# UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the quarterly period ended June 30, 2021

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-35711



#### **CROSSAMERICA PARTNERS LP**

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation or Organization)

600 Hamilton Street, Suite 500 Allentown, PA (Address of Principal Executive Offices) **45-4165414** (I.R.S. Employer Identification No.)

> **18101** (Zip Code)

(610) 625-8000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Common Units Trading Symbol(s) CAPL

3)

Name of each exchange on which registered New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\Box$ Non-accelerated filer  $\Box$  Accelerated filer  $\boxtimes$ Smaller reporting company  $\square$ Emerging growth company  $\square$ 

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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗌 No 🗵

As of August 5, 2021, the registrant had outstanding 37,891,701 common units.

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## **SIGNATURE**

## COMMONLY USED DEFINED TERMS

The following is a list of certain acronyms and terms generally used in the industry and throughout this document:

-	
CrossAmerica Partners LP and subsi	idiaries:
CrossAmerica Partners LP	CrossAmerica, the Partnership, CAPL, we, us, our
CAPL JKM Wholesale	CAPL JKM Wholesale LLC
Joe's Kwik Marts	Joe's Kwik Marts LLC
LGW	Lehigh Gas Wholesale LLC
LGPR	LGP Realty Holdings LP
LGWS	Lehigh Gas Wholesale Services, Inc. and subsidiaries
CrossAmerica Partners LP related po	arties at any point during 2020 or 2021:
DMI	Dunne Manning Inc. (formerly Lehigh Gas Corporation), an entity affiliated with the Topper Group
DMP	Dunne Manning Partners LLC, an entity affiliated with the Topper Group and controlled by Joseph V. Topper, Jr. Since November 19, 2019, DMP has owned 100% of the membership interests in the sole member of the General Partner.
DMS	Dunne Manning Stores LLC (formerly known as Lehigh Gas-Ohio, LLC), an entity affiliated with the Topper Group. Through April 14, 2020, DMS was an operator of retail motor fuel stations. DMS leased retail sites from us in accordance with a master lease agreement and purchased a significant portion of its motor fuel for these sites from us on a wholesale basis under rack plus pricing. The financial results of DMS are not consolidated with ours.
General Partner	CrossAmerica GP LLC, the General Partner of CrossAmerica, a Delaware limited liability company, indirectly owned by the Topper Group.
Topper Group	Joseph V. Topper, Jr., collectively with his affiliates and family trusts that have ownership interests in the Partnership. Joseph V. Topper, Jr. is the founder of the Partnership and a member of the Board. The Topper Group is a related party and large holder of our common units
TopStar	TopStar Inc., an entity affiliated with a family member of Joseph V. Topper, Jr. TopStar is an operator of convenience stores that leases retail sites from us, and since April 14, 2020, also purchases fuel from us.
Other Defined Terms:	
2020 Bonus Plan	The 2020 Performance-Based Bonus Compensation Policy is one of the key components of "at-risk" compensation. The 2020 Bonus Plan is utilized to reward short-term performance achievements and to motivate and reward employees for their contributions toward meeting financial and strategic goals.
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Board	Board of Directors of our General Partner
BP	BP p.l.c.
CDC	The Centers for Disease Control and Prevention
Circle K	Circle K Stores Inc., a Texas corporation, and a wholly owned subsidiary of Alimentation Couche-Tard Inc. (TSX: ATD.A ATD.B)

Circle K Omnibus Agreement	The Amended and Restated Omnibus Agreement, dated October 1, 2014, as amended effective January 1, 2016, February 1, 2018 and April 29, 2019 by and among CrossAmerica, the General Partner, DMI, DMS, CST Services and Joseph V. Topper, Jr., which amends and restates the original omnibus agreement that was executed in connection with CrossAmerica's IPO on October 30, 2012. The terms of the Circle K Omnibus Agreement were approved by the independent conflicts committee of the Board. Pursuant to the Circle K Omnibus Agreement, CST Services agreed, among other things, to provide, or cause to be provided, to the Partnership certain management services.
COVID-19 Pandemic	In December 2019, a novel strain of coronavirus was reported to have surfaced in Wuhan, China. In March 2020, the World Health Organization declared the outbreak a pandemic.
CST	CST Brands LLC, which merged into Circle K Stores. Inc. on February 28, 2020, and subsidiaries, indirectly owned by Circle K.
CST Fuel Supply	CST Fuel Supply LP is indirectly owned by Circle K and is the parent of CST Marketing and Supply, LLC, CST's wholesale motor fuel supply business, which provides wholesale fuel distribution to the majority of CST's legacy U.S. retail convenience stores on a fixed markup per gallon. From July 1, 2015 through March 25, 2020, we owned a 17.5% limited partner interest in CST Fuel Supply.
CST Fuel Supply Exchange	Exchange Agreement, dated November 19, 2019, between the Partnership and Circle K, which closed effective March 25, 2020. Pursuant to the Exchange Agreement, Circle K transferred to the Partnership certain owned and leased convenience store properties and related assets (including fuel supply agreements) and wholesale fuel supply contracts covering additional sites, and, in exchange, the Partnership transferred to Circle K 100% of the limited partnership units it held in CST Fuel Supply.
CST Services	CST Services LLC, a wholly owned subsidiary of Circle K
DTW	Dealer tank wagon contracts, which are variable cent per gallon priced wholesale motor fuel distribution or supply contracts. DTW also refers to the pricing methodology under such contracts
EBITDA	Earnings before interest, taxes, depreciation, amortization and accretion, a non-GAAP financial measure
EMV	Payment method based upon a technical standard for smart payment cards, also referred to as chip cards
Equity Restructuring Agreement	On January 15, 2020, the Partnership entered into an Equity Restructuring Agreement with the General Partner and Dunne Manning CAP Holdings II LLC ("DM CAP Holdings"), a wholly owned subsidiary of DMP. Pursuant to the Equity Restructuring Agreement, all of the outstanding IDRs of the Partnership, all of which were held by DM CAP Holdings, were cancelled and converted into 2,528,673 newly-issued common units representing limited partner interests in the Partnership based on a value of \$45 million and calculated using the 20 business day volume weighted average trading price of our common units ended five business days prior to the execution of the Equity Restructuring Agreement. This transaction closed on February 6, 2020.
Exchange Act	Securities Exchange Act of 1934, as amended
ExxonMobil	ExxonMobil Corporation
FASB	Financial Accounting Standards Board
Form 10-K	CrossAmerica's Annual Report on Form 10-K for the year ended December 31, 2020
GP Purchase	Purchase by DMP from subsidiaries of Circle K of: 1) 100% of the membership interests in the sole member of the General Partner; 2) 100% of the Incentive Distribution Rights issued by the Partnership; and 3) an aggregate of 7,486,131 common units of the Partnership. These transactions closed on November 19, 2019.

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IDRs	Incentive Distribution Rights represented the right to receive an increasing percentage of quarterly distributions after the target distribution levels were achieved. As a result of the GP Purchase, DMP owned 100% of the outstanding IDRs from November 19, 2019 through February 6, 2020.
Internal Revenue Code	Internal Revenue Code of 1986, as amended
IPO	Initial public offering of CrossAmerica Partners LP on October 30, 2012
LIBOR	London Interbank Offered Rate
MD&A	Management's Discussion and Analysis of Financial Condition and Results of Operations
Marathon	Marathon Petroleum Company LP
Motiva	Motiva Enterprises LLC
Partnership Agreement	Second Amended and Restated Agreement of Limited Partnership of CrossAmerica Partners LP, dated as of February 6, 2020
Predecessor Entity	Wholesale distribution contracts and real property and leasehold interests contributed to the Partnership in connection with the IPO
SEC	U.S. Securities and Exchange Commission
Terms Discounts	Discounts for prompt payment and other rebates and incentives from our suppliers for a majority of the gallons of motor fuel purchased by us, which are recorded within cost of sales. Prompt payment discounts are based on a percentage of the purchase price of motor fuel.
Topper Group Omnibus Agreement	The Topper Group Omnibus Agreement, effective January 1, 2020, by and among the Partnership, the General Partner and DMI. The terms of the Topper Group Omnibus Agreement were approved by the independent conflicts committee of the Board, which is composed of the independent directors of the Board. Pursuant to the Topper Group Omnibus Agreement, DMI agrees, among other things, to provide, or cause to be provided, to the Partnership certain management services at cost without markup.
U.S. GAAP	U.S. Generally Accepted Accounting Principles
Valero	Valero Energy Corporation and, where appropriate in context, one or more of its subsidiaries, or all of them taken as a whole
WTI	West Texas Intermediate crude oil

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## CROSSAMERICA PARTNERS LP CONSOLIDATED BALANCE SHEETS (Thousands of Dollars, except unit data) (Unaudited)

		June 30, 2021	December 31, 2020		
ASSETS					
Current assets:	¢	601	¢	510	
Cash and cash equivalents	\$	621	\$	513	
Accounts receivable, net of allowances of \$282 and \$429, respectively		35,037		28,519	
Accounts receivable from related parties		1,147		931	
Inventory Assets held for sale		24,414 5,553		23,253 9,898	
		,			
Other current assets		14,856		11,707	
Total current assets		81,628		74,821	
Property and equipment, net		562,849		570,856	
Right-of-use assets, net		164,240		167,860	
Intangible assets, net		85,570		92,912	
Goodwill		88,764		88,764	
Other assets		21,500		19,129	
Total assets	\$	1,004,551	\$	1,014,342	
LIABILITIES AND EQUITY					
Current liabilities:					
Current portion of debt and finance lease obligations	\$	2,679	\$	2,631	
Current portion of operating lease obligations		32,557		31,958	
Accounts payable		71,230		63,978	
Accounts payable to related parties		6,400		5,379	
Accrued expenses and other current liabilities		21,649		23,267	
Motor fuel and sales taxes payable		22,320		19,735	
Total current liabilities		156,835		146,948	
Debt and finance lease obligations, less current portion		546,759		527,299	
Operating lease obligations, less current portion		137,559		141,380	
Deferred tax liabilities, net		15,183		15,022	
Asset retirement obligations		41,877		41,450	
Other long-term liabilities		34,199		32,575	
Total liabilities		932,412		904,674	
Commitments and contingencies					
Communents and contingencies					
Equity:					
Common units—37,874,868 and 37,868,046 units issued and					
outstanding at June 30, 2021 and December 31, 2020, respectively		72,162		112,124	
Accumulated other comprehensive loss		(23)		(2,456)	
Total equity		72,139		109,668	
Total liabilities and equity	\$	1,004,551	\$	1,014,342	

See Condensed Notes to Consolidated Financial Statements.

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## CROSSAMERICA PARTNERS LP CONSOLIDATED STATEMENTS OF OPERATIONS (Thousands of Dollars, except unit and per unit amounts) (Unaudited)

	Three Months	ths Ended June 30,			Six Months E	ıs Ended June 30,			
	 2021		2020		2021		2020		
Operating revenues (a)	\$ 859,334	\$	398,402	\$	1,516,618	\$	790,097		
Costs of sales (b)	 794,240		340,754		1,396,656		696,720		
Gross profit	65,094		57,648		119,962		93,377		
Income from CST Fuel Supply equity interests	_		—		—		3,202		
Operating expenses:									
Operating expenses (c)	31,070		25,097		60,473		35,820		
General and administrative expenses	6,876		5,597		14,526		10,077		
Depreciation, amortization and accretion expense	 19,583		16,050		37,614		33,277		
Total operating expenses	57,529		46,744		112,613		79,174		
Gain (loss) on dispositions and lease terminations, net	597		(4,575)		(51)		66,356		
Operating income	8,162		6,329		7,298		83,761		
Other income, net	204		78		292		215		
Interest expense	(3,870)		(4,121)		(7,367)		(9,661)		
Income before income taxes	 4,496		2,286		223		74,315		
Income tax benefit	(293)		(2,944)		(599)		(2,976)		
Net income	 4,789		5,230		822		77,291		
IDR distributions							(133)		
Net income available to limited partners	\$ 4,789	\$	5,230	\$	822	\$	77,158		
Basic and diluted earnings per common unit	\$ 0.13	\$	0.14	\$	0.02	\$	2.09		
Weighted-average limited partner units:									
Basic common units	37,874,868		37,736,329		37,872,079		36,865,651		
Diluted common units	37,905,010		37,738,150		37,902,225		36,867,495		
Supplemental information:									
(a) includes excise taxes of:	\$ 50,047	\$	33,770	\$	93,753	\$	48,707		
(a) includes rent income of:	20,862		20,424		41,334		43,112		
(b) excludes depreciation, amortization and accretion									
(b) includes rent expense of:	6,031		6,132		11,944		13,052		
(c) includes rent expense of:	3,265		2,522		6,461		2,522		

See Condensed Notes to Consolidated Financial Statements.

## CROSSAMERICA PARTNERS LP CONSOLIDATED STATEMENTS OF CASH FLOWS (Thousands of Dollars) (Unaudited)

		Six Months Er	nded June	
		2021		2020
Cash flows from operating activities:	<i>.</i>		*	
Net income	\$	822	\$	77,29
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation, amortization and accretion expense		37,614		33,277
Amortization of deferred financing costs		521		521
Credit loss expense		32		627
Deferred income tax benefit		(921)		(3,063
Equity-based employee and director compensation expense		754		48
Loss (gain) on dispositions and lease terminations, net		51		(74,189
Changes in operating assets and liabilities, net of acquisitions		2,141		27,132
Net cash provided by operating activities		41,014		61,643
Cash flows from investing activities:				
Principal payments received on notes receivable		85		172
Proceeds from Circle K in connection with CST Fuel Supply Exchange				16,390
Proceeds from sale of assets		5,600		9,954
Capital expenditures		(21,911)		(10,760
Cash paid in connection with acquisitions, net of cash acquired		(4,166)		(22,342
Net cash used in investing activities		(20,392)		(6,580
Cash flows from financing activities:				
Borrowings under the CAPL Credit Facility		57,000		63,202
Repayments on the CAPL Credit Facility		(36,399)		(78,52)
Payments of long-term debt and finance lease obligations		(1,287)		(1,20)
Distributions paid on distribution equivalent rights		(63)		(2
Distributions paid to holders of the IDRs		_		(133
Distributions paid on common units		(39,765)		(37,99
Net cash used in financing activities		(20,514)		(54,658
let increase in cash and cash equivalents		108		405
Cash and cash equivalents at beginning of period		513		1,780
Cash and cash equivalents at end of period	\$	621	\$	2,18

See Condensed Notes to Consolidated Financial Statements.

## CROSSAMERICA PARTNERS LP CONSOLIDATED STATEMENTS OF EQUITY AND COMPREHENSIVE INCOME (Thousands of Dollars, except unit amounts)

(Unaudited)

	(Unaudited)								
	Limited Part	ners'	Interest		Incentive				
		ımon olders		I	Distribution Rights		umulated other prehensive loss	Total Equity	
	Units	oluers	Dollars		Dollars	<u>con</u>	Dollars		Dollars
Balance at December 31, 2020	37,868,046	\$	112,124	\$	_	\$	(2,456)	\$	109,668
Net loss	_		(3,967)		_		_		(3,967)
Other comprehensive income									
Unrealized gain on interest rate swap contracts	—		_		_		2,017		2,017
Realized loss on interest rate swap contracts									
reclassified from AOCI into interest expense	_		_				231		231
Total other comprehensive income			_		_		2,248		2,248
Comprehensive (loss) income	_		(3,967)		_		2,248		(1,719)
Issuance of units related to 2020 Bonus Plan	6,822		126						126
Tax effect from intra-entity transfer of assets	_		(757)						(757)
Distributions paid	_		(19,912)		_				(19,912)
Balance at March 31, 2021	37,874,868	\$	87,614	\$	_	\$	(208)	\$	87,406
							~ /		,
Net income	_		4,789						4,789
Other comprehensive income									,
Unrealized loss on interest rate swap contracts	—		_				(68)		(68)
Realized loss on interest rate swap contracts									
reclassified from AOCI into interest expense	_		_		_		253		253
Total other comprehensive income	_		_		_		185		185
Comprehensive income			4,789				185		4,974
Tax effect from intra-entity transfer of assets	_		(325)		_				(325)
Distributions paid	_		(19,916)		_				(19,916)
Balance at June 30, 2021	37,874,868	\$	72,162	\$		\$	(23)	\$	72,139
		-	, -	-		-	(-)	-	,
Balance at December 31, 2019	34,494,441	\$	78,397	\$		\$	_	\$	78,397
Net income		Ψ	71,928	Ψ	133	Ψ		Ψ	72,061
Other comprehensive loss			71,520		155				72,001
Unrealized loss on interest rate swap contracts	_				_		(786)		(786)
Realized gain on interest rate swap contract							(700)		(700)
reclassified from AOCI into interest expense	_		_		_		(11)		(11)
Total other comprehensive loss				_			(797)		(797)
Comprehensive income (loss)			71,928		133		(797)		71,264
Issuance of units to the Topper Group in connection			/1,520		155		(757)		71,204
with the Equity Restructuring Agreement	2,528,673		_		_		_		_
Distributions paid	_,		(18,111)		(133)				(18,244)
Balance at March 31, 2020	37,023,114	\$	132,214	\$	(100)	\$	(797)	\$	131,417
	07,020,111	Ψ	102,211	Ψ		Ψ	(, 5, )	Ψ	101,117
Net income	_		5,230		_				5,230
Other comprehensive loss			5,250						3,200
Unrealized loss on interest rate swap contracts					_		(2,406)		(2,406)
Realized gain on interest rate swap contracts							(_,)		(_,)
reclassified from AOCI into interest expense	_				_		(15)		(15)
Total other comprehensive loss			_				(2,421)		(2,421)
Comprehensive income (loss)	· · · · · · · · · · · · · · · · · · ·		5,230				(2,421)		2,809
Acquisition of assets from entities under common			3,230				(2,421)		2,005
control, net of fair value of common units issued	842,891		4,169				_		4,169
Distributions paid	,00 -		(19,881)						(19,881)
Balance at June 30, 2020	37,866,005	\$	121,732	\$		\$	(3,218)	\$	118,514
Summe de Fune 50, 2020	37,000,005	φ	26 /,121	Ψ		Ψ	(3,210)	Ψ	110,014

See Condensed Notes to Consolidated Financial Statements.

#### Note 1. DESCRIPTION OF BUSINESS AND OTHER DISCLOSURES

Our business consists of:

- the wholesale distribution of motor fuels;
- the owning or leasing of retail sites used in the retail distribution of motor fuels and, in turn, generating rental income from the lease or sublease of the retail sites;
- the retail sale of motor fuels to end customers at retail sites operated by commission agents or, since April 14, 2020, ourselves; and
- since April 14, 2020, the operation of retail sites, including the sale of convenience merchandise to end customers. We had no company operated sites from September 30, 2019 through April 14, 2020.

The financial statements reflect the consolidated results of the Partnership and its wholly owned subsidiaries. Our primary operations are conducted by the following consolidated wholly owned subsidiaries:

- LGW and CAPL JKM Wholesale, which distribute motor fuels on a wholesale basis and generate qualifying income under Section 7704(d) of the Internal Revenue Code;
- LGPR, which functions as our real estate holding company and holds assets that generate qualifying rental income under Section 7704(d) of the Internal Revenue Code;
- LGWS, which owns and leases (or leases and sub-leases) real estate and personal property used in the retail sale of motor fuels, as well as provides maintenance and other services to its customers. In addition, LGWS sells motor fuel on a retail basis at sites operated by commission agents. Since our acquisition of retail and wholesale assets that closed on April 14, 2020, LGWS also sells motor fuels on a retail basis and sells convenience merchandise items to end customers at company operated retail sites. Income from LGWS generally is not qualifying income under Section 7704(d) of the Internal Revenue Code; and
- Joe's Kwik Marts, which owns and leases real estate and personal property at our company operated sites that we recently acquired from 7-Eleven. Joe's Kwik Marts also sells motor fuels on a retail basis and sells convenience merchandise items to end customers. Income from Joe's Kwik Marts generally is not qualifying income under Sections 7704(d) of the Internal Revenue Code.

#### **Interim Financial Statements**

These unaudited condensed consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and with the instructions to Form 10-Q and the Exchange Act. Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. All such adjustments are of a normal recurring nature unless disclosed otherwise. Management believes that the disclosures made are adequate to keep the information presented from being misleading. The financial statements contained herein should be read in conjunction with the consolidated financial statements and notes thereto included in our Form 10-K. Financial information as of June 30, 2021 and for the three and six months ended June 30, 2021 and 2020 included in the consolidated financial statements has been derived from our unaudited financial statements. Financial information as of December 31, 2020 has been derived from our audited financial statements and notes thereto from our audited financial statements and notes thereto as of that date.

Operating results for the three and six months ended June 30, 2021 are not necessarily indicative of the results that may be expected for the year ending December 31, 2021. Our business exhibits seasonality due to our wholesale and retail sites being located in certain geographic areas that are affected by seasonal weather and temperature trends and associated changes in retail customer activity during different seasons. Historically, sales volumes have been highest in the second and third quarters (during the summer activity months) and lowest during the winter months in the first and fourth quarters. The COVID-19 Pandemic has impacted our business and these seasonal trends typical in our business. See the "COVID-19 Pandemic" section below.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results and outcomes could differ from those estimates and assumptions. On an ongoing basis, management reviews its estimates based on currently available information. Changes in facts and circumstances could result in revised estimates and assumptions.

#### **Significant Accounting Policies**

Certain new accounting pronouncements have become effective for our financial statements during 2021, but the adoption of these pronouncements did not materially impact our financial position, results of operations or disclosures.

#### **Concentration Risk**

Approximately 12% of our rent income for the six months ended June 30, 2021 and 2020 was from one multi-site operator.

For the six months ended June 30, 2021, our wholesale business purchased approximately 34%, 23%, 12% and 10% of its motor fuel from ExxonMobil, BP, Motiva and Marathon, respectively. For the six months ended June 30, 2020, our wholesale business purchased approximately 26%, 22%, 13% and 10% of its motor fuel from ExxonMobil, BP, Motiva and Circle K, respectively. No other fuel suppliers accounted for 10% or more of our motor fuel purchases during the six months ended June 30, 2020.

Approximately 17% and 15% of our motor fuel gallons sold for the six months ended June 30, 2021 and 2020, respectively, were delivered by one carrier.

#### **Prior Year Acquisitions**

We completed six tranches of the asset exchange with Circle K on May 21, 2019, September 5, 2019, February 25, 2020, April 7, 2020, May 5, 2020 and September 15, 2020. With the closing of the sixth tranche, the transactions contemplated under the Asset Exchange Agreement we entered into with Circle K on December 17, 2018 ("Asset Exchange Agreement") have concluded. Through these transactions, we acquired 191 sites in exchange for the real property at 56 sites as well as 17 sites previously owned and operated by the Partnership. Although we no longer collect rent from the sites divested in these transactions, we continue to distribute fuel to them on a wholesale basis.

Effective March 25, 2020, we closed on the CST Fuel Supply Exchange. Through this transaction, we acquired 33 sites, wholesale fuel supply to 331 additional sites and \$14.1 million in proceeds in exchange for our investment in CST Fuel Supply.

On April 14, 2020, we closed on the acquisition of retail and wholesale assets. Through these transactions, we expanded the retail operations of the Partnership by 169 sites (154 company operated sites and 15 commission sites) through a combination of (1) entering into new leasing arrangements with related parties as the lessee for 62 sites and (2) terminating contracts where we were previously the lessor and fuel supplier under dealer arrangements for 107 sites that then became company operated sites. As a result of closing on these transactions, we expanded our wholesale fuel distribution by 110 sites, including 53 third-party wholesale dealer contracts, and supply of the 62 newly leased sites.

#### **COVID-19** Pandemic

During the first quarter of 2020, an outbreak of a novel strain of coronavirus spread worldwide, including to the U.S., posing public health risks that have reached pandemic proportions.

We experienced a sharp decrease in fuel volume in mid-to-late March 2020. Although fuel volumes largely recovered during the second half of 2020 and first half of 2021, we cannot predict the scope and severity with which COVID-19 will impact our business, financial condition, results of operations and cash flows. Sustained decreases in fuel volume or erosion of margin could have a material adverse effect on our results of operations, cash flow, financial position and ultimately our ability to pay distributions.



#### Note 2. ACQUISITION OF ASSETS FROM 7-ELEVEN

On April 28, 2021, certain newly formed subsidiaries of CrossAmerica, including Joe's Kwik Marts (collectively, "Buyer"), entered into an Asset Purchase Agreement (the "Asset Purchase Agreement") with 7-Eleven, Inc., a Texas corporation ("7-Eleven"), pursuant to which Buyer agreed to purchase certain assets related to the ownership and operations of 106 company operated sites (90 fee; 16 leased) located in the Mid-Atlantic and Northeast regions of the U.S. (collectively, the "Properties") for an aggregate purchase price of \$263.0 million, subject to adjustment in accordance with the terms of the Asset Purchase Agreement. The assets are being sold by 7-Eleven as part of a divestiture process in connection with its previously announced acquisition of the Speedway business from Marathon Petroleum Corporation ("MPC").

The assets being purchased by Buyer include real property and leasehold rights to the Properties, and all inventory and other assets located at the Properties, other than specific excluded assets, such as rights to intellectual property or rights with respect to "7-Eleven" or "Speedway" branding. The vast majority of the sites being purchased have been operating under the Speedway brand, and all sites are being rebranded in connection with the closing of such site pursuant to the Asset Purchase Agreement. Buyer is also assuming certain specified liabilities associated with the assets.

The Asset Purchase Agreement contains customary representations, warranties, agreements and obligations of the parties, including covenants regarding the conduct of the business at the Properties prior to the applicable closing of such Property.

Buyer is closing the acquisition of the Properties on a rolling basis of generally ten sites per week. In late June 2021, Buyer consummated the initial closing under the Asset Purchase Agreement, which consisted of two Properties for a purchase price of \$4.2 million, as summarized in the table below (in thousands).

Inventories	\$ 202
Other current assets	4
Property and equipment	2,318
Intangible assets	 1,730
Total assets	\$ 4,254
Accrued expenses and other current liabilities	10
Asset retirement obligations	 78
Total liabilities	\$ 88
Net assets acquired	\$ 4,166

#### Acquisitions and Related Transactions occurring Subsequent to June 30, 2021

Through August 5, 2021, Buyer consummated the acquisition of 32 Properties for an aggregate purchase price of \$106.2 million. We are funding these transactions primarily through a new credit facility further described below as well as undrawn capacity under our existing revolving credit facility and cash on hand. We anticipate that we will complete the acquisition early in the fourth quarter of 2021.

#### JKM Credit Facility

On July 16, 2021, CAPL JKM Partners LLC ("Borrower"), an indirect wholly-owned subsidiary of CrossAmerica, entered into a Credit Agreement, as amended on July 29, 2021 (the "JKM Credit Facility") among Borrower, CAPL JKM Holdings LLC ("Holdings"), an indirect wholly-owned subsidiary of CrossAmerica and the sole member of Borrower, and Manufacturers and Traders Trust Company, as administrative agent, swingline lender and issuing bank.

The JKM Credit Facility provides for a \$200 million senior secured credit facility, consisting of a \$185 million delayed draw term loan facility (the "Term Loan Facility") and a \$15 million revolving credit facility (the "Revolving Credit Facility"). The Revolving Credit Facility permits up to \$7.5 million of swingline borrowings and \$5.0 million in letters of credit. The interest rate applicable to loans outstanding under the JKM Credit Facility is equal to, at Borrower's option, either (i) a base rate plus a margin (which will be determined based on Borrower's consolidated leverage ratio) ranging from 0.50% to 1.50% per annum or (ii) LIBOR plus a margin (which will also be determined based on Borrower's consolidated leverage ratio) ranging from 1.50% to 2.50% per annum. Commencing on the earliest of (a) the date on which the entire amount of the Term Loan Facility has been drawn, (b) the date on which the Term Loan Facility has been terminated or reduced to zero pursuant to the JKM Credit Facility, with the balance payable on the maturity date of the Term Loan Facility. Letters of credit are subject to a 0.125% fronting fee and other customary administrative charges. Standby letters of credit will accrue a fee at a rate based on the applicable margin of LIBOR loans. In addition, beginning in October 2021, a commitment fee will be charged based on the unused portion of the JKM Credit Facility at a rate ranging from 0.25% to 0.375% per annum depending on Borrower's consolidated leverage ratio. The JKM Credit Facility will mature on July 16, 2026.

The obligations under the JKM Credit Facility are guaranteed by Holdings and its subsidiaries (other than Borrower) and secured by a lien on substantially all of the assets of Holdings and its subsidiaries (including Borrower). The obligations under the JKM Credit Facility are nonrecourse to CrossAmerica and its subsidiaries other than Holdings, Borrower and their respective subsidiaries.

The JKM Credit Facility contains customary events of default and covenants, including, among other things, and subject to certain exceptions, covenants that restrict the ability of Holdings and its subsidiaries to create or incur liens on assets, make investments, incur additional indebtedness, merge or consolidate and dispose of assets. The JKM Credit Facility also contains financial covenants requiring Borrower to comply with, as of the last day of each fiscal quarter of Borrower commencing with Borrower's fiscal quarter ending December 31, 2021, (i) a maximum consolidated leverage ratio of 6.25 to 1.00, with step-downs to 6.00 to 1.00, 5.75 to 1.00, 5.50 to 1.00 and 5.25 to 1:00 on March 31, 2022, March 31, 2023, March 31, 2024 and March 31, 2025, respectively, and (ii) a minimum fixed charge coverage ratio of 1.10 to 1.00.

If an event of default under the JKM Credit Facility occurs and is continuing, the commitments thereunder may be terminated and the principal amount outstanding thereunder, together with all accrued unpaid interest and other amounts owed thereunder, may be declared immediately due and payable.

As of August 5, 2021, we had \$64.4 million outstanding under our Term Loan Facility.

#### Amendment to CAPL Credit Facility

On July 28, 2021, the Partnership entered into an amendment (the "Amendment") to its Credit Agreement, dated as of April 1, 2019 (as previously amended by the First Amendment to Credit Agreement, dated as of November 19, 2019, the "CAPL Credit Facility"), among the Partnership and Lehigh Gas Wholesale Services, Inc., as borrowers, the guarantors from time to time party thereto, the lenders from time to time party thereto and Citizens Bank, N.A., as administrative agent. The Amendment, among other things, (i) amended certain provisions relating to unrestricted subsidiaries, (ii) increased the maximum level for the consolidated leverage ratio financial covenant to 6.00 to 1.00 for the fiscal quarter ending September 30, 2021 and December 31, 2021, 5.75 to 1.00 for the fiscal quarter ending March 31, 2022, 5.50 to 1.00 for the fiscal quarter ending June 30, 2022, and 5.25 to 1.00 for the fiscal quarter ending September 30, 2022, after which the maximum level generally reverts to 4.75 to 1.00 unless in a specified acquisition period or a qualified note offering has occurred, and (iii) modified the applicable margin for borrowings under the CAPL Credit Facility (as amended by the Amendment), such that borrowings will bear interest, at the Partnership's option, at either LIBOR plus a margin ranging from 1.50% to 3.00% per annum or a base rate plus a margin ranging from 0.50% to 2.00% per annum (in each case depending on the Partnership's consolidated leverage ratio).

## Note 3. ASSETS HELD FOR SALE

We have classified 17 sites and 25 sites as held for sale at June 30, 2021 and December 31, 2020, respectively, which are expected to be sold within one year of such classification. Assets held for sale were as follows (in thousands):

	June 30, 2021	De	cember 31, 2020
Land	\$ 4,258	\$	7,889
Buildings and site improvements	1,513		2,784
Equipment	841		1,152
Total	 6,612		11,825
Less accumulated depreciation	(1,059)		(1,927)
Assets held for sale	\$ 5,553	\$	9,898

The Partnership has continued to focus on divesting lower performing assets. During the three and six months ended June 30, 2021, we sold six and nine properties for \$3.0 million and \$3.9 million in proceeds, resulting in net gains of \$1.1 million and \$1.1 million, respectively. During the three and six months ended June 30, 2020, we sold seven and 13 properties for \$4.4 million and \$9.5 million of proceeds, resulting in net gains of \$0.2 million and \$1.8 million, respectively.

#### **Note 4. INVENTORIES**

Inventories consisted of the following (in thousands):

	June 30, 2021	De	cember 31, 2020
Retail site merchandise	\$ 12,755	\$	11,969
Motor fuel	11,659		11,284
Inventories	\$ 24,414	\$	23,253

## Note 5. PROPERTY AND EQUIPMENT

Property and equipment, net consisted of the following (in thousands):

	June 30, 2021	D	ecember 31, 2020
Land	\$ 241,631	\$	241,585
Buildings and site improvements	285,797		284,593
Leasehold improvements	11,191		10,684
Equipment	254,257		236,420
Construction in progress	11,546		15,919
Property and equipment, at cost	 804,422		789,201
Accumulated depreciation and amortization	(241,573)		(218,345)
Property and equipment, net	\$ 562,849	\$	570,856

We recorded impairment charges of \$2.9 million and \$0.3 million during the three months ended June 30, 2021 and 2020 and \$5.2 million and \$5.5 million during the six months ended June 30, 2021 and 2020, respectively, included within depreciation, amortization and accretion expenses on the statements of operations. These impairment charges were primarily related to sites initially classified within assets held for sale in connection with our ongoing real estate rationalization effort.

## **Note 6. INTANGIBLE ASSETS**

Intangible assets consisted of the following (in thousands):

			Ju	ne 30, 2021			1			
	A	Gross Amount		cumulated ortization	Net Carrying Amount		Gross Amount	ccumulated mortization		Net Carrying Amount
Wholesale fuel supply contracts/rights	\$	183,078	\$	(98,392)	\$ 84,686	\$	187,643	\$ (95,694)	\$	91,949
Trademarks/licenses		1,898		(1,142)	756		1,898	(1,115)		783
Covenant not to compete		450		(322)	128		4,552	(4,372)		180
Total intangible assets	\$	185,426	\$	(99,856)	\$ 85,570	\$	194,093	\$ (101,181)	\$	92,912

#### Note 7. DEBT

Our balances for long-term debt and finance lease obligations were as follows (in thousands):

	June 30, 2021	De	ecember 31, 2020
CAPL Credit Facility	\$ 533,781	\$	513,180
Finance lease obligations	18,394		20,007
Total debt and finance lease obligations	 552,175		533,187
Current portion	2,679		2,631
Noncurrent portion	 549,496		530,556
Deferred financing costs, net	2,737		3,257
Noncurrent portion, net of deferred financing costs	\$ 546,759	\$	527,299

Our CAPL Credit Facility is secured by substantially all of our assets, including our equity interest in CAPL JKM Holdings LLC, other than the assets of unrestricted subsidiaries designated as such under the CAPL Credit Facility. CAPL JKM Holdings LLC and its subsidiaries are unrestricted subsidiaries under the CAPL Credit Facility. Letters of credit outstanding at June 30, 2021 and December 31, 2020 totaled \$4.0 million. The amount of availability under the CAPL Credit Facility at June 30, 2021, after taking into consideration debt covenant restrictions, was \$135.0 million.

#### Financial Covenants and Interest Rate

The CAPL Credit Facility contains certain financial covenants. We are required to maintain a consolidated leverage ratio for the most recently completed four fiscal quarters of 4.75 to 1.00. Such threshold is increased to 5.50 to 1.00 for the quarter during a specified acquisition period (as defined in the CAPL Credit Facility). Upon the occurrence of a qualified note offering (as defined in the CAPL Credit Facility), the consolidated leverage ratio when not in a specified acquisition period is increased to 5.25 to 1.00, while the specified acquisition period threshold remains 5.50 to 1.00. Upon the occurrence of a qualified note offering, we are also required to maintain a consolidated senior secured leverage ratio (as defined in the CAPL Credit Facility) for the most recently completed four fiscal quarter period of not greater than 3.75 to 1.00. Such threshold is increased to 4.00 to 1.00 for the quarter during a specified acquisition period. We are also required to maintain a consolidated interest coverage ratio (as defined in the CAPL Credit Facility) of at least 2.50 to 1.00. As of June 30, 2021, we were in a specified acquisition period and so our maximum consolidated leverage ratio was 5.50 to 1.00. We were in compliance with these financial covenants.

Our borrowings under the CAPL Credit Facility had a weighted-average interest rate of 2.1% as of June 30, 2021 (LIBOR plus an applicable margin, which was 2.0% as of June 30, 2021).

See Note 8 for information related to our interest rate swap contracts.

See Note 2 for information regarding our new JKM Credit Facility and amendment to our CAPL Credit Facility, both dated in July 2021.



## **Note 8. INTEREST RATE SWAP CONTRACTS**

The interest payments on our CAPL Credit Facility vary based on monthly changes in the one-month LIBOR and changes, if any, in the applicable margin, which is based on our leverage ratio as further discussed in Note 7. To hedge against interest rate volatility on our variable rate borrowings under the CAPL Credit Facility, on March 26, 2020, we entered into an interest rate swap contract. The interest rate swap contract has a notional amount of \$150 million, a fixed rate of 0.495% and matures on April 1, 2024. On April 15, 2020, we entered into two additional interest rate swap contracts, each with notional amounts of \$75 million, a fixed rate of 0.38% and that mature on April 1, 2024. All of these interest rate swap contracts have been designated as cash flow hedges and are expected to be highly effective.

The fair value of these interest rate swap contracts, which is included in accrued expenses and other current liabilities and other long-term liabilities was insignificant and \$2.5 million at June 30, 2021 and December 31, 2020, respectively. See Note 11 for additional information on the fair value of the interest rate swap contracts.

We report the unrealized gains and losses on our interest rate swap contracts designated as highly effective cash flow hedges as a component of other comprehensive income and reclassify such gains and losses into earnings in the same period during which the hedged interest expense is recorded. We recognized a net realized loss from settlements of the interest rate swap contracts of \$0.3 million and an insignificant amount for the three months ended June 30, 2021 and 2020 and \$0.5 million and an insignificant amount for the six months ended June 30, 2021 and 2020, respectively.

We currently estimate that a loss of \$1.0 million will be reclassified from accumulated other comprehensive loss into interest expense during the next 12 months; however, the actual amount that will be reclassified will vary based on changes in interest rates.

## **Note 9. RELATED-PARTY TRANSACTIONS**

## Wholesale Motor Fuel Sales and Real Estate Rentals

Revenues from motor fuel sales and rental income from DMS for the three and six months ended June 30, 2020 were as follows (in thousands):

	Three Montl Ended June 30, 202		Six Months Ended June 30, 2020		
Revenues from motor fuel sales to DMS	\$ 7,	25	\$	29,234	
Rental income from DMS	-	83		1,395	

As a result of the acquisition of retail and wholesale assets as further described under "Prior Year Acquisitions" in Note 1, as of April 14, 2020, we no longer have any revenue from DMS.

Revenues from TopStar, an entity affiliated with Joseph V. Topper, Jr., were \$14.6 million and \$2.8 million for the three months ended June 30, 2021 and 2020 and \$25.8 million and \$2.8 million for the six months ended June 30, 2021 and 2020, respectively. Accounts receivable from TopStar were \$0.9 million and \$0.7 million at June 30, 2021 and December 31, 2020, respectively. Effective April 14, 2020, we acquired wholesale fuel supply rights, including this supply contract, as part of the acquisition of retail and wholesale assets. Prior to April 14, 2020, we were only leasing motor fuel stations to TopStar.

CrossAmerica leases real estate from the Topper Group. Rent expense under these lease agreements, including rent paid under the leases entered into in connection with the acquisition of retail and wholesale assets, was \$2.2 million and \$1.6 million for the three months ended June 30, 2021 and 2020 and \$4.5 million and \$1.9 million for the six months ended June 30, 2021 and 2020, respectively.

#### Topper Group Omnibus Agreement

We incurred expenses under the Topper Group Omnibus Agreement, including costs for store level personnel at our company operated sites since our April 2020 acquisition of retail and wholesale assets, totaling \$13.0 million and \$10.6 million for the three months ended June 30, 2021 and 2020 and \$25.8 million and \$14.2 million for the six months ended June 30, 2021 and 2020, respectively. Such expenses are included in operating expenses and general and administrative expenses in the statement of operations. Amounts payable to the Topper Group related to expenses incurred by the Topper Group on our behalf in accordance with the Topper Group Omnibus Agreement totaled \$3.9 million and \$3.7 million at June 30, 2021 and December 31, 2020, respectively.

#### IDR and Common Unit Distributions

We distributed \$9.7 million and \$9.7 million to the Topper Group related to its ownership of our common units during the three months ended June 30, 2021 and 2020 and \$19.4 million and \$17.7 million for the six months ended June 30, 2021 and 2020, respectively. We distributed \$0.1 million to the Topper Group related to its ownership of our IDRs during the six months ended June 30, 2020. On February 6, 2020, we closed on the Equity Restructuring Agreement that eliminated the IDRs.

#### Maintenance and Environmental Costs

Certain maintenance and environmental remediation activities are performed by an entity affiliated with Joseph V. Topper, Jr., a member of the Board, as approved by the independent conflicts committee of the Board. We incurred charges with this related party of \$0.4 million and \$0.2 million for the three months ended June 30, 2021 and 2020 and \$0.9 million and \$0.3 million for the six months ended June 30, 2021 and 2020, respectively. Accounts payable to this related party amounted to \$0.3 million and \$0.1 million at June 30, 2021 and December 31, 2020, respectively.

#### Environmental Compliance and Inventory Management Costs

We use certain environmental monitoring and inventory management equipment and services provided by an entity affiliated with the Topper Group, as approved by the independent conflicts committee of the Board. We incurred charges with this related party of \$0.1 million and an insignificant amount for the three months ended June 30, 2021 and 2020 and \$0.2 million and an insignificant amount for the six months ended June 30, 2021 and 2020, respectively.

#### **Convenience Store Products**

We purchase certain convenience store products from an affiliate of John B. Reilly, III and Joseph V. Topper, Jr., members of the Board, as approved by the independent conflicts committee of the Board in connection with the April 2020 acquisition of retail and wholesale assets. Merchandise costs amounted to \$5.0 million and \$5.1 million for three months ended June 30, 2021 and 2020 and \$9.2 million and \$5.1 million for the six months ended June 30, 2021 and 2020, respectively. Amounts payable to this related party amounted to \$1.9 million and \$1.5 million at June 30, 2021 and December 31, 2020, respectively.

#### Vehicle Lease

In connection with the services rendered under the Topper Group Omnibus Agreement, we lease certain vehicles from an entity affiliated with Joseph V. Topper, Jr., a member of the Board, as approved by the independent conflicts committee of the Board. Lease expense was insignificant for the three and six months ended June 30, 2021 and 2020.

#### Principal Executive Offices

Our principal executive offices are in Allentown, Pennsylvania. We sublease office space from the Topper Group that the Topper Group leases from an affiliate of John B. Reilly, III and Joseph V. Topper, Jr., members of our Board, as approved by the independent conflicts committee of the Board. Rent expense amounted to \$0.4 million and \$0.3 million for the three months ended June 30, 2021 and 2020 and \$0.7 million and \$0.5 million for the six months ended June 30, 2021 and 2020, respectively.

#### Public Relations and Website Consulting Services

We have engaged a company affiliated with a member of the Board for public relations and website consulting services. The cost of these services was insignificant for the three and six months ended June 30, 2021 and 2020.



#### **Note 10. COMMITMENTS AND CONTINGENCIES**

#### **Purchase Commitments**

We have minimum volume purchase requirements under certain of our fuel supply agreements with a purchase price at prevailing market rates for wholesale distribution. In the event we fail to purchase the required minimum volume for a given contract year, the underlying third party's exclusive remedies (depending on the magnitude of the failure) are either termination of the supply agreement and/or a financial penalty per gallon based on the volume shortfall for the given year. We did not incur any significant penalties during the six months ended June 30, 2021 or 2020.

#### Litigation Matters

We are from time to time party to various lawsuits, claims and other legal proceedings that arise in the ordinary course of business. These actions typically seek, among other things, compensation for alleged personal injury, breach of contract, property damages, environmental damages, employment-related claims and damages, punitive damages, civil penalties or other losses, or injunctive or declaratory relief. With respect to all such lawsuits, claims and proceedings, we record an accrual when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. In addition, we disclose matters for which management believes a material loss is at least reasonably possible. None of these proceedings, separately or in the aggregate, are expected to have a material adverse effect on our consolidated financial position, results of operations or cash flows. In all instances, management has assessed the matter based on current information and made a judgment concerning its potential outcome, giving due consideration to the nature of the claim, the amount and nature of damages sought and the probability of success. Management's judgment may prove materially inaccurate, and such judgment is made subject to the known uncertainties of litigation.

#### **Environmental Matters**

We currently own or lease retail sites where refined petroleum products are being or have been handled. These retail sites and the refined petroleum products handled thereon may be subject to federal and state environmental laws and regulations. Under such laws and regulations, we could be required to remove or remediate containerized hazardous liquids or associated generated wastes (including wastes disposed of or abandoned by prior owners or operators), to remediate contaminated property arising from the release of liquids or wastes into the environment, including contaminated groundwater, or to implement best management practices to prevent future contamination.

We maintain insurance of various types with varying levels of coverage that is considered adequate under the circumstances to cover operations and properties. The insurance policies are subject to deductibles that are considered reasonable and not excessive. In addition, we have entered into indemnification and escrow agreements with various sellers in conjunction with several of their respective acquisitions, as further described below. Financial responsibility for environmental remediation is negotiated in connection with each acquisition transaction. In each case, an assessment is made of potential environmental liability exposure based on available information. Based on that assessment and relevant economic and risk factors, a determination is made whether to, and the extent to which we will, assume liability for existing environmental conditions.

Environmental liabilities recorded on the balance sheet within accrued expenses and other current liabilities and other long-term liabilities totaled \$5.7 million and \$3.9 million at June 30, 2021 and December 31, 2020, respectively. Indemnification assets related to third-party escrow funds, state funds or insurance recorded on the balance sheet within other current assets and other noncurrent assets totaled \$4.2 million and \$3.1 million at June 30, 2021 and December 31, 2020, respectively. Reimbursement amounts. Reimbursement will depend upon the continued maintenance and solvency of the state. Insurance coverage represents amounts deemed probable of reimbursement under insurance policies.

The estimates used in these reserves are based on all known facts at the time and an assessment of the ultimate remedial action outcomes. We will adjust loss accruals as further information becomes available or circumstances change. Among the many uncertainties that impact the estimates are the necessary regulatory approvals for, and potential modifications of remediation plans, the amount of data available upon initial assessment of the impact of soil or water contamination, changes in costs associated with environmental remediation services and equipment and the possibility of existing legal claims giving rise to additional claims.

Environmental liabilities related to the sites contributed to the Partnership in connection with our IPO have not been assigned to us and are still the responsibility of the Predecessor Entity. The Predecessor Entity indemnified us for any costs or expenses that we incur for environmental liabilities and third-party claims, regardless of when a claim is made, that are based on environmental conditions in existence prior to the closing of the IPO for contributed sites. As such, these environmental liabilities and indemnification assets are not recorded on the balance sheet of the Partnership.



Similarly, we have generally been indemnified with respect to known contamination at sites acquired from third parties. As such, these environmental liabilities and indemnification assets are also not recorded on the balance sheet of the Partnership.

## Note 11. FAIR VALUE MEASUREMENTS

We measure and report certain financial and non-financial assets and liabilities on a fair value basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). U.S. GAAP specifies a three-level hierarchy that is used when measuring and disclosing fair value. The fair value hierarchy gives the highest priority to quoted prices available in active markets (i.e., observable inputs) and the lowest priority to data lacking transparency (i.e., unobservable inputs). An instrument's categorization within the fair value hierarchy is based on the lowest level of significant input to its valuation.

Transfers into or out of any hierarchy level are recognized at the end of the reporting period in which the transfers occurred. There were no transfers between any levels in 2021 or 2020.

As further discussed in Note 8, we entered into interest rate swap contracts during 2020 and remeasure the fair value of such contracts on a recurring basis each balance sheet date. We used an income approach to measure the fair value of these contracts, utilizing a forward LIBOR yield curve for the same period as the future interest rate swap settlements. These fair value measurements are classified as Level 2.

As further discussed in Note 12, we have accrued for unvested phantom units and phantom performance units as a liability and adjust that liability on a recurring basis based on the market price of our common units each balance sheet date. These fair value measurements are classified as Level 1.

The fair value of our accounts receivable, notes receivable, and accounts payable approximated their carrying values as of June 30, 2021 and December 31, 2020 due to the short-term maturity of these instruments. The fair value of the CAPL Credit Facility approximated its carrying values as of June 30, 2021 and December 31, 2020 due to the frequency with which interest rates are reset and the consistency of the market spread.

#### Note 12. EQUITY-BASED COMPENSATION

Equity-based compensation expense was \$0.4 million and insignificant for the three months ended June 30, 2021 and 2020 and \$0.8 million and insignificant for the six months ended June 30, 2021 and 2020, respectively. The liability for equity-based awards was \$0.9 million and insignificant at June 30, 2021 and December 31, 2020, respectively.

In February 2021, the Partnership granted 1,509 phantom units to each of three non-employee directors of the Board as a portion of director compensation. In July 2021, 16,833 phantom units vested, including those granted in February 2021.

In July 2021, the Partnership granted 3,252 phantom units to each of five non-employee directors of the Board. Such awards will vest in July 2022, conditioned upon continuous service as non-employee directors. These awards were accompanied by tandem distribution equivalent rights that entitle the holder to cash payments equal to the amount of unit distributions authorized to be paid to the holders of our common units.

During the second quarter of 2021, 6,090 phantom units and performance-based awards with an initial target value of \$0.1 million were forfeited.

## Note 13. INCOME TAXES

As a limited partnership, we are not subject to federal and state income taxes. However, our corporate subsidiaries are subject to income taxes. Income tax attributable to our taxable income (including any dividend income from our corporate subsidiaries), which may differ significantly from income for financial statement purposes, is assessed at the individual limited partner unitholder level. We are subject to a statutory requirement that non-qualifying income, as defined by the Internal Revenue Code, cannot exceed 10% of total gross income for the calendar year. If non-qualifying income exceeds this statutory limit, we would be taxed as a corporation. The non-qualifying income did not exceed the statutory limit in any annual period.

Certain activities that generate non-qualifying income are conducted through our wholly owned taxable corporate subsidiaries, LGWS and Joe's Kwik Marts. Current and deferred income taxes are recognized on the earnings of these subsidiaries. Deferred income tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and are measured using enacted tax rates.

We recorded an income tax benefit of \$0.3 million and \$2.9 million for the three months ended June 30, 2021 and 2020 and \$0.6 million and \$3.0 million for the six months ended June 30, 2021 and 2020, respectively, as a result of the losses incurred by our corporate subsidiaries. The effective tax rate differs from the combined federal and state statutory rate primarily because only LGWS and Joe's Kwik Marts are subject to income tax.

## Note 14. NET INCOME PER LIMITED PARTNER UNIT

We compute income per unit using the two-class method under which any excess of distributions declared over net income shall be allocated to the partners based on their respective sharing of income as specified in the Partnership Agreement. Net income per unit applicable to limited partners is computed by dividing the limited partners' interest in net income, after deducting the IDRs, by the weighted-average number of outstanding common units.

Since February 6, 2020, our common units are the only participating securities. On February 6, 2020, we closed on the Equity Restructuring Agreement that eliminated the IDRs.

The following table provides a reconciliation of net income and weighted-average units used in computing basic and diluted net income per limited partner unit for the following periods (in thousands, except unit and per unit amounts):

				d June 30,		Six Months E	nded	June 30,
		2021		2020		2021		2020
Numerator:								
Distributions paid	\$	19,916	\$	19,881	\$	39,828	\$	37,992
Allocation of distributions in excess of net income		(15,127)		(14,651)		(39,006)		39,166
Limited partners' interest in net income - basic and diluted	\$	4,789	\$	5,230	\$	822	\$	77,158
Denominator:								
Weighted-average limited partnership units outstanding - basic		37,874,868		37,736,329		37,872,079		36,865,651
Adjustment for phantom and phantom performance units		30,142		1,821		30,146		1,844
Weighted-average limited partnership units outstanding -								
diluted		37,905,010		37,738,150		37,902,225		36,867,495
Net income per limited partnership unit - basic and diluted	\$	0.13	\$	0.14	\$	0.02	\$	2.09
					_		_	
Distributions paid per common unit	\$	0.5250	\$	0.5250	\$	1.0500	\$	1.0500
Distributions declared (with respect to each respective period)								
per common unit	\$	0.5250	\$	0.5250	\$	1.0500	\$	1.0500

#### Distributions

Distribution activity for 2021 is as follows:

Quarter Ended	Record Date	Payment Date	Cash stribution per unit)	Cash stribution thousands)
December 31, 2020	February 2, 2021	February 9, 2021	\$ 0.5250	\$ 19,912
March 31, 2021	May 4, 2021	May 11, 2021	0.5250	19,916
June 30, 2021	August 3, 2021	August 10, 2021	0.5250	19,924

The amount of any distribution is subject to the discretion of the Board, which may modify or revoke our cash distribution policy at any time. Our Partnership Agreement does not require us to pay any distributions. As such, there can be no assurance we will continue to pay distributions in the future.



#### **Note 15. SEGMENT REPORTING**

We conduct our business in two segments: 1) the Wholesale segment and 2) the Retail segment. The wholesale segment includes the wholesale distribution of motor fuel to lessee dealers, independent dealers, commission agents, DMS (through the closing of the acquisition of retail and wholesale assets as further described under "Prior Year Acquisitions" in Note 1) and company operated retail sites. We have exclusive motor fuel distribution contracts with lessee dealers who lease the property from us. We also have exclusive distribution contracts with independent dealers to distribute motor fuel but do not collect rent from the independent dealers. Similar to lessee dealers, we had motor fuel distribution and lease agreements with DMS (through the closing of the acquisition of retail and wholesale assets). The Retail segment includes the retail sale of motor fuel at retail sites operated by commission agents and the sale of convenience merchandise items and the retail sale of motor fuel at company operated sites. A commission agent is a retail site where we retain title to the motor fuel inventory and sell it directly to our end user customers. At commission agent retail sites, we manage motor fuel inventory pricing and retain the gross profit on motor fuel sales, less a commission to the agent who operates the retail site. Similar to our Wholesale segment, we also generate revenues through leasing or subleasing real estate in our Retail segment.

Unallocated items consist primarily of general and administrative expenses, depreciation, amortization and accretion expense, gains on dispositions and lease terminations, net, and the elimination of the Retail segment's intersegment cost of revenues from motor fuel sales against the Wholesale segment's intersegment revenues from motor fuel sales. The profit in ending inventory generated by the intersegment motor fuel sales is also eliminated. Total assets by segment are not presented as management does not currently assess performance or allocate resources based on that data.

The following table reflects activity related to our reportable segments (in thousands):

	 Wholesale	 Retail	Unallocated		Consolidated	
Three Months Ended June 30, 2021						
Revenues from fuel sales to external customers	\$ 530,099	\$ 260,125	\$	—	\$	790,224
Intersegment revenues from fuel sales	198,878	—		(198,878)		—
Revenues from food and merchandise sales	_	45,208		—		45,208
Rent income	18,209	2,653		—		20,862
Other revenue	729	2,311				3,040
Total revenues	\$ 747,915	\$ 310,297	\$	(198,878)	\$	859,334
Operating income (loss)	\$ 33,244	\$ 953	\$	(26,035)	\$	8,162
Three Months Ended June 30, 2020						
Revenues from fuel sales to external customers	\$ 219,337	\$ 120,208	\$	_	\$	339,545
Intersegment revenues from fuel sales	78,466	—		(78,466)		
Revenues from food and merchandise sales		36,912				36,912
Rent income	17,663	2,761				20,424
Other revenue	300	1,221				1,521
Total revenues	\$ 315,766	\$ 161,102	\$	(78,466)	\$	398,402
Operating income (loss)	\$ 31,219	\$ 331	\$	(25,221)	\$	6,329
Six Months Ended June 30, 2021						
Revenues from fuel sales to external customers	\$ 928,592	\$ 457,612	\$	_	\$	1,386,204
Intersegment revenues from fuel sales	343,330	—		(343,330)		—
Revenues from food and merchandise sales		83,047		_		83,047
Rent income	35,909	5,425		_		41,334
Other revenue	1,863	4,170		_		6,033
Total revenues	\$ 1,309,694	\$ 550,254	\$	(343,330)	\$	1,516,618
Operating income (loss)	\$ 58,149	\$ 1,246	\$	(52,097)	\$	7,298
Six Months Ended June 30, 2020						
Revenues from fuel sales to external customers	\$ 521,460	\$ 185,977	\$	_	\$	707,437
Intersegment revenues from fuel sales	126,372	—		(126,372)		
Revenues from food and merchandise sales (a)		36,912		_		36,912
Rent income	38,131	4,981		_		43,112
Other revenue (a)	1,415	1,221				2,636
Total revenues	\$ 687,378	\$ 229,091	\$	(126,372)	\$	790,097
Income from CST Fuel Supply equity interests	\$ 3,202	\$ 	\$	_	\$	3,202
Operating income	\$ 60,484	\$ 726	\$	22,551	\$	83,761

From the date of conversion of the 46 company operated sites to dealer operated sites in the third quarter of 2019 through April 14, 2020, we did not have any company operated sites.

Receivables relating to the revenue streams above are as follows (in thousands):

	j	June 30, 2021	De	ecember 31, 2020
Receivables from fuel and merchandise sales	\$	30,183	\$	23,800
Receivables for rent and other lease-related charges		6,001		5,650
Total accounts receivable	\$	36,184	\$	29,450

Performance obligations are satisfied as fuel is delivered to the customer and as merchandise is sold to the consumer. Many of our fuel contracts with our customers include minimum purchase volumes measured on a monthly basis, although such revenue is not material. Receivables from fuel are recognized on a per-gallon rate and are generally collected within 10 days of delivery.

The balance of unamortized costs incurred to obtain certain contracts with customers was \$9.8 million and \$8.3 million at June 30, 2021 and December 31, 2020, respectively. Amortization of such costs is recorded against operating revenues and amounted to \$0.4 million and \$0.3 million for the three months ended June 30, 2021 and 2020 and \$0.7 million and \$0.5 million for the six months ended June 30, 2021 and 2020, respectively.

Receivables from rent and other lease-related charges are generally collected at the beginning of the month.

## Note 16. SUPPLEMENTAL CASH FLOW INFORMATION

In order to determine net cash provided by operating activities, net income is adjusted by, among other things, changes in operating assets and liabilities as follows (in thousands):

	Six Months Ended June 30,				
		2021		2020	
Decrease (increase):					
Accounts receivable	\$	(6,741)	\$	178	
Accounts receivable from related parties		(216)		977	
Inventories		(1,121)		1,725	
Other current assets		(2,682)		(3,204)	
Other assets		(1,379)		(1,257)	
Increase (decrease):					
Accounts payable (a)		6,940		10,473	
Accounts payable to related parties		939		4,158	
Motor fuel and sales taxes payable (b)		2,585		13,104	
Accrued expenses and other current liabilities		1,541		2,048	
Other long-term liabilities		2,275		(1,071)	
Changes in operating assets and liabilities, net of acquisitions	\$	2,141	\$	27,131	

(a) change in 2020 driven by initial build of accounts payable balance after closing on the acquisition of wholesale and retail assets

(b) change in 2020 driven by timing on one motor fuel tax payment that reversed later in 2020

The above changes in operating assets and liabilities may differ from changes between amounts reflected in the applicable balance sheets for the respective periods due to acquisitions.

Supplemental disclosure of cash flow information (in thousands):

	 Six Months E	nded J	une 30,
	2021		2020
Cash paid for interest	\$ 6,709	\$	9,533
Cash paid for income taxes, net of refunds received	1,426		87

Supplemental schedule of non-cash investing and financing activities (in thousands):

	 9,156 57,45		
	2021		2020
Accrued capital expenditures	\$ 996	\$	296
Lease liabilities arising from obtaining right-of-use assets	9,156		57,452
Net assets acquired in connection with the asset exchange			
tranches with Circle K	—		(55,552)
Net assets acquired in connection with the CST Fuel			
Supply Exchange with Circle K	—		(54,920)
Net assets acquired in connection with the acquisition of			
retail and wholesale assets			(12,335)
Supply Exchange with Circle K Net assets acquired in connection with the acquisition of	_		

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This report includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties. Forward-looking statements include the information concerning our possible or assumed future results of operations, business strategies, financing plans, competitive position, credit ratings, distribution growth, potential growth opportunities, potential operating performance improvements, potential improvements in return on capital employed, the effects of competition and the effects of future legislation or regulations. You can identify our forward-looking statements by the words "anticipate," "estimate," "believe," "continue," "could," "intend," "may," "plan," "potential," "predict," "seek," "should," "will," "would," "expect," "objective," "projection," "forecast," "guidance," "outlook," "effort," "target" and similar expressions. Such statements are based on our current plans and expectations and involve risks and uncertainties that could potentially affect actual results. These forward-looking statements include, among other things, statements regarding:

- future retail and wholesale gross profits, including gasoline, diesel and convenience store merchandise gross profits;
- our anticipated level of capital investments, primarily through acquisitions, and the effect of these capital investments on our results of operations;
- anticipated trends in the demand for, and volumes sold of, gasoline and diesel in the regions where we operate;
- volatility in the equity and credit markets limiting access to capital markets;
- our ability to integrate acquired businesses;
- expectations regarding environmental, tax and other regulatory initiatives;
- the effect of general economic and other conditions on our business; and
- the anticipated results from, or impact of, the transactions contemplated by the Asset Purchase Agreement entered into with 7-Eleven.

In general, we based the forward-looking statements included in this report on our current expectations, estimates and projections about our company and the industry in which we operate. We caution you that these statements are not guarantees of future performance and involve risks and uncertainties we cannot predict. We anticipate that subsequent events and market developments will cause our estimates to change. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecasted in the forward-looking statements. Any differences could result from a variety of factors, including the following:

- the Topper Group's business strategy and operations and the Topper Group's conflicts of interest with us;
- availability of cash flow to pay the current quarterly distributions on our common units;
- the availability and cost of competing motor fuels;
- motor fuel price volatility or a reduction in demand for motor fuels, including as a result of the COVID-19 Pandemic;
- competition in the industries and geographical areas in which we operate;
- the consummation of financing, acquisition or disposition transactions and the effect thereof on our business;
- environmental compliance and remediation costs;
- our existing or future indebtedness and the related interest expense and our ability to comply with debt covenants;
- our liquidity, results of operations and financial condition;
- failure to comply with applicable tax and other regulations or governmental policies;
- future legislation and changes in regulations, governmental policies, immigration laws and restrictions or changes in enforcement or interpretations thereof;
- future regulations and actions that could expand the non-exempt status of employees under the Fair Labor Standards Act;



- future income tax legislation;
- changes in energy policy;
- increases in energy conservation efforts;
- technological advances;
- the impact of worldwide economic and political conditions;
- the impact of wars and acts of terrorism;
- weather conditions or catastrophic weather-related damage;
- earthquakes and other natural disasters;
- hazards and risks associated with transporting and storing motor fuel;
- unexpected environmental liabilities;
- the outcome of pending or future litigation; and
- our ability to comply with federal and state laws and regulations, including those related to environmental matters, the sale of alcohol, cigarettes and fresh foods, employment and health benefits, including the Affordable Care Act, immigration and international trade.

You should consider the risks and uncertainties described above and elsewhere in this report as well as those set forth in the section entitled "Risk Factors" in our Form 10-K in connection with considering any forward-looking statements that may be made by us and our businesses generally. We cannot assure you that anticipated results or events reflected in the forward-looking statements will be achieved or will occur. The forward-looking statements included in this report are made as of the date of this report. We undertake no obligation to publicly release any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events after the date of this report, except as required by law.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following MD&A is intended to help the reader understand our results of operations and financial condition. This section is provided as a supplement to, and should be read in conjunction with, our consolidated financial statements and the accompanying notes to these financial statements contained elsewhere in this report, and the MD&A section and the consolidated financial statements and accompanying notes to those financial statements in our Form 10-K. Our Form 10-K contains a discussion of other matters not included herein, such as disclosures regarding critical accounting policies and estimates and contractual obligations.

MD&A is organized as follows:

- **Recent Developments**—This section describes significant recent developments, including our acquisition of certain assets from 7-Eleven, Inc.
- **Significant Factors Affecting Our Profitability**—This section describes the significant impact on our results of operations caused by crude oil commodity price volatility, seasonality and acquisition and financing activities.
- **Results of Operations**—This section provides an analysis of our results of operations, including the results of operations of our business segments, for the three and six months ended June 30, 2021 and 2020 and non-GAAP financial measures.
- **Liquidity and Capital Resources**—This section provides a discussion of our financial condition and cash flows. It also includes a discussion of our debt, capital requirements, other matters impacting our liquidity and capital resources and an outlook for our business.
- **New Accounting Policies**—This section describes new accounting pronouncements that we have already adopted, those that we are required to adopt in the future and those that became applicable in the current year as a result of new circumstances.
- **Critical Accounting Policies Involving Critical Accounting Estimates**—This section describes the accounting policies and estimates that we consider most important for our business and that require significant judgment.

#### Acquisition of Assets from 7-Eleven

On April 28, 2021, Buyer entered into the Asset Purchase Agreement with 7-Eleven, pursuant to which Buyer agreed to purchase certain assets related to the ownership and operations of 106 company operated sites (90 fee; 16 leased) located in the Mid-Atlantic and Northeast regions of the U.S. (the "Properties") for an aggregate purchase price of \$263.0 million, subject to adjustment in accordance with the terms of the Asset Purchase Agreement. The assets are being sold by 7-Eleven as part of a divestiture process in connection with its previously announced acquisition of the Speedway business from MPC.

The assets being purchased by Buyer include real property and leasehold rights to the Properties, and all inventory and other assets located at the Properties, other than specific excluded assets, such as rights to intellectual property or rights with respect to "7-Eleven" or "Speedway" branding. The vast majority of the sites being purchased have been operating under the Speedway brand, and all sites are being rebranded in connection with the closing of such site pursuant to the Asset Purchase Agreement. Buyer is also assuming certain specified liabilities associated with the assets.

The Asset Purchase Agreement contains customary representations, warranties, agreements and obligations of the parties, including covenants regarding the conduct of the business at the Properties prior to the applicable closing of such Property.

Buyer is closing the acquisition of the Properties on a rolling basis of generally ten sites per week. In late June 2021, Buyer consummated the initial closing under the Asset Purchase Agreement, which consisted of two Properties for a purchase price of \$4.2 million.

#### Acquisitions and Related Transactions occurring Subsequent to June 30, 2021

Through August 5, 2021, Buyer consummated the acquisition of 32 Properties for an aggregate purchase price of \$106.2 million. We are funding these transactions primarily through a new credit facility further described below as well as undrawn capacity under our existing revolving credit facility and cash on hand. We anticipate that we will complete the acquisition early in the fourth quarter of 2021.

#### JKM Credit Facility

On July 16, 2021, CAPL JKM Partners LLC ("Borrower"), an indirect wholly-owned subsidiary of CrossAmerica, entered into a Credit Agreement, as amended on July 29, 2021 (the "JKM Credit Facility") among Borrower, CAPL JKM Holdings LLC, an indirect wholly-owned subsidiary of CrossAmerica and the sole member of Borrower, and Manufacturers and Traders Trust Company, as administrative agent, swingline lender and issuing bank.

The JKM Credit Facility provides for a \$200 million senior secured credit facility, consisting of a \$185 million delayed draw term loan facility (the "Term Loan Facility") and a \$15 million revolving credit facility (the "Revolving Credit Facility"). The Revolving Credit Facility permits up to \$7.5 million of swingline borrowings and \$5.0 million in letters of credit. The interest rate applicable to loans outstanding under the JKM Credit Facility is equal to, at Borrower's option, either (i) a base rate plus a margin (which will be determined based on Borrower's consolidated leverage ratio) ranging from 0.50% to 1.50% per annum or (ii) LIBOR plus a margin (which will also be determined based on Borrower's consolidated leverage ratio) ranging from 1.50% to 2.50% per annum. Commencing on the earliest of (a) the date on which the entire amount of the Term Loan Facility has been drawn, (b) the date on which the Term Loan Facility has been terminated or reduced to zero pursuant to the JKM Credit Facility, with the balance payable on the maturity date of the Term Loan Facility. Letters of credit are subject to a 0.125% fronting fee and other customary administrative charges. Standby letters of credit will accrue a fee at a rate based on the applicable margin of LIBOR loans. In addition, beginning in October 2021, a commitment fee will be charged based on the unused portion of the JKM Credit Facility at a rate ranging from 0.25% to 0.375% per annum depending on Borrower's consolidated leverage ratio. The JKM Credit Facility will mature on July 16, 2026.

The obligations under the JKM Credit Facility are guaranteed by Holdings and its subsidiaries (other than Borrower) and secured by a lien on substantially all of the assets of Holdings and its subsidiaries (including Borrower). The obligations under the JKM Credit Facility are nonrecourse to CrossAmerica and its subsidiaries other than Holdings, Borrower and their respective subsidiaries.



The JKM Credit Facility contains customary events of default and covenants, including, among other things, and subject to certain exceptions, covenants that restrict the ability of Holdings and its subsidiaries to create or incur liens on assets, make investments, incur additional indebtedness, merge or consolidate and dispose of assets. The JKM Credit Facility also contains financial covenants requiring Borrower to comply with, as of the last day of each fiscal quarter of Borrower commencing with Borrower's fiscal quarter ending December 31, 2021, (i) a maximum consolidated leverage ratio of 6.25 to 1.00, with step-downs to 6.00 to 1.00, 5.75 to 1.00, 5.50 to 1.00 and 5.25 to 1:00 on March 31, 2022, March 31, 2023, March 31, 2024 and March 31, 2025, respectively, and (ii) a minimum fixed charge coverage ratio of 1.10 to 1.00.

If an event of default under the JKM Credit Facility occurs and is continuing, the commitments thereunder may be terminated and the principal amount outstanding thereunder, together with all accrued unpaid interest and other amounts owed thereunder, may be declared immediately due and payable.

As of August 5, 2021, we had \$64.4 million outstanding under our Term Loan Facility.

#### Amendment to CAPL Credit Facility

On July 28, 2021, the Partnership entered into an amendment (the "Amendment") to its Credit Agreement, dated as of April 1, 2019 (as previously amended by the First Amendment to Credit Agreement, dated as of November 19, 2019, the "CAPL Credit Facility"), among the Partnership and Lehigh Gas Wholesale Services, Inc., as borrowers, the guarantors from time to time party thereto, the lenders from time to time party thereto and Citizens Bank, N.A., as administrative agent. The Amendment, among other things, (i) amended certain provisions relating to unrestricted subsidiaries, (ii) increased the maximum level for the consolidated leverage ratio financial covenant to 6.00 to 1.00 for the fiscal quarter ending September 30, 2021 and December 31, 2021, 5.75 to 1.00 for the fiscal quarter ending March 31, 2022, 5.50 to 1.00 for the fiscal quarter ending June 30, 2022, and 5.25 to 1.00 for the fiscal quarter ending September 30, 2022, after which the maximum level generally reverts to 4.75 to 1.00 unless in a specified acquisition period or a qualified note offering has occurred, and (iii) modified the applicable margin for borrowings under the CAPL Credit Facility (as amended by the Amendment), such that borrowings will bear interest, at the Partnership's option, at either LIBOR plus a margin ranging from 1.50% to 3.00% per annum or a base rate plus a margin ranging from 0.50% to 2.00% per annum (in each case depending on the Partnership's consolidated leverage ratio).

#### **COVID-19** Pandemic

During the first quarter of 2020, an outbreak of a novel strain of coronavirus spread worldwide, including to the U.S., posing public health risks that have reached pandemic proportions. We experienced a sharp decrease in fuel volume in mid-to-late March 2020. Although fuel volumes largely recovered during the second half of 2020 and first half of 2021, we cannot predict the scope and severity with which COVID-19 will impact our business, financial condition, results of operations and cash flows. Sustained decreases in fuel volume or erosion of margin could have a material adverse effect on our results of operations, cash flow, financial position and ultimately our ability to pay distributions.

#### Significant Factors Affecting our Profitability

#### The Significance of Crude Oil and Wholesale Motor Fuel Prices on Our Revenues, Cost of Sales and Gross Profit

#### Wholesale segment

The prices paid to our motor fuel suppliers for wholesale motor fuel (which affects our cost of sales) are highly correlated to the price of crude oil. The crude oil commodity markets are highly volatile, and the market prices of crude oil, and, correspondingly, the market prices of wholesale motor fuel, experience significant and rapid fluctuations. We receive a fixed mark-up per gallon on approximately 70% of gallons sold to our customers. The remaining gallons are primarily DTW priced contracts, including intersegment sales to the Retail segment. These contracts provide for variable, market-based pricing that results in motor fuel gross profit effects similar to retail motor fuel gross profits (as crude oil prices decline, motor fuel gross profit generally increases, as discussed in our Retail segment below). The increase in DTW gross profit results from the cost of wholesale motor fuel declining at a faster rate as compared to the rate that retail motor fuel prices decline. Conversely, our DTW motor fuel gross profit generally declines when the cost of wholesale motor fuel increases at a faster rate as compared to the rate that retail motor fuel to the rate that retail motor fuel prices increase.

Regarding our supplier relationships, a majority of our total gallons purchased are subject to Terms Discounts. The dollar value of these discounts increases and decreases corresponding to motor fuel prices. Therefore, in periods of lower wholesale motor fuel prices, our gross profit is negatively affected, and, in periods of higher wholesale motor fuel prices, our gross profit is positively affected (as it relates to these discounts).



#### Retail segment

We attempt to pass along wholesale motor fuel price changes to our retail customers through "at the pump" retail price changes; however, market conditions do not always allow us to do so immediately. The timing of any related increase or decrease in "at the pump" retail prices is affected by competitive conditions in each geographic market in which we operate. As such, the prices we charge our customers for motor fuel and the gross profit we receive on our motor fuel sales can increase or decrease significantly over short periods of time.

Changes in our average motor fuel selling price per gallon and gross margin are directly related to the changes in crude oil and wholesale motor fuel prices. Variations in our reported revenues and cost of sales are, therefore, primarily related to the price of crude oil and wholesale motor fuel prices and generally not as a result of changes in motor fuel sales volumes, unless otherwise indicated and discussed below.

We typically experience lower retail motor fuel gross profits in periods when the wholesale cost of motor fuel increases, and higher retail motor fuel gross profits in periods when the wholesale cost of motor fuel declines. Since the Wholesale segment supplies all fuel requirements to the Retail segment, a portion of that volatility is absorbed by the Wholesale segment.

As previously reported, we converted 46 company operated sites to dealer operated sites in the third quarter of 2019. As a result of this transition, we did not have any company operated sites for the period from September 30, 2019 through closing on the retail and wholesale acquisition on April 14, 2020, since which we have again been operating company operated sites.

#### Seasonality Effects on Volumes

Our business is subject to seasonality due to our wholesale and retail sites being located in certain geographic areas that are affected by seasonal weather and temperature trends and associated changes in retail customer activity during different seasons. Historically, sales volumes have been highest in the second and third quarters (during the summer months) and lowest during the winter months in the first and fourth quarters.

#### **Impact of Inflation**

Inflation affects our financial performance by increasing certain of our operating expenses and cost of goods sold. Operating expenses include labor costs, leases, and general and administrative expenses. While our Wholesale segment benefits from higher Terms Discounts as a result of higher fuel costs, inflation could negatively impact our operating expenses. Although we have historically been able to pass on increased costs through price increases, there can be no assurance that we will be able to do so in the future.

#### Acquisition and Financing Activity

Our results of operations and financial condition are also impacted by our acquisition and financing activities as summarized below.

- On February 6, 2020, we closed on the Equity Restructuring Agreement that eliminated the IDRs.
- We completed the final four tranches of the asset exchange with Circle K on February 25, 2020, April 7, 2020, May 5, 2020 and September 15, 2020. With the closing of the sixth tranche, the transactions contemplated under the Asset Exchange have concluded.
- Effective March 25, 2020, we closed on the CST Fuel Supply Exchange.
- On April 14, 2020, we closed on the acquisition of retail and wholesale assets.
- In late June 2021, we closed on the purchase of the first two sites of our 106-site acquisition from 7-Eleven and in July 2021, we entered into a new credit agreement and amended our existing credit facility as previously discussed under "Recent Developments—Acquisition of Assets from 7-Eleven."

#### **Results of Operations**

## **Consolidated Income Statement Analysis**

Below is an analysis of our consolidated statements of operations and provides the primary reasons for significant increases and decreases in the various income statement line items from period to period. Our consolidated statements of operations are as follows (in thousands):

	1	Three Months	Ende	d June 30,	 Six Months E	Ended June 30,	
		2021		2020	 2021		2021
Operating revenues	\$	859,334	\$	398,402	\$ 1,516,618	\$	790,097
Costs of sales		794,240		340,754	 1,396,656		696,720
Gross profit		65,094		57,648	 119,962		93,377
Income from CST Fuel Supply equity interests				—	—		3,202
Operating expenses:							
Operating expenses		31,070		25,097	60,473		35,820
General and administrative expenses		6,876		5,597	14,526		10,077
Depreciation, amortization and accretion expense		19,583		16,050	37,614		33,277
Total operating expenses		57,529		46,744	 112,613		79,174
Gain (loss) on dispositions and lease terminations, net		597		(4,575)	(51)		66,356
Operating income		8,162		6,329	 7,298		83,761
Other income, net		204		78	292		215
Interest expense		(3,870)		(4,121)	(7,367)		(9,661)
Income before income taxes		4,496	_	2,286	 223		74,315
Income tax benefit		(293)		(2,944)	(599)		(2,976)
Net income		4,789		5,230	822		77,291
IDR distributions		_			_		(133)
Net income available to limited partners	\$	4,789	\$	5,230	\$ 822	\$	77,158

#### Three Months Ended June 30, 2021 Compared to Three Months Ended June 30, 2020

#### **Consolidated Results**

Operating revenues increased \$461 million (116%) and gross profit increased \$7.4 million (13%).

#### **Operating** revenues

Significant items impacting these results prior to the elimination of intercompany revenues were:

- A \$432 million (137%) increase in our Wholesale segment revenues primarily attributable to a 137% increase in the average daily spot price of WTI crude oil to \$66.19 per barrel for the second quarter of 2021, compared to \$27.96 per barrel for the second quarter of 2020. The wholesale price of motor fuel is highly correlated to the price of crude oil. See "Significant Factors Affecting our Profitability—The Significance of Crude Oil and Wholesale Motor Fuel Prices on Our Revenues, Cost of Sales and Gross Profit." In addition, volume increased 27% primarily as a result of volume generated by the asset exchanges with Circle K, the acquisition of retail and wholesale assets and the continuing recovery from the COVID-19 Pandemic.
- A \$149 million (93%) increase in our Retail segment revenues primarily attributable to a 52% increase in the average retail fuel price from the second quarter of 2020 to the second quarter of 2021 primarily due to the increase in wholesale motor fuel prices as noted above. Volume also increased 42% for the second quarter of 2021 compared to the second quarter of 2020 as a result of the acquisition of retail and wholesale assets and the continuing recovery from the COVID-19 Pandemic. Lastly, merchandise revenues increased \$8.3 million (22%) driven by the acquisition of retail and wholesale assets during the second quarter of 2020.

#### Intersegment revenues

We present the results of operations of our segments on a consistent basis with how our management views the business. Therefore, our segments are presented before intersegment eliminations (which consist of motor fuel sold by our Wholesale segment to our Retail segment). As a result, in order to reconcile to our consolidated change in operating revenues, a discussion of the change in intersegment revenues is included in our consolidated MD&A discussion.

Our intersegment revenues increased \$120 million (153%), primarily attributable to the increase in wholesale fuel prices and the incremental intersegment revenues generated by the company operated and commission sites acquired in the April 2020 acquisition of retail and wholesale assets discussed above.

#### Cost of sales

Cost of sales increased \$453 million (133%), which was a result of the increase in wholesale motor fuel prices, the asset exchanges with Circle K, the acquisition of retail and wholesale assets and the continuing recovery from the COVID-19 Pandemic discussed above.

#### Gross profit

Gross profit increased \$7.4 million (13%), which was primarily driven by increases in motor fuel, merchandise and other gross profit due to the acquisition of retail and wholesale assets along with incremental fuel margin from higher volume driven by the asset exchanges with Circle K and the continuing recovery from the COVID-19 Pandemic, partially offset by lower DTW margins due to the significant drop in crude in 2020 as opposed to the increase in crude during 2021. See "Results of Operations—Segment Results" for additional gross profit analyses.

#### **Operating** expenses

See "Results of Operations—Segment Results" for analyses.

#### General and administrative expenses

General and administrative expenses increased \$1.3 million (23%) primarily driven by a \$1.3 million increase in acquisition-related costs as a result of higher legal fees incurred in connection with the acquisition of assets from 7-Eleven, \$0.5 million increase in management fees related to the increase in headcount and overall higher general and administrative expenses stemming from the April 2020 acquisition of retail and wholesale assets, partially offset by a \$0.5 million decrease in credit loss expense.

#### Depreciation, amortization and accretion expense

Depreciation, amortization and accretion expense increased \$3.5 million (22%) primarily from a \$2.6 million increase in impairment charges related to our ongoing real estate rationalization effort and the resulting reclassification of these sites to assets held for sale. In addition, we incurred incremental depreciation, amortization and accretion expense from the property and equipment and intangible assets acquired in the asset exchanges with Circle K and the acquisition of retail and wholesale assets.

#### Gain (loss) on dispositions and lease terminations, net

During the three months ended June 30, 2021, we recorded a \$1.1 million gain related to sites sold in our ongoing real estate rationalization effort, partially offset by net losses on lease terminations and asset disposals.

During the three months ended June 30, 2020, we recorded a \$10.9 million loss on lease terminations, including a write-off of deferred rent income, in connection with the April 2020 acquisition of retail and wholesale assets. We also recorded a gain of \$6.1 million related to the properties sold in the asset exchanges with Circle K.

#### Interest expense

Interest expense decreased \$0.3 million (6%) primarily driven by a reduction in interest expense on borrowings under our CAPL Credit Facility due to a decrease in the average interest rate from 2.6% to 2.3%.



#### Income tax benefit

We recorded income tax benefits of \$0.3 million and \$2.9 million for the three months ended June 30, 2021 and 2020, respectively. The benefits were primarily driven by losses incurred by our taxable subsidiaries.

#### Six Months Ended June 30, 2021 Compared to Six Months Ended June 30, 2020

#### **Consolidated Results**

Operating revenues increased \$727 million (92%) and gross profit increased \$27 million (28%).

#### **Operating** revenues

Significant items impacting these results prior to the elimination of intercompany revenues were:

- A \$622 million (91%) increase in our Wholesale segment revenues primarily attributable to a 70% increase in the average daily spot price of WTI crude oil to \$62.21 per barrel for the six months ended June 20, 2021, compared to \$36.58 per barrel for the six months ended June 30, 2020. The wholesale price of motor fuel is highly correlated to the price of crude oil. See "Significant Factors Affecting our Profitability—
  The Significance of Crude Oil and Wholesale Motor Fuel Prices on Our Revenues, Cost of Sales and Gross Profit." Volume increased 30% primarily as a result of volume generated by the asset exchanges with Circle K, the CST Fuel Supply Exchange and the acquisition of retail and wholesale assets (the average number of sites with wholesale fuel distribution increased 11% from the first half of 2020 to the first half of 2021) as well as from the continuing recovery from the COVID-19 Pandemic.
- A \$321 million (140%) increase in our Retail segment revenues primarily attributable to the increase in company operated and commission sites as a result of the April 2020 acquisition of retail and wholesale assets and the March 2020 CST Fuel Supply Exchange (the average total system sites increased 40% from the first half of 2020 to the first half of 2021). Volume increased 83% for the six months ended June 30, 2021 compared to the six months ended June 30, 2020 driven by the acquisitions as well as the continuing recovery from the COVID-19 Pandemic. The average retail fuel price increased 35% between those same periods due primarily due to the increase in wholesale motor fuel prices as noted above. In addition, merchandise revenues increased \$46.1 million (125%) driven by the acquisition of retail and wholesale assets.

#### Intersegment revenues

We present the results of operations of our segments on a consistent basis with how our management views the business. Therefore, our segments are presented before intersegment eliminations (which consist of motor fuel sold by our Wholesale segment to our Retail segment). As a result, in order to reconcile to our consolidated change in operating revenues, a discussion of the change in intersegment revenues is included in our consolidated MD&A discussion.

Our intersegment revenues increased \$217 million (172%) primarily attributable to the incremental intersegment revenues generated by the company operated and commission sites acquired in the April 2020 acquisition of retail and wholesale assets and the March 2020 CST Fuel Supply Exchange as well as higher volume from the continuing recovery from the COVID-19 Pandemic.

#### Cost of sales

Cost of sales increased \$700 million (100%) as a result of the increase in wholesale motor fuel prices and the impact of the increase in sites acquired in the asset exchanges with Circle K, the CST Fuel Supply Exchange, the acquisition of retail and wholesale assets as well as the continuing recovery from the COVID-19 Pandemic discussed above.

#### Gross profit

The \$27 million (28%) increase in gross profit was primarily driven by increases in motor fuel and merchandise gross profit due to 1) the CST Fuel Supply Exchange, which primarily resulted in an increase in fuel margin and a decrease in income from CST Fuel Supply equity interests; 2) the acquisition of retail and wholesale assets, which primarily resulted in an increase in fuel margin and merchandise margin and other revenues partially offset by a decrease in lease margin; 3) an increase in volume driven by the continuing recovery from the COVID-19 Pandemic; partially offset by 4) lower DTW margins as a result of the significant drop in crude during the first half of 2020 as compared to the increase in crude during the first half of 2021. See "Results of Operations—Segment Results" for additional gross profit analyses.



#### Income from CST Fuel Supply equity interests and Operating expenses

See "Results of Operations—Segment Results" for analyses.

#### General and administrative expenses

General and administrative expenses increased \$4.4 million (44%) primarily driven by a \$2.2 million increase in acquisition-related costs as a result of higher legal fees incurred in connection with the acquisition of assets from 7-Eleven, a \$1.3 million increase in management fees related to the increase in headcount and overall higher general and administrative expenses stemming from the April 2020 acquisition of retail and wholesale assets, partially offset by a \$0.6 decrease in credit loss expense.

#### Depreciation, amortization and accretion expense

Depreciation, amortization and accretion expense increased \$4.3 million (13%) primarily from the property and equipment and intangible assets acquired in the asset exchanges with Circle K, the CST Fuel Supply Exchange and the acquisition of retail and wholesale assets. We recorded \$5.2 million in impairment charges during the six months ended June 30, 2021 compared with \$5.5 million in impairment charges during the same period of 2020, primarily related to our ongoing real estate rationalization effort and the resulting reclassification of these sites to assets held for sale.

#### Gain (loss) on dispositions and lease terminations, net

During the six months ended June 30, 2021, we recorded a \$1.1 gain related to sites sold in connection with our ongoing real estate rationalization effort, partially offset by net losses on lease terminations and asset disposals.

During the six months ended June 30, 2020, we recorded a \$67.6 million gain on the sale of our 17.5% investment in CST Fuel Supply. We also recorded \$7.9 million in gains related to the properties sold in the asset exchanges with Circle K and \$1.8 million related to the sale of 13 sites in connection with our ongoing real estate rationalization effort. Partially offsetting these gains, we recorded a \$10.9 million loss on lease terminations, including a write-off of deferred rent income, in connection with the April 2020 acquisition of retail and wholesale assets.

#### Interest expense

Interest expense decreased \$2.3 million (24%) primarily driven by a reduction in interest expense on borrowings under our CAPL Credit Facility due to a decrease in the average interest rate from 3.2% to 2.1%.

#### Income tax benefit

We recorded income tax benefits of \$0.6 million and \$3.0 million for the six months ended June 30, 2021 and 2020, respectively. The benefits were primarily driven by losses incurred by our taxable subsidiaries.

## Segment Results

We present the results of operations of our segments consistent with how our management views the business. Therefore, our segments are presented before intersegment eliminations (which consist of motor fuel sold by our Wholesale segment to our Retail segment). These comparisons are not necessarily indicative of future results.



#### Wholesale

The following table highlights the results of operations and certain operating metrics of our Wholesale segment. The narrative following these tables provides an analysis of the results of operations of that segment (thousands of dollars, except for the number of distribution sites and per gallon amounts):

	 Three Months	Ended Ju	ne 30,		Six Months Ended June 30,		
	 2021		2020		2021		2020
Gross profit:							
Motor fuel–third party	\$ 18,529	\$	12,177	\$	34,052	\$	25,217
Motor fuel-intersegment and related party	 11,961		15,989		17,690		22,842
Motor fuel gross profit	30,490		28,166		51,742		48,059
Rent gross profit	12,973		12,262		25,466		26,391
Other revenues	 729		300		1,863		1,415
Total gross profit	44,192		40,728		79,071		75,865
Income from CST Fuel Supply equity interests (a)	—				—		3,202
Operating expenses	(10,948)		(9,509)		(20,922)		(18,583)
Operating income	\$ 33,244	\$	31,219	\$	58,149	\$	60,484
Motor fuel distribution sites (end of period): (b)							
Motor fuel-third party							
Independent dealers (c)	675		712		675		712
Lessee dealers (d)	651		682		651		682
Total motor fuel distribution-third party sites	 1,326		1,394	_	1,326		1,394
Motor fuel–intersegment and related party							
Commission agents (Retail segment) (e)	202		212		202		212
Company operated retail sites (Retail segment)	152		150		152		150
Total motor fuel distribution-intersegment and							
related party sites	354		362		354		362
Motor fuel distribution sites (average during the period):							
Motor fuel-third party distribution	1,328		1,379		1,333		1,227
Motor fuel-intersegment and related party distribution	353		346		355		289
Total motor fuel distribution sites	 1,681		1,725		1,688		1,516
Volume of gallons distributed (in thousands)	 						
Third party	242,392		192,927		456,100		370,424
Intersegment and related party	89,233		67,319		167,305		110,467
Total volume of gallons distributed	331,625		260,246		623,405		480,891
Wholesale margin per gallon	\$ 0.092	\$	0.108	\$	0.083	\$	0.100

(a) Represents income from our equity interest in CST Fuel Supply. The CST Fuel Supply Exchange closed on March 25, 2020.

(b) In addition, as of June 30, 2021 and 2020, we distributed motor fuel to 14 and 13 sub-wholesalers who distributed to additional sites, respectively.

(c) The decrease in the independent dealer site count was primarily attributable to loss of contracts, most of which were lower margin, partially offset by the increase in independent dealer sites as a result of the real estate rationalization effort and the resulting reclassification of the site from a lessee dealer or commission site to an independent dealer site when we continue to supply the sites after divestiture.

- (d) The decrease in the lessee dealer site count was primarily attributable to our real estate rationalization effort, partially offset by the lessee dealers sites acquired in the sixth asset exchange with Circle K.
- (e) The decrease in the commission site count was primarily attributable to our real estate rationalization effort.

## Three Months Ended June 30, 2021 Compared to Three Months Ended June 30, 2020

Gross profit increased \$3.5 million (9%) and operating income increased \$2.0 million (6%). The results were driven by:

#### Motor fuel gross profit

The \$2.3 million (8%) increase in motor fuel gross profit was primarily driven by a 27% increase in volume as a result of the asset exchanges with Circle K and the acquisition of retail and wholesale assets as well as the continuing recovery from the COVID-19 Pandemic. In addition, we benefited from higher terms discounts as a result of higher crude prices. The average spot price of WTI crude oil increased 137% from \$27.96 per barrel for the second quarter of 2020 to \$66.19 per barrel for the second quarter of 2021. However, DTW margins were lower due to the movements in wholesale fuel prices throughout the second quarter of 2021 as compared to the second quarter of 2020. During the second quarter of 2021, the daily spot price of WTI crude oil increased from \$59 per barrel at the start of the quarter to \$74 per barrel as of June 30, 2021, a 24% increase, which adversely impacted fuel margins for our variable priced gallons during the quarter. During the second quarter of 2020, we benefitted from the sharp reduction in wholesale fuel prices particularly at the beginning of the quarter. As such, DTW margins were negatively impacted for the second quarter of 2021 as compared to the second quarter of 2020, we benefitted from the sharp reduction in wholesale fuel prices particularly at the beginning of the quarter. As such, DTW margins were negatively impacted for the second quarter of 2021 as compared to the second quarter of 2020. See "Significant Factors Affecting our Profitability—The Significance of Crude Oil and Wholesale Motor Fuel Prices on Our Revenues, Cost of Sales and Gross Profit."

#### Rent gross profit

Rent gross profit increased \$0.7 million (6%) primarily as a result of the \$0.5 million in rent concessions that impacted the second quarter of 2020.

#### **Operating** expenses

Operating expenses increased \$1.4 million (15%), primarily as a result of a \$1.2 million increase in environmental costs related to remediation, compliance testing and monitoring.

#### Six Months Ended June 30, 2021 Compared to Six Months Ended June 30, 2020

Gross profit increased \$3.2 million (4%) and operating income decreased \$2.3 million (4%). The results were driven by:

#### Motor fuel gross profit

The \$3.7 million (8%) increase in motor fuel gross profit was primarily driven by a 30% increase in volume as a result of the asset exchanges with Circle K, the CST Fuel Supply Exchange, the acquisition of retail and wholesale assets and the continuing recovery from the COVID-19 Pandemic. In addition, we benefited from higher terms discounts as a result of higher crude prices. The average spot price of WTI crude oil increased 70% from \$36.58 per barrel for the first half of 2020 to \$62.21 per barrel for the first half of 2021. However, DTW margins were lower due to the movements in wholesale fuel prices throughout the first half of 2021 as compared to the first half of 2020. During the first half of 2021, the daily spot price of WTI crude oil increased from \$48 per barrel at the start of the quarter to \$74 per barrel as of June 30, 2021, a 52% increase, which adversely impacted fuel margins for our variable priced gallons during the period. During the first half of 2020, we benefitted from the reduction in wholesale fuel prices. As such, DTW margins were negatively impacted for the first half of 2021 as compared to the first half of 2020. See "Significant Factors Affecting our Profitability—The Significance of Crude Oil and Wholesale Motor Fuel Prices on Our Revenues, Cost of Sales and Gross Profit."

#### Rent gross profit

Rent gross profit decreased \$0.9 million (4%) primarily as a result of terminating leases in connection with the acquisition of retail and wholesale assets and \$0.5 million in rent concessions during the second quarter of 2020, partially offset by the CST Fuel Supply Exchange.

#### Income from CST Fuel Supply equity interests

Income from CST Fuel Supply equity interests is no longer generated as a result of the March 2020 CST Fuel Supply Exchange.



## **Operating** expenses

Operating expenses increased \$2.3 million (13%) primarily as a result of a \$1.4 million increase in environmental costs related to remediation, costs of compliance testing and monitoring and a \$1.0 million increase in insurance costs due to the increase in controlled sites as a result of the acquisitions.

#### Retail

The following table highlights the results of operations and certain operating metrics of our Retail segment. The narrative following these tables provides an analysis of the results of operations of that segment (thousands of dollars, except for the number of retail sites, gallons sold per day and per gallon amounts):

Three Months Ended June 30,			Six Months Ended June 30,				
	2021		2020		2021		2020
\$	4,937	\$	3,284	\$	10,370	\$	3,689
	11,969		9,384		22,333		9,384
	1,858		2,030		3,924		3,669
	2,311		1,221		4,170		1,221
	21,075		15,919		40,797		17,963
	(20,122)		(15,588)		(39,551)		(17,237)
\$	953	\$	331	\$	1,246	\$	726
	202		212		202		212
	152		150		152		150
	354		362		354		362
	353		337		355		254
	2,793		2,057		2,616		1,993
\$	0.055	\$	0.052	\$	0.062	\$	0.040
	203		210		204		190
\$	0.014	\$	0.016	\$	0.015	\$	0.015
	150		128		151		64
\$	0.093	\$	0.096	\$	0.109	\$	0.096
	26.5%		25.4%		26.9%		25.4%
	\$ \$ \$ \$	2021 \$ 4,937 11,969 1,858 2,311 21,075 (20,122) \$ 953 202 152 354 202 152 354 353 2,793 \$ 0.055 203 \$ 0.014 150 \$ 0.093	2021         \$       4,937       \$         11,969       1,858         2,311       21,075         (20,122)       \$         \$       953       \$         202       5       953         202       5       354         202       152       354         353       2,793       \$         \$       0.055       \$         203       \$       0.014       \$         \$       0.014       \$         \$       0.093       \$	2021       2020         \$       4,937       \$       3,284         11,969       9,384       1,858       2,030         2,311       1,221       1,221         21,075       15,919       (20,122)       (15,588)         \$       953       \$       331         (20,122)       (15,588)       \$       331         (20,122)       (15,588)       \$       331         202       212       150       354         353       337       2,057       \$         353       337       2,057       \$         \$       0.055       \$       0.052       \$         203       210       \$       210       \$         \$       0.014       \$       0.016       \$         \$       0.014       \$       0.016       \$	2021       2020         \$ 4,937       \$ 3,284       \$         11,969       9,384       1,858       2,030         2,311       1,221       1,221         21,075       15,919       (20,122)       (15,588)         \$ 953       \$ 331       \$         202       212       5         202       212       5         353       331       \$         353       337       -         2,793       2,057       -         \$       0.055       \$       0.052       \$         203       210       \$       -       -         \$       0.014       \$       0.016       \$         \$       0.093       \$       0.096       \$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

(a) The decrease in the commission site count was primarily attributable to our real estate rationalization effort.

#### Three Months Ended June 30, 2021 Compared to Three Months Ended June 30, 2020

Gross profit increased \$5.2 million (32%) and operating income increased \$0.6 million (188%). These results were impacted by:

#### Gross profit

- Our motor fuel gross profit increased \$1.7 million (50%) attributable to a 42% increase in volume stemming from the increase in company operated sites as a result of the April 2020 acquisition of retail and wholesale assets as well as the continuing recovery from the COVID-19 Pandemic.
- Our merchandise gross profit and other revenues increased \$2.6 million and \$1.1 million, respectively, as a result of the increase in company operated sites driven by the April 2020 acquisition of retail and wholesale assets.



#### **Operating** expenses

Operating expenses increased \$4.5 million (29%) primarily due to the increase in company operated sites as a result of the April 2020 acquisition of retail and wholesale assets.

#### Six Months Ended June 30, 2021 Compared to Six Months Ended June 30, 2020

Gross profit increased \$22.8 million (127%) and operating income increased \$0.5 million (72%). These results were driven by:

#### Gross profit

- Our motor fuel gross profit increased \$6.7 million (181%) attributable to realizing a higher average margin per gallon as the higher retail fuel margins at our company operated sites comprised a larger percentage of our overall retail fuel margins in 2021 as compared to 2020. In addition, volume increased 83% driven by the increase in company operated and commission sites as a result of the April 2020 acquisition of retail and wholesale assets and the March 2020 CST Fuel Supply Exchange as well as the continuing recovery from the COVID-19 Pandemic.
- Our merchandise gross profit and other revenues increased \$12.9 million and \$2.9 million, respectively, as a result of the increase in company operated sites driven by the April 2020 acquisition of retail and wholesale assets.

#### **Operating** expenses

Operating expenses increased \$22.3 million (129%) primarily due to the increase in company operated and commission sites as a result of the April 2020 acquisition of retail and wholesale assets and the CST Fuel Supply Exchange.

#### **Non-GAAP Financial Measures**

We use the non-GAAP financial measures EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio. EBITDA represents net income available to us before deducting interest expense, income taxes and depreciation, amortization and accretion (which includes certain impairment charges). Adjusted EBITDA represents EBITDA as further adjusted to exclude equity-based employee and director compensation expense, gains or losses on dispositions and lease terminations, net and certain discrete acquisition related costs, such as legal and other professional fees, separation benefit costs and certain other discrete non-cash items arising from purchase accounting. Distributable Cash Flow represents Adjusted EBITDA less cash interest expense, sustaining capital expenditures and current income tax benefit or expense. The Distribution Coverage Ratio is computed by dividing Distributable Cash Flow by the weighted-average diluted common units and then dividing that result by the distributions paid per limited partner unit.

EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio are used as supplemental financial measures by management and by external users of our financial statements, such as investors and lenders. EBITDA and Adjusted EBITDA are used to assess our financial performance without regard to financing methods, capital structure or income taxes and the ability to incur and service debt and to fund capital expenditures. In addition, Adjusted EBITDA is used to assess the operating performance of our business on a consistent basis by excluding the impact of items which do not result directly from the wholesale distribution of motor fuel, the leasing of real property, or the day to day operations of our retail site activities. EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio are also used to assess the ability to generate cash sufficient to make distributions to our unitholders.

We believe the presentation of EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio provides useful information to investors in assessing the financial condition and results of operations. EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio should not be considered alternatives to net income or any other measure of financial performance or liquidity presented in accordance with U.S. GAAP. EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio have important limitations as analytical tools because they exclude some but not all items that affect net income. Additionally, because EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio may be defined differently by other companies in our industry, our definitions may not be comparable to similarly titled measures of other companies, thereby diminishing their utility.

The following table presents reconciliations of EBITDA, Adjusted EBITDA, and Distributable Cash Flow to net income, the most directly comparable U.S. GAAP financial measure, for each of the periods indicated (in thousands, except for per unit amounts):

	Three Months Ended June 30, Six Months Ended			<i>, , , , , , , , , ,</i>				
		2021	2020		2021		2020	
Net income available to limited partners	\$	4,789	\$	5,230	\$	822	\$	77,158
Interest expense		3,870		4,121		7,367		9,661
Income tax benefit		(293)		(2,944)		(599)		(2,976)
Depreciation, amortization and accretion expense		19,583		16,050		37,614		33,277
EBITDA		27,949		22,457		45,204		117,120
Equity-based employee and director compensation expense		386		17		754		48
(Gain) loss on dispositions and lease terminations, net (a)		(597)		4,575		51		(66,356)
Acquisition-related costs (b)		1,967		672		4,361		2,193
Adjusted EBITDA		29,705		27,721		50,370		53,005
Cash interest expense		(3,610)		(3,861)		(6,846)		(9,140)
Sustaining capital expenditures (c)		(1,040)		(407)		(2,432)		(1,047)
Current income tax (expense) benefit <sup>(d)</sup>		(50)		2,594		(334)		3,668
Distributable Cash Flow	\$	25,005	\$	26,047	\$	40,758	\$	46,486
Weighted-average diluted common units		37,905		37,738		37,902		36,867
Distributions paid per limited partner unit (e)	\$	0.5250	\$	0.5250	\$	1.0500	\$	1.0500
Distribution Coverage Ratio (f)		<b>1.26</b> x		1.31x		1.02x		<b>1.20</b> x

(a) During the three months ended June 30, 2020, we recorded a loss on lease terminations, including the non-cash write-off of deferred rent income associated with these leases, of \$10.9 million. During the six months ended June 30, 2020, we recorded a \$67.6 million gain on the sale of our 17.5% investment in CST Fuel Supply. In addition, we recorded gains on the sale of CAPL properties in connection with the asset exchange with Circle K of \$6.1 million and \$7.9 million for the three and six months ended June 30, 2020, respectively.

(b) Relates to certain discrete acquisition related costs, such as legal and other professional fees, separation benefit costs and certain purchase accounting adjustments associated with recently acquired businesses.

- (c) Under the Partnership Agreement, sustaining capital expenditures are capital expenditures made to maintain our long-term operating income or operating capacity. Examples of sustaining capital expenditures are those made to maintain existing contract volumes, including payments to renew existing distribution contracts, or to maintain our sites in conditions suitable to lease, such as parking lot or roof replacement/renovation, or to replace equipment required to operate the existing business.
- (d) Consistent with prior divestitures, the current income tax expense (benefit) excludes income tax incurred on the sale of sites.
- (e) On July 22, 2021, the Board approved a quarterly distribution of \$0.5250 per unit attributable to the second quarter of 2021. The distribution is payable on August 10, 2021 to all unitholders of record on August 3, 2021.
- (f) The distribution coverage ratio is computed by dividing Distributable Cash Flow by the weighted-average diluted common units and then dividing that result by the distributions paid per limited partner unit.

#### Liquidity and Capital Resources

#### Liquidity

Our principal liquidity requirements are to finance our operations, fund acquisitions, service our debt and pay distributions to our unitholders. We expect our ongoing sources of liquidity to include cash generated by our operations and borrowings under the CAPL Credit Facility and JKM Credit Facility, if available to us on acceptable terms, issuances of equity and debt securities. We regularly evaluate alternate sources of capital, including sale-leaseback financing of real property with third parties, to support our liquidity requirements.

Our ability to meet our debt service obligations and other capital requirements, including capital expenditures, acquisitions, and partnership distributions, will depend on our future operating performance, which, in turn, will be subject to general economic, financial, business, competitive, legislative, regulatory and other conditions, many of which are beyond our control. As a normal part of our business, depending on market conditions, we will, from time to time, consider opportunities to repay, redeem, repurchase or refinance our indebtedness. Changes in our operating plans, lower than anticipated sales, increased expenses, acquisitions or other events may cause us to seek additional debt or equity financing in future periods.

We believe that we will have sufficient cash flow from operations, borrowing capacity under the CAPL Credit Facility and our new JKM Credit Facility entered into in connection with the acquisition of 106 sites from 7-Eleven and access to capital markets and alternate sources of funding to meet our financial commitments, debt service obligations, contingencies, anticipated capital expenditures and partnership distributions. However, we are subject to business and operational risks that could adversely affect our cash flow. A material decrease in our cash flows would likely produce an adverse effect on our borrowing capacity as well as our ability to issue additional equity and/or debt securities and/or maintain or increase distributions to unitholders.

See "Recent Developments—COVID-19 Pandemic" for a discussion of the impacts and potential impacts on our liquidity from the COVID-19 Pandemic as well as actions we have taken or could take to mitigate its impact.

#### **Cash Flows**

The following table summarizes cash flow activity (in thousands):

	 Six Months Ended June 30,				
	2021		2020		
Net cash provided by operating activities	\$ 41,014	\$	61,643		
Net cash used in investing activities	(20,392) (1		(6,580)		
Net cash used in financing activities	(20,514)		(54,658)		

## **Operating** Activities

Net cash provided by operating activities decreased \$20.6 million for the six months ended June 30, 2021 compared to the same period in 2020, primarily attributable to the changes in working capital stemming primarily from the April 2020 acquisition of retail and wholesale assets (particularly the related build of the accounts payable balance during the six months ended June 30, 2020) and timing (particularly the increase in motor fuel and sales taxes payable during the six months ended June 30, 2020).

As is typical in our industry, our current liabilities exceed our current assets as a result of the longer settlement of real estate and motor fuel taxes as well as operating lease obligations as compared to the shorter settlement of receivables for fuel and rent.

#### Investing Activities

We incurred capital expenditures of \$21.9 million and \$10.8 million for the six months ended June 30, 2021 and 2020, respectively. The increase was largely driven by EMV upgrades and rebranding of certain sites, including the sites being acquired from 7-Eleven. We received \$5.6 million and \$10.0 million in proceeds from sales of assets, largely driven by our real estate rationalization effort, during the six months ended June 30, 2021 and 2020, respectively. We paid \$4.2 million during the six months ended June 30, 2021 in connection with our acquisition of assets from 7-Eleven. We paid \$22.3 million during the six months ended June 30, 2020 in connection with our acquisition of retail and wholesale assets. Lastly, we received \$16.4 million from Circle K primarily in connection with the CST Fuel Supply Exchange that closed in March 2020.

#### **Financing** Activities

We paid \$39.8 million in distributions and made net borrowings on our CAPL Credit Facility of \$20.6 million for the six months ended June 30, 2021. We paid \$38.1 million in distributions and made net repayments on our CAPL Credit Facility of \$15.3 million for the six months ended June 30, 2020.

#### Distributions

Distribution activity for 2021 was as follows:

Quarter Ended	Record Date	Payment Date	Distribution per unit)	 Distribution thousands)
December 31, 2020	February 2, 2021	February 9, 2021	\$ 0.5250	\$ 19,912
March 31, 2021	May 4, 2021	May 11, 2021	0.5250	19,916
June 30, 2021	August 3, 2021	August 10, 2021	0.5250	19,924

The amount of any distribution is subject to the discretion of the Board, which may modify or revoke our cash distribution policy at any time. Our Partnership Agreement does not require us to pay any distributions. As such, there can be no assurance we will continue to pay distributions in the future.

## Debt

As of June 30, 2021, our debt and finance lease obligations consisted of the following (in thousands):

CAPL Credit Facility	\$ 533,781
Finance lease obligations	18,394
Total debt and finance lease obligations	 552,175
Current portion	2,679
Noncurrent portion	549,496
Deferred financing costs, net	2,737
Noncurrent portion, net of deferred financing costs	\$ 546,759

Taking the interest rate swap contracts into account, our effective interest rate at June 30, 2021 was 2.3% (our applicable margin was 2.0% as of June 30, 2021). Letters of credit outstanding at June 30, 2021 totaled \$4.0 million.

See "Recent Developments—Acquisition of Assets from 7-Eleven" for information regarding a new credit agreement and an amendment of our existing credit agreement, both entered into in July 2021.

The amount of availability under our CAPL Credit Facility at August 5, 2021, after taking into consideration the July 2021 amendment and debt covenant restrictions, was \$159.2 million.

The amount of availability under our JKM Credit Facility at August 5, 2021, after taking into consideration debt covenant restrictions, was \$134.8 million.

#### **Capital Expenditures**

We make investments to expand, upgrade and enhance existing assets. We categorize our capital requirements as either sustaining capital expenditures, growth capital expenditures or acquisition capital expenditures. Sustaining capital expenditures are those capital expenditures required to maintain our long-term operating income or operating capacity. Acquisition and growth capital expenditures are those capital expenditures that we expect will increase our operating income or operating capacity over the long term. We have the ability to fund our capital expenditures by additional borrowings under our CAPL Credit Facility, JKM Credit Facility, or, if available to us on acceptable terms, accessing the capital markets and issuing additional equity, debt securities or other options, such as the sale of assets. Our ability to access the capital markets may have an impact on our ability to fund acquisitions. We may not be able to complete any offering of securities or other options on terms acceptable to us, if at all.

The following table outlines our capital expenditures (in thousands):

	 Six Months Ended June 30,			
	2021	2020		
Sustaining capital	\$ 2,432	\$	1,047	
Growth	19,479		9,713	
Acquisitions	4,166		22,342	
Total capital expenditures and acquisitions	\$ 26,077	\$	33,102	

Growth capital expenditures increased primarily as a result of EMV upgrades and rebranding of certain sites, including the sites being acquired from 7-Eleven.

## Other Matters Impacting Liquidity and Capital Resources

#### **Concentration of Customers**

Approximately 12% of our rent income for the six months ended June 30, 2021 was from one multi-site operator.

#### Outlook

As noted previously, the prices paid to our motor fuel suppliers for wholesale motor fuel (which affects our cost of sales) are highly correlated to the price of crude oil. The crude oil commodity markets are highly volatile, and the market prices of crude oil, and, correspondingly, the market prices of wholesale motor fuel, experience significant and rapid fluctuations, which affect our motor fuel gross profit. See "Significant Factors Affecting our Profitability—The Significance of Crude Oil and Wholesale Motor Fuel Prices on Our Revenues, Cost of Sales and Gross Profit" for additional information.



Our results for 2021 relative to 2020 are anticipated to be impacted by the following:

- Transactions effected pursuant to the Asset Exchange Agreement entered into with Circle K are anticipated to increase motor fuel volume and motor fuel gross profit.
- The CST Fuel Supply Exchange is anticipated to increase motor fuel volume and motor fuel gross profit.
- The acquisition of retail and wholesale contracts from the Topper Group and certain other parties is anticipated to increase gross profit both within the Wholesale and Retail segments.
- Our volume starting in mid-March 2020 was negatively impacted by the COVID-19 Pandemic. Although fuel volumes largely recovered during the second half of 2020 and first half of 2021, we cannot predict the scope and severity with which COVID-19 will impact our results. See "Recent Developments—COVID-19 Pandemic" for additional information.
- The acquisition of assets from 7-Eleven is anticipated to increase gross profit both within the Wholesale and Retail segments.

We will continue to evaluate acquisitions on an opportunistic basis. Additionally, we will pursue acquisition targets that fit into our strategy. Whether we will be able to execute acquisitions will depend on market conditions, availability of suitable acquisition targets at attractive terms, acquisition related compliance with customary regulatory requirements, and our ability to finance such acquisitions on favorable terms and in compliance with our debt covenant restrictions.

#### **New Accounting Policies**

There is no new accounting guidance effective or pending adoption that has had or is anticipated to have a material impact on our financial statements.

#### **Critical Accounting Policies Involving Critical Accounting Estimates**

There have been no material changes to the critical accounting policies described in our Form 10-K.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

No significant changes to our market risk have occurred since December 31, 2020. For a discussion of market risks affecting us, refer to Part II, Item 7A — "Quantitative and Qualitative Disclosures About Market Risk" included in our Form 10-K.

#### **ITEM 4. CONTROLS AND PROCEDURES**

## (a) Evaluation of Disclosure Controls and Procedures

Our management has evaluated, with the participation of our principal executive officer and principal financial officer, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on this evaluation, our Chief Executive Officer and Chief Accounting Officer concluded that our disclosure controls and procedures were effective as of June 30, 2021.

#### (b) Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting (as that term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the three months ended June 30, 2021, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II - OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS**

We hereby incorporate by reference into this Item our disclosures made in Part I, Item 1 of this report included in Note 10 of the financial statements.

## **ITEM 1A. RISK FACTORS**

There were no material changes to the risk factors disclosed in the section entitled "Risk Factors" in our Form 10-K during the period covered by this report.



## **ITEM 6. EXHIBITS**

Exhibit No.	Description
31.1 *	Certification of Principal Executive Officer of CrossAmerica GP LLC as required by Rule 13a-14(a) of the Securities Exchange Act of 1934
31.2 *	Certification of Principal Financial Officer of CrossAmerica GP LLC as required by Rule 13a-14(a) of the Securities Exchange Act of 1934
32.1*†	Certification of Principal Executive Officer of CrossAmerica GP LLC pursuant to 18 U.S.C. §1350
32.2*†	Certification of Principal Financial Officer of CrossAmerica GP LLC pursuant to 18 U.S.C. §1350
101.INS*	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
104*	Cover Page Interactive Data File, formatted in Inline XBRL and contained in Exhibit 101

\* Filed herewith

+ Not considered to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **CROSSAMERICA PARTNERS LP**

By: CROSSAMERICA GP LLC, its General Partner

By: /s/ Jonathan E. Benfield Jonathan E. Benfield Chief Accounting Officer (Duly Authorized Officer and Principal Financial Officer)

Date: August 9, 2021

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Charles M. Nifong, Jr, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of CrossAmerica Partners LP;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2021

/s/ Charles M. Nifong, Jr. Charles M. Nifong, Jr. President and Chief Executive Officer CrossAmerica GP LLC (as General Partner of CrossAmerica Partners LP)

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Jonathan E. Benfield, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of CrossAmerica Partners LP;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2021

/s/ Jonathan E. Benfield

Jonathan E. Benfield Chief Accounting Officer CrossAmerica GP LLC (as General Partner of CrossAmerica Partners LP)

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with this Quarterly Report on Form 10-Q of CrossAmerica Partners LP (the "Partnership") for the quarter ended June 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Charles M. Nifong, Jr., President and Chief Executive Officer of CrossAmerica GP LLC, the General Partner of the Partnership, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: August 9, 2021

/s/ Charles M. Nifong, Jr. Charles M. Nifong, Jr. President and Chief Executive Officer CrossAmerica GP LLC (as General Partner of CrossAmerica Partners LP)

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of §18 of the Securities Exchange Act of 1964, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with this Quarterly Report on Form 10-Q of CrossAmerica Partners LP (the "Partnership") for the quarter ended June 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jonathan E. Benfield, Chief Accounting Officer of CrossAmerica GP LLC, the General Partner of the Partnership, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: August 9, 2021

/s/ Jonathan E. Benfield Jonathan E. Benfield Chief Accounting Officer CrossAmerica GP LLC (as General Partner of CrossAmerica Partners LP)

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of §18 of the Securities Exchange Act of 1964, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.