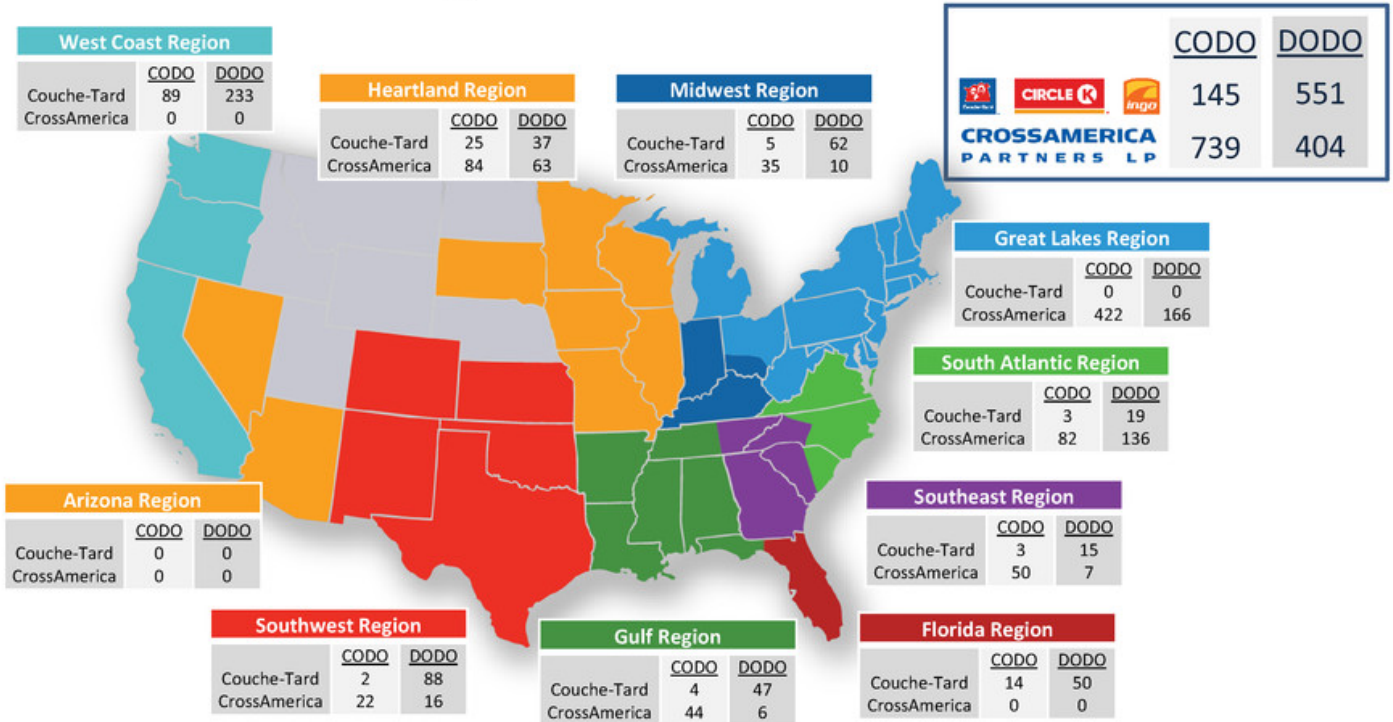
Note: This organizational chart represents the anticipated post-closing structure and is subject to change.  
 \* - Couche-Tard entered into an agreement with another party to sell certain Canadian assets of CST after the merger.

- Provides continuity with a sponsor whose management culture is aligned with CrossAmerica
  - Disciplined operator with best practices in acquisitions and integration
  - Strong and consistent financial performance throughout all economic cycles
  - Heightened focus on growing free cash flow, with particular expertise in cost management
  - Well capitalized with solid balance sheet
  - Well positioned to lead further consolidation in fragmented industry
- Scale and global reach provides additional operational benefits
  - Further strengthens relationship with many of our key suppliers
  - Many turnkey branding and franchise programs that can complement our dealer offerings
    - Supports dealer health, which impacts fuel volume growth and additional rental income potential
- Wholesale operations with complementary geographic reach





## Creates Leading Wholesale Distributorship in US



**CODO:** Company Owned Dealer Operated – Sites for which the real estate is controlled by Company (through ownership or lease agreements) and for which the stores (and/or the service stations) are operated by an independent operator in exchange for rent and to which Company supplies road transportation fuel through supply contracts. Some of these sites are subject to a franchise agreement, licensing or other similar agreement. Includes Commission Agent locations at CrossAmerica.

**DODO:** Dealer Owned Dealer Operated – Sites controlled and operated by independent operators to which Company supplies road transportation fuel through supply contracts. Some of these sites are subject to a franchise agreement, licensing or other similar agreement.

# CrossAmerica Financial Overview

*Steven Stellato, Chief Accounting Officer*

## Financial Summary

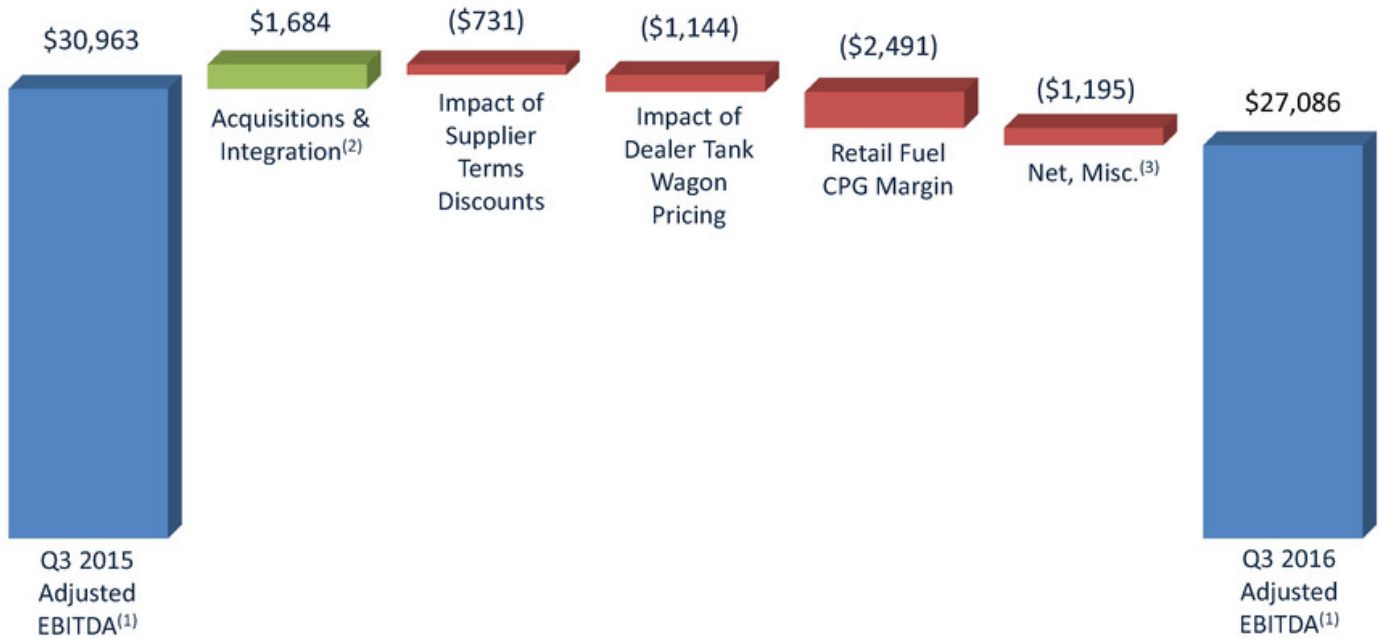
(in thousands, except for per unit amounts)

| KEY METRICS                            | Three Months ended Sep 30, |          | % Change |
|--|----------------------------|----------|----------|
|  | 2016                       | 2015     |          |
| Gross Profit                           | \$39,138                   | \$50,969 | (23%)    |
| Adjusted EBITDA <sup>(1)</sup>         | \$27,086                   | \$30,963 | (13%)    |
| Distributable Cash Flow <sup>(1)</sup> | \$21,254                   | \$25,120 | (15%)    |
| Weighted Avg. Diluted Units            | 33,391                     | 33,094   | 1%       |
| Distribution Paid per LP Unit          | \$0.6025                   | \$0.5625 | 7%       |
| Distribution Coverage                  | 1.06x                      | 1.35x    | (22%)    |

(1) See the (i) reconciliation of EBITDA, Adjusted EBITDA and Distributable Cash Flow (or "DCF") to net income and (ii) the definitions of EBITDA, Adjusted EBITDA and DCF in the appendix of this presentation.

## 3Q15 vs 3Q16 Adjusted EBITDA<sup>(1)</sup>

(in thousands)



<sup>(1)</sup> See the (i) reconciliation of EBITDA, Adjusted EBITDA and Distributable Cash Flow (or "DCF") to net income and (ii) the definitions of EBITDA, Adjusted EBITDA and DCF in the appendix of this presentation.

<sup>(2)</sup> Acquisitions & Integration includes third party acquisitions conducted since 10/1/15 and integration activity on prior transactions

<sup>(3)</sup> Net, Misc. includes increased Incentive Distribution Right distributions and other miscellaneous items

- Declared distribution attributable to third quarter of \$0.6075 per unit

- 0.5 cent per unit increase over distribution attributable to second quarter 2016
- Expect to increase per unit distribution by 5%-7% for 2016 over 2015
- Continue to target a long-term distribution coverage ratio of at least 1.1x

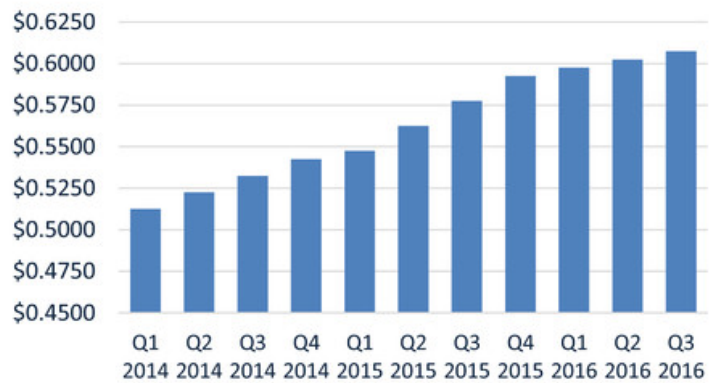
- 2016 Distributable Cash Flow<sup>(1)</sup> growth

- Selective, accretive acquisitions
- Strong business performance
- Expense reduction associated with integration of recently completed transactions

- Demonstrating financial flexibility to execute growth strategy in any market cycle

- Velocity of growth will be determined based on capital availability
- Well-positioned to take advantage of improving market environment

**Distributions per Unit (on declared basis)**



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# Appendix



# Non-GAAP Financial Measures

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# Non-GAAP Reconciliation

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(a) As approved by the independent conflicts committee of the Board of Directors of the General Partner and the executive committee of CST and its board of directors, CrossAmerica and CST mutually agreed to settle certain amounts due under the terms of the Amended Omnibus Agreement in limited partnership units.

(b) Relates to certain discrete acquisition related costs, such as legal and other professional fees, severance expenses and purchase accounting adjustments associated with recently acquired businesses.

(c) Under the First Amended and Restated Partnership Agreement of CrossAmerica, as amended, sustaining capital expenditures are capital expenditures made to maintain our long-term operating income or operating capacity. Examples of sustaining capital expenditures are those made to maintain existing contract volumes, including payments to renew existing distribution contracts, or to maintain CrossAmerica's sites in conditions suitable to lease, such as parking lot or roof replacement/renovation, or to replace equipment required to operate the existing business.

(d) The board of directors of CrossAmerica's General Partner approved a quarterly distribution of \$0.6075 per unit attributable to the third quarter of 2016. The distribution is payable on November 15, 2016 to all unitholders of record on November 4, 2016.

(e) The distribution coverage ratio is computed by dividing Distributable Cash Flow by the weighted average diluted common and subordinated units and then dividing that result by the distributions paid per limited partner unit.



