## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 21, 2019

#### **CrossAmerica Partners LP**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

**001-35711** (Commission File Number)

**45-4165414** (IRS Employer Identification No.)

600 Hamilton Street, Suite 500 Allentown, PA (Address of principal executive offices)

**18101** (Zip Code)

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		Re	gistrant's telephone number, inc	cluding area code: <b>(610) 625-8000</b>		
Check	k the appropriate box be	elow if the Form 8-K filing is	intended to simultaneously sati	sfy the filing obligation of the registrant under any of the	e following provisions:	
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)					
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)					
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))					
Indica the Se	ate by check mark whe ecurities Exchange Act emerging growth comp	of 1934 (§240.12b-2 of this c	Trading Symbol(s)  CAPL ging growth company as define hapter).  if the registrant has elected no	Name of each exchange on which registered New York Stock Exchange of in Rule 405 of the Securities Act of 1933 (§230.405 of the Securities Act of 1933 of the Securities Act of 1933 of the Securities Act of 1933 (§230.405 of the Securities Act of 1933 of the 19	Emerging growth company □	

#### Item 1.01

As previously disclosed in a Current Report on Form 8-K filed by CrossAmerica Partners LP ("CrossAmerica" or "the Partnership") on December 17, 2018, the Partnership entered into an Asset Exchange Agreement (the "Asset Exchange Agreement") with Circle K Stores Inc., a Texas corporation ("Circle K"), on December 17, 2018, pursuant to which the Partnership and Circle K agreed to exchange (i) certain assets of the Partnership related to 56 convenience and fuel retail stores currently leased and operated by Circle K pursuant to a master lease that the Partnership previously purchased jointly with or from CST Brands Inc. (the "master lease properties") and 17 convenience and fuel retail stores currently owned and operated by the Partnership located in the U.S. Upper Midwest (the "Upper Midwest properties"), for (ii) certain assets of Circle K related to 192 (162 fee and 30 leased) company-operated convenience and fuel retail stores. The transactions contemplated by the Asset Exchange Agreement are to be closed in a series of "tranche" closings, which the Partnership now expects will be completed by no later than the end of the first quarter of 2020.

On May 21, 2019, the closing of the first tranche of asset exchanges under the Asset Exchange Agreement occurred (the "First Asset Exchange"). In this First Asset Exchange, Circle K transferred to the Partnership 60 (52 fee and 8 leased) U.S. company-operated convenience and fuel retail stores having an aggregate value of approximately \$58.1 million, and the Partnership transferred to Circle K all 17 of the Upper Midwest properties and the real property for eight of the master lease properties having an aggregate value of approximately \$58.3 million.

In connection with the closing of the First Asset Exchange, the stores transferred by Circle K were dealerized as contemplated by the Asset Exchange Agreement and Circle K's rights under the dealer agreements and agent agreements that were entered into in connection therewith were assigned to the Partnership. Additionally, at the closing of the First Asset Exchange, Lehigh Gas Wholesale LLC ("LGW"), a wholly-owned subsidiary of the Partnership, and Circle K entered into a Sub-Jobber Agreement, dated as of May 21, 2019 (the "Sub-Jobber Agreement"), pursuant to which Circle K will supply fuel to LGW for resale to the dealers at the 60 stores that Circle K transferred to the Partnership in the First Asset Exchange. While there is no minimum or maximum quantity of products that LGW is required to purchase from Circle K, for each store location covered by the Sub-Jobber Agreement, LGW must purchase from Circle K all of the requirements for motor fuel at the stores covered by the Sub-Jobber Agreement, except in certain limited circumstances described in the Sub-Jobber Agreement. The term of the Sub-Jobber Agreement will expire on May 21, 2024, unless earlier terminated by either party in accordance with the terms of the Sub-Jobber Agreement. Circle K also has the right to grant temporary extensions of the Sub-Jobber Agreement of up to 180 days per extension.

After each subsequent "tranche" closing under the Asset Exchange Agreement, the Sub-Jobber Agreement will be amended by agreement of LGW and Circle K to add the store locations acquired by the Partnership at such closing to the Sub-Jobber Agreement.

The foregoing description of the Sub-Jobber Agreement does not purport to be complete and is qualified in its entirety by reference to the Sub-Jobber Agreement, which is filed as Exhibit 10.1 hereto and is incorporated herein by reference.

**Relationship between the Parties.** Circle K indirectly owns 100% of the membership interests in CrossAmerica GP LLC, a Delaware limited liability company and the general partner of the Partnership (the "General Partner"). Circle K provides the Partnership and the General Partner with management, administrative and operating services. Circle K and the Partnership have also entered into real property leases and fuel supply agreements, among others. For more information about the relationship between the Partnership and Circle K, see the description thereof included in Part III, Item 13, "Certain Relationships and Related Party Transactions, and Director Independence" in the Partnership's Annual Report on Form 10-K for the year ended December 31, 2018.

The terms of the Sub-Jobber Agreement were unanimously approved by the conflicts committee (the "Conflicts Committee") of the board of directors of the General Partner in December 2018 at the time when the terms of the Asset Exchange Agreement were approved. The Conflicts Committee, which is composed of the independent members of the board of directors of the General Partner, retained independent legal and financial advisors to assist in evaluating and negotiating the terms of the Sub-Jobber Agreement. Upon the recommendation of the Conflicts Committee, the board of directors of the General Partner subsequently approved the terms of the Sub-Jobber Agreement.

#### Item 2.01 Completion of Acquisition or Disposition of Assets

The information included in Item 1.01 is incorporated by reference into this Item 2.01.

#### Item 7.01 Regulation FD Disclosure

A copy of the press release issued by the Partnership on May 22, 2019 announcing the closing of the First Asset Exchange is furnished herewith as Exhibit 99.1, and the information set forth therein is incorporated herein by reference and constitutes a part of this report.

Furnished herewith as Exhibit 99.2 are slides regarding the closing of the First Asset Exchange, which provide additional information.

The information in this Item 7.01 and in Exhibit 99.1 and Exhibit 99.2 of Item 9.01 of this Current Report on Form 8-K, according to general instruction B.2., shall not be deemed "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section, and shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933, as amended. By furnishing this information, the Partnership makes no admission as to the materiality of such information that the Partnership chooses to disclose solely because of Regulation FD.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

#### Exhibit No. Description

10.1\*+ Sub-Jobber Agreement, dated as of May 21, 2019, between Circle K Stores Inc. and Lehigh Gas Wholesale LLC
99.1 Press release, dated May 22, 2019, issued by CrossAmerica Partners LP and Circle K Stores Inc.
99.2 Investor Presentation Slides of CrossAmerica Partners LP

- \* Certain identified information has been omitted pursuant to Item 601(b)(10) of Regulation S-K because such information is both (i) not material and (ii) would likely cause competitive harm to the Partnership if publicly disclosed. The Partnership hereby undertakes to furnish supplemental copies of the unredacted exhibit upon request by the Securities and Exchange Commission (the "SEC").
- + Non-material schedules have been omitted pursuant to Item 601(a)(5) of Regulation S-K. The Partnership hereby undertakes to furnish supplemental copies of any of the omitted schedules upon request by the SEC.

#### Cautionary Statement Regarding Forward-Looking Statements

This Current Report on Form 8-K and the exhibits to this report contain forward-looking statements regarding the Partnership's or its management's expectations or predictions of the benefits of the Asset Exchange Agreement between the Partnership and Circle K, including the Partnership's plans, objectives and intentions, the expected timing of completion of the transactions contemplated by the Asset Exchange Agreement and other statements that are not historical facts. It is important to note that the Partnership's actual results could differ materially from those projected in such forward-looking statements. Factors that could affect those results include those mentioned in the documents that the Partnership has filed with the SEC. Forward-looking statements speak only as of the date they are made, and the Partnership undertakes no duty or obligation to publicly update or revise the information contained in this report, whether as a result of new information, future events or otherwise, although the Partnership may do so from time to time as management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure. Readers of this Current Report on Form 8-K are cautioned not to rely on these forward-looking statements, since there can be no assurance that these forward-looking statements will prove to be accurate. This cautionary statement is applicable to all forward-looking statements contained in this Current Report on Form 8-K.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CrossAmerica Partners LP
By: CrossAmerica GP LLC

its general partner

By: /s/ Michael W. Federer

Name: Michael W. Federer

Title: Senior Director - Legal, and Corporate Secretary

Dated: May 22, 2019

Certain identified information has been omitted from this exhibit because it is both (i) not material and (ii) would likely cause competitive harm to the Registrant if publicly disclosed. Such omitted information is indicated by brackets ("[\*\*]") in this exhibit.

FINAL EXECUTION VERSION

#### SUB-JOBBER AGREEMENT

(Branded and Unbranded Motor Fuel)

SUB-JOBBER AGREEMENT, dated as of May 21, 2019 (this "<u>Agreement</u>"), between Circle K Stores Inc., a Texas corporation ("<u>Seller</u>"), and Lehigh Gas Wholesale LLC, a Delaware limited liability company ("<u>Purchaser</u>").

#### **RECITALS:**

A. Seller and Purchaser's parent company, CrossAmerica Partners LP, a Delaware limited partnership ("CrossAmerica"), are parties to the Asset Exchange Agreement, dated as of December 17, 2018 (as amended from time to time, the "Exchange Agreement"), pursuant to which, among other things, Seller has agreed to assign to CrossAmerica certain convenience stores and related assets owned by Seller (referred to herein as the "Stations") at a series of separate Closings (as defined in the Exchange Agreement) over a period of approximately two years. It is a condition to the first Closing that Seller and Purchaser shall have entered into this Agreement.

B. Seller desires to sell to Purchaser, and Purchaser desires to purchase from Seller, branded and unbranded motor fuels for resale to the motoring public at the Stations, upon the terms and conditions set forth in this Agreement.

NOW, THEREFORE, in consideration of the premises and the respective covenants and agreements contained herein, the parties hereto hereby agree as follows:

#### 1. Sale and Purchase of Products.

(a) After each Closing with respect to a Station and during the Term (as defined in Section 2 below), Seller shall sell and deliver to Purchaser, and Purchaser shall purchase, receive and pay for, branded and unbranded motor fuels ("Products") for ultimate resale at such Station of the kinds and grades and under the terms and conditions specifically set forth in Commodity Schedule(s) annexed hereto and made a part hereof, and upon the other terms and conditions set forth in this Agreement. Branded Products shall be sold under the trademarks, service marks, trade names, brand names, trade dress, logos, color patterns, color schemes, design schemes, insignia, image standards or other brand identifications (the "Proprietary Marks") set forth in Commodity Schedule applicable to such Station. Each of Seller's suppliers of branded Products under the Proprietary Marks (and their respective successors and assigns) is referred to herein as a "Supplier". Seller shall have the right at its sole discretion at any time during the Term of this Agreement to (i) change, alter, amend or

eliminate any of the trade names, trademarks or brands of Products covered by this Agreement, (ii) change or alter the quality, grade, or specifications of any Products covered by this Agreement or (iii) discontinue the availability of any such Products, in each case to the extent required by any Supplier.

(b) Each Commodity Schedule shall be in substantially the form attached hereto as Exhibit A. Commodity Schedules covering all of the Stations acquired by Purchaser at the first Closing, are affixed hereto. Upon each subsequent Closing, this Agreement shall be amended by agreement of Seller and Purchaser to add additional Commodity Schedules covering all of the Stations acquired by Purchaser at such Closing. Seller and Purchaser may also amend this Agreement from time to time by adding other or additional schedules, substituting revised schedules or by deleting one or more items or provisions from any Commodity Schedule. Additional and revised schedules shall be so marked and initialed by an authorized representative of Seller and by Purchaser and shall be affixed to and become a part of this Agreement from and after the date appearing on such additional or revised schedule(s). Deletions shall be by notice given as provided herein and effective when accepted.

#### 2. Duration/Term.

This Agreement shall be for a term beginning on the date hereof and expiring at 5:00 P.M., Eastern time, on the fifth anniversary of the date of this Agreement (the "Term"); provided, that this Agreement may be terminated prior to the expiration of the Term as provided for herein. Seller shall have the right to grant temporary extensions of this Agreement of up to 180 days per extension. Any such extension shall not be considered a renewal of this Agreement.

#### 3. Quantity.

Seller agrees to sell to Purchaser, and Purchaser agrees to purchase from Seller, all of the Stations' requirements for the Products covered by this Agreement; <u>provided</u>, <u>however</u>, that (a) Purchaser shall not be required to purchase any minimum or maximum quantity of Products, (b) during any period for which the amount of any Products that Seller is required to sell to Purchaser is prescribed by law, or becomes subject to an allocation by Supplier, the quantity of such Products covered by this Agreement shall be the quantity so prescribed or allocated and (c) in the event of any complete suspension of this Agreement, Purchaser shall be permitted to purchase Products from another source other than Seller during such period of suspension.

#### Price.

(a) The prices of the Products covered by this Agreement with respect to each Station shall be as stated in the applicable Commodity Schedule. As set forth on Exhibit A hereto, the intent of the parties is that the prices of Products to be set forth on the applicable Commodity Schedules will be [\*\*]. In the event of a change of the Supplier to a Station pursuant to Section 13(b) hereof, or in the event of any de-branding of a Station to an unbranded Station, the applicable Commodity Schedule will be amended to reflect the change and the prices of Products to be set forth on the amended Commodity Schedule will be the same as the prices then being paid by other Stations supplied with Product of the same Supplier from the same delivery point; provided, that if there are no other Stations then being supplied by the same Supplier from the same delivery point, the prices

of Products to be set forth on the amended Commodity Schedule will be substantially equivalent to the prices then being paid by Seller at the applicable delivery point under Seller's fuel supply agreements with the applicable Supplier that are in place as of that date (established as the relevant branded or unbranded rack price for the applicable terminal, plus or minus a differential to achieve the equivalent cost of Product as described on Exhibit A hereto).

- (b) Purchaser shall pay by Electronic Funds Transfer ("<u>EFT</u>") (or other means approved by Seller) for all goods delivered to Purchaser by Seller under the terms of this Agreement. Except as otherwise set forth in <u>Section 7</u> hereof at such times when credit has been extended by Seller, payment shall be made at the time of delivery.
- (c) Where Seller requires payment via EFT, Purchaser will establish a commercial account with a financial institution that provides EFT services and will authorize Seller to initiate transfers of funds between Purchaser's account and Seller's accounts for payment of all amounts due to Seller under this Agreement. Purchaser shall not use, or permit to be used, said commercial account for personal, family, or household purposes. Purchaser will provide Seller with all information and authorization necessary to debit and credit Purchaser's account. Purchaser shall maintain at all times funds in its account sufficient to make payments to Seller at the time of the EFT transaction. Should any EFT transaction be rejected by Purchaser's financial institution for Purchaser's failure to maintain sufficient funds in Purchaser's account, in addition to any rights Seller may have under this Agreement or the law, Seller may collect a service charge for each occurrence of such rejection, whether or not payment is subsequently paid by Purchaser, and Seller may, at its sole discretion, require that subsequent payments be made by means of cash, certified or cashier's check, money order, or other means satisfactory to Seller upon, or prior to, the delivery of products purchased hereunder. Purchaser shall indemnify, defend and hold Seller harmless for any losses, costs, or damages arising out of any breach or violation of this subsection (c).
- (d) If at any time Seller shall reasonably determine that the financial responsibility of Purchaser has become impaired or unsatisfactory to Seller, or should Purchaser be in arrears in its accounts with Seller (beyond any period of grace set forth herein), Seller may require, as a condition of making further deliveries under this Agreement, payment by Purchaser of all past due accounts and cash payment upon, or prior to, all future deliveries.

#### 5. Price Regulation.

- (a) If at any time Seller determines that, due to governmental regulations, it is unable to increase the price of any of the Products deliverable under this Agreement by an amount which is sufficient in Seller's judgment to reflect increases in the cost of such Products to Seller or Seller's Supplier which have occurred since the date of this Agreement or the date of the last increase in the price of such Products whichever is later, Seller, at its option, may terminate this Agreement upon thirty (30) days' written notice to Purchaser, or may suspend this Agreement while such limitation is in effect.
- (b) Notwithstanding any other provision of this Agreement, if any state or local law, rule, regulation, or order (i) regulating the price at which any Products to be delivered hereunder

may be sold and which makes the price at which Product is being sold to Purchaser hereunder a violation of such regulation, or (ii) prohibiting Seller to sell Products to Purchaser under the terms of this Agreement, in either case, becomes effective during the Term in any state in which such Products is to be delivered hereunder, Seller shall have the right to terminate this Agreement immediately solely with respect to the Stations in such state that would receive Product in violation of such state or local law, rule, regulation or order.

#### 6. Control of Retail Pricing, Etc.

Purchaser is an independent business with the exclusive right to direct and control its business operations, including the establishment of the prices at which products and merchandise are sold. Seller reserves no control over the Purchaser's business pursuant to this Agreement.

#### 7. Credit.

Payment for Products shall be made within five (5) days of delivery; <u>provided</u>, that the extension of credit to Purchaser hereunder shall be subject to the terms and conditions of <u>Sections 4(b)</u> and  $\underline{4(c)}$  and the following:

- (a) In the event payment is not made on or before the due date, a late payment charge in an amount established by Seller from time to time, not to exceed the maximum allowed by law, may be imposed for each month (and any part thereof) which elapses from due date to the date payment is received by Seller. Seller's right to collect a late payment charge does not operate as a waiver against Seller's right of termination of this Agreement or of any other right that Seller may have at law or in equity.
- (b) Seller will furnish to Purchaser statements of Purchaser's account upon Purchaser's reasonable request. Payment of any bills or statements shall not prejudice the right of Purchaser to question the correctness thereof; <u>provided</u>, <u>however</u>, that all bills and statements rendered to Purchaser by Seller during any month shall conclusively be presumed to be true and correct after thirty (30) days following the end of any such month, unless within said thirty (30) day period Purchaser delivers to Seller written exception thereto setting forth the item or items questioned and the basis therefor. Time is of the essence in complying with this provision.
- (c) If there are additional business transactions between Purchaser and Seller, including without limitation those relating to credit sales of products other than those identified herein, promissory notes, or real estate, unless it is clearly indicated in writing by Purchaser as to how payments received by Seller from Purchaser are to be applied, then such payments shall be applied by Seller in the following order or priority: (i) trade accounts, (ii) promissory notes, then (iii) rentals or other amounts due under any other agreement or transactions.
- (d) Seller reserves the right to withdraw such credit, or modify the terms and conditions of such credit, immediately at any time on giving to Purchaser notice thereof if at any time (i) Seller reasonably determines that the financial responsibility of Purchaser has become impaired or unsatisfactory to Seller, or (ii) Purchaser is in arrears in its accounts with Seller beyond any period of grace set forth herein. If credit is withdrawn, all amounts then due and owing shall become payable,

and all future sales by Seller to Purchaser shall be for certified or cashier's check, money order or other means approved by Seller, payable upon, or prior to, delivery of Product purchased hereunder.

- (e) Seller shall have the right but not the obligation to offset any indebtedness owed by Seller or its affiliates to Purchaser or its subsidiaries, against any indebtedness owed by Purchaser or its subsidiaries to Seller or its affiliates, whether arising from the sale of goods or products under this Agreement, or from any other business transaction described in <u>subsection (c)</u> above.
- (f) In order to secure payment of all Purchaser's present and future indebtedness owed by Purchaser to Seller at any time during the Term of this Agreement, Purchaser hereby grants to Seller a security interest and/or a purchase money security interest in (i) all of Purchaser's inventory of petroleum products purchased from Seller, regardless of when purchased, (ii) all accounts receivable owing to Purchaser with respect to such petroleum products regardless of when or how incurred, and (iii) all proceeds of such inventory and accounts receivable. Purchaser shall sign all financing statements and renewals as necessary to provide public record of this security interest. In the event of insolvency of Purchaser, assignment for benefit of creditors, the institution of bankruptcy, insolvency, reorganization, receivership, debt adjustment, or liquidation proceedings, by or against Purchaser, or failure of Purchaser to perform any of the obligations of payment in accordance with the terms of payment established by Seller from time to time, Seller shall have the option without notice or demand upon Purchaser to declare an event of default under the Uniform Commercial Code, and upon any such default, Seller may declare all of Purchaser's indebtedness to Seller immediately due and payable. Thereafter Seller may proceed to enforce payment and may exercise any and all rights available to it.
- (g) Seller reserves the right, in its sole discretion, to require from Purchaser from time to time a security deposit, letter of credit, personal guaranty and/or other forms of security acceptable to Seller to secure Purchaser's obligations under this Agreement or any other contract or agreement between Seller and Purchaser.

#### 8. Credit Cards.

(a) Purchaser acknowledges that Seller is required by the Suppliers to participate in and comply with, and is required to assure that Purchaser and its Dealer-Customers (as hereinafter defined) participate in and comply with, the requirements of the respective Suppliers' credit card programs including the right and obligation to accept credit cards issued or accepted by the Suppliers (and including any fees payable to the Suppliers in connection therewith as specified by the Suppliers from time to time). Accordingly, during the Term, Purchaser shall, and shall cause each Station to, honor each applicable Supplier's proprietary credit cards and all major credit cards identified in such Supplier's credit card guide (each a "Card Guide") as an authorized card for purchases made at such Stations, provided that such sales are made in accordance with the terms and conditions of the Card Guide. Purchaser specifically acknowledges receipt of a copy of each applicable Supplier's Card Guide and agrees to be bound by all of the terms and conditions thereof, as amended from time to time. Purchaser shall provide its Dealer-Customers a copy of the applicable Supplier's Card Guide and cause each such Dealer-Customer to be bound in writing to comply in full with all of the applicable guidelines and requirements contained therein. Purchaser acknowledges that the honoring

of the Suppliers' proprietary credit cards and compliance with the terms, conditions, and requirements of the Card Guides by Purchaser and its Dealer-Customers is a material and important part of the consideration for this Agreement. Seller shall be entitled to receive and retain all incentives, rebates or other financial benefits payable by any Supplier with respect to credit card transactions at the Stations, notwithstanding the provisions of Section 14 below. Purchaser agrees that in no event shall Purchaser or its Dealer-Customers charge a customer for the extension of credit, impose a credit price which is higher than the cash price, or apply a surcharge to any amounts due from any customer making a credit card purchase with any Supplier's proprietary credit cards utilizing any of their Proprietary Marks.

- (b) Purchaser understands and acknowledges that the Payment Card Industry Data Security Standard as amended from time to time (the "PCI DSS") contains clearly defined standards setting forth the duties of merchants, like the Purchaser, to secure sensitive cardholder data. Purchaser shall become informed, and cause its Dealer-Customers to become informed, of the PCI DSS as the PCI DSS pertains to the Purchaser's business and the business of each of the Dealer-Customers at the Dealer-Customer's Station. Purchaser shall, at all times during the term of this Agreement, (i) comply, and cause each Dealer-Customer to comply, with the PCI DSS; (ii) cause all POS and other related network hardware and software at each Station to be, and remain, PCI DSS certified and compliant; (iii) cause the POS and related hardware and software at each Station to be regularly monitored, tested and/or assessed pursuant to the PCI DSS; and (iv) permit, and cause each Dealer-Customer to permit, Seller and/or Supplier and/or Transaction Card representative to inspect and/or test the POS and other related network hardware and software at each of the Stations. Purchaser shall cause each of its Dealer-Customers to be bound in writing to comply in full with the terms contained in this subsection (b).
- (c) Purchaser shall indemnify, defend and hold Seller harmless for any and all losses, fines, penalties, damages, costs or expenses including without limitation attorney's fees, arising out of the Purchaser's or any Dealer-Customer's breach or violation of, or failure to comply with, the PCI DSS or the Card Guides. The indemnity provision contained in this <u>subsection (c)</u> shall survive termination of this Agreement.

#### Delivery/Title/Risk of Loss.

(a) Products covered by this Agreement will be made available at terminals or other delivery points set forth on the applicable Commodity Schedule(s) or otherwise reasonably approved by the parties or, at the parties' election, may be delivered to a Station by transportation selected by Seller. Purchaser shall strictly comply with all applicable rules and regulations of terminals and facilities at which Purchaser receives motor fuel from Seller. Except as otherwise provided herein, delivery shall be made in such quantities and at such times as may be reasonably directed by Purchaser, subject to Seller's right to adequate notice in advance of desired delivery date. Purchaser shall ensure that all trucks, tankers, and lines are (i) clean and ready to receive motor fuel products under the Proprietary Marks purchased pursuant to this Agreement, and (ii) properly maintained, in a good state of repair, and in compliance with terminal rules and instructions and applicable laws and regulation. Purchaser shall ensure that all Products purchased hereunder is not mixed, blended or adulterated with any other substance or product. Supplier or Seller may refuse to make delivery into any vehicle that, in the sole judgment of Supplier or Seller, is unsafe or inadequate.

(b) Title and risk of loss of all Products covered by this Agreement shall pass to Purchaser at the time and place of delivery. Time and place of delivery shall be when and at the point the Products pass connections between the truck rack or pipeline flange and Purchaser's or its agent's receiving connections, transport trucks, tank cars or vessels. Where Product is delivered by Seller or its agents, time and place of delivery shall be when, at the place where, the unloading of Seller's or Seller's agent's tank wagon or transport truck is completed.

#### 10. Taxes.

The parties hereto agree that any duty, tax, fee or other charge which Seller may be required to collect or pay under any municipal, state, federal or other laws now in effect or hereafter enacted with respect to the production, manufacture, inspection, transportation, storage, sale, delivery or use of the Products covered by this Agreement shall be added to the prices to be paid by Purchaser for Products purchased hereunder.

#### 11. Force Majeure; Failure to Perform.

- (a) Any delays in or failure of performance of either party hereto shall not constitute default hereunder or give rise to any claims for damages if and to the extent that such delay or failure is caused by acts of God or the public enemy; expropriation or confiscation of facilities; compliance with any order or request of any governmental authority; acts of war, terror, rebellion or sabotage or damage resulting therefrom; embargoes or other import or export restrictions; fires, floods, explosions, accidents, or breakdowns; riots; strikes or other concerted acts of workers, whether direct or indirect; or any other causes whether or not of the same class or kind as those specifically above named which are not within the control of the party affected and which, by the exercise of reasonable diligence, said party is unable to prevent or provide against. A party whose performance is affected by any of the causes set forth in this paragraph shall give prompt written notice thereof to the other party.
- (b) Seller shall not be required to make up deliveries omitted on account of any of the causes set forth in <u>subsection (a)</u> above.
- (c) Nothing in this <u>Section 11</u> shall excuse Purchaser from making payment when due for deliveries made under the Agreement.

#### 12. Determination of Quantity and Quality.

The quantity and quality of Products sold hereunder shall be for all purposes conclusively deemed to be the quantity and quality set forth in Seller's document of delivery unless within twenty-four (24) hours of delivery Purchaser notifies Seller orally, and delivers to Seller written notice with seventy-two (72) hours, of any claimed shortage in quantity or claimed deviation in quality. Failure of Purchaser to provide notice as set forth herein shall operate as a waiver and release of any and all claims by Purchaser. Purchaser's written notice, or the absence thereof, shall be conclusive with respect to the fact of and the time and date of notice under this paragraph. Time is of the essence in complying with this provision.

#### 13. Trademarks.

Purchaser understands and agrees that Seller is not a licensee of any Supplier's brands and may only allow Purchaser's non-exclusive use of the Proprietary Marks owned, controlled, or used by a Supplier subject to prior and continuing permission given by such Supplier. So long as the Supplier grants such permission, Seller grants such permission to Purchaser and Purchaser's dealer-customers who are operating the Stations as set forth on the applicable Commodity Schedules hereto (each a "Dealer-Customer") to use the Proprietary Marks at the Supplier-approved Stations. Such permission is granted solely to designate the origin of such Products and such Proprietary Marks may be used by Purchaser and by such Dealer-Customers solely at such Stations. Purchaser acknowledges and agrees that each Supplier may promulgate from time to time standards, policies, guidelines, procedures, programs, requirements, specifications, standards, and instructions (as the case may be, "Image and Operations Guidelines") regarding image, appearance, station operations, promotions, advertising, the size and location of signs, the wearing of uniforms, and other matters related to the sale of motor fuels under the Proprietary Marks. Purchaser agrees that such Image and Operations Guidelines may be promulgated by any means, including without limitation Seller's and/or the applicable Supplier's marketing website, email or other electronic means. Irrespective of the means in which such Image and Operations Guidelines are promulgated, Purchaser shall comply fully with the Image and Operations Guidelines as they exist, or may be modified, from time to time, and cause its Dealer-Customers who use the Proprietary Marks at the Stations to do the same. Failure on the part of Purchaser, the Dealer-Customers, or the Stations to comply fully with the Image and Operations Guidelines shall be grounds for termination of this Agreement (subject to any periods of grace set forth herein). Purchaser shall not sell, or permit the sale of, the petroleum products of others at the Stations under any Proprietary Marks owned, used, or controlled by the applicable Supplier. Purchaser agrees that each Supplier retains the right, subject to requirements of law, to withdraw the right to use its Proprietary Marks from Seller or Purchaser at any time notwithstanding any request or demand by Seller to the contrary and any such withdrawal shall be without Seller's liability to Purchaser.

(b) Any substitution or other change from one Supplier to a different Supplier to any Station, or any change of an unbranded Station to a branded Station or of a branded Station to an unbranded Station, shall require the prior written consent of Seller (including the approval of Alimentation Couche-Tard Inc's global fuels group) in its sole discretion. In the event of any market withdrawal or other event resulting in a Supplier ceasing to supply motor fuel to a geographical region in which a Station is located, Seller shall have the right, with respect to any one or more of such Stations, to substitute the trademarks, brand names, and/or other brand identifications owned, used, or controlled by a petroleum products supplier other than the applicable Supplier for the applicable Supplier's Proprietary Marks. In the event of such substitution, all references in this Agreement to the Proprietary Marks of the former Supplier shall be deemed to refer to the trademarks, brand names, and/or other brand identifications substituted by Seller hereunder to refer to the supplier who owns, uses, or controls said trademarks, brand names and/or other brand identifications substituted by Seller hereunder. Purchaser shall be solely responsible for all costs incurred in connection with any de-branding or brand conversion at any Station including, without limitation, all required capital expenditures to de-brand or re-brand the Station and any volume penalties or other amounts payable to the outgoing Supplier (including any requirements to reimburse any

unamortized balances of any Incentives (as defined in <u>Section 14</u>) previously received with respect to the Station as provided for in <u>Section 14</u> below).

- (c) Upon termination or expiration of this Agreement with respect to any Station, Purchaser shall discontinue the posting, mounting, display or other use of the Proprietary Marks, except only to the extent they appear as labels or identification of products manufactured or sold by Seller and are still in the containers or packages designed or furnished by Seller. In the event that Purchaser fails to do so to the satisfaction of Seller or the applicable Supplier, subject to applicable law, Seller and the Supplier (i) shall have the right to cause any and all signage, placards, and other displays bearing the Proprietary Marks to be removed from the Stations; and (ii) shall have the right to use any means necessary to remove, cover or obliterate the Proprietary Marks, including entry to the Stations, to do so. In the event the Seller or the Supplier take any such action hereunder, Purchaser shall bear all costs and expenses thereof, including without limitation the costs of removing, obliterating, or covering the Proprietary Marks, attorney fees, and other legal costs and expenses. Under no circumstances will Purchaser display signage bearing the Proprietary Marks at any Station without the prior written approval of Seller.
- (d) Purchaser shall not mix, commingle, adulterate, or otherwise change the composition of any of the Products purchased hereunder under the Proprietary Marks and resold by Purchaser. Purchaser shall ensure through its contracts with its Dealer-Customers that the Dealer-Customers shall not mix, commingle, adulterate, or otherwise change the composition of any of the Products purchased under the Proprietary Marks and resold by such Dealer-Customers.
- (e) Purchaser hereby grants the right, and agrees to cause each Dealer-Customer to grant the right, to both Seller and the applicable Supplier, to enter the Purchaser's place of business and the Stations, as applicable, and to examine at any time, and from time to time, the contents of tanks or containers in which any Products purchased hereunder are stored and to take samples therefrom and, if in the opinion of Seller or the Supplier, any samples thus taken are not the Products and in the condition in which delivered by Seller or the Supplier to Purchaser, then Seller may at its option terminate this Agreement. If there shall be posted, mounted, or otherwise displayed on or in connection with the Stations any sign, poster, placard, plate, device or form of advertising matter whether or not received from Seller, consisting in whole or in part of the Proprietary Marks or any other trade name, trademark, brand name, label, insignia, symbol or imprint owned, controlled or used by the Supplier in its business, Purchaser agrees that through its contracts with the Dealer-Customers, it will ensure that the Dealer-Customers at all times display at their respective Stations the same properly and discontinue the posting, mounting or display of same immediately upon Purchaser's ceasing to sell the Supplier's branded motor fuels (or other branded products of Seller) or in any event upon demand by Seller. Purchaser further agrees to take no action, or otherwise do anything, that will diminish, reduce, injure, dilute, or otherwise damage the value of the Proprietary Marks or other trademarks or identifications of any Supplier or to allow the Dealer-Customers to take any action, that will diminish or dilute the value of the Proprietary Marks or other trademarks or identifications of any Supplier. Branded motor fuel purchased hereunder at the Stations to agree in writing to take no action, or otherwise do anything or fail to do anything, that will diminish, reduce, injure, dilute, or otherwise damage the value of the Proprieta

(	(f) W	While using the Proprietary Marks at the Stations, Purchaser shall conduct, and cause Dealer-Customers to conduct,
only such businesses or	activities at	t the Stations that are customary for the operation of a convenience store with retail fuel operations, unless otherwise
approved in writing by	Seller. Nei	ther Purchaser nor Dealer-Customers shall use the Proprietary Marks as part of Purchaser's corporate name or other
name.		

- (g) Purchaser understands that each Supplier may require retail service station dealers operating under the Proprietary Marks and their employees to attend and complete Supplier conducted or sponsored training programs from time to time. Purchaser shall cause its employees, and its Dealer-Customers and their employees, to attend and complete such training as may be required by each applicable Supplier. Seller shall be under no obligation to bear any costs or expenses associated with the attendance of Purchaser, Purchaser's employees, Dealer-Customers, or the employees of Dealer-Customers at such training.
- (h) Purchaser shall participate in, and cause Purchaser's Dealer-Customers to participate in, each Supplier's image evaluation program, "mystery" or shop audit program, or any other similar program, conducted or sponsored by such Supplier. Purchaser shall be fully responsible to Supplier for any penalties, loss or shortfall of incentives, costs (including costs incurred in connection with any de-branding of a Station) or other losses incurred as a result of any sub-standard performance or failure to comply with any such program. Purchaser shall promptly take corrective action, and cause its Dealer-Customers to take corrective action, as required by each Supplier to bring the Stations into compliance with the Supplier's Image and Operations Guidelines. Purchaser understands and agrees that Purchaser's failure to comply, or the failure of any Dealer-Customer to comply, with the foregoing terms is deemed to be a material breach of this Agreement.
- (i) At no time may Purchaser use, or permit its Dealer-Customers to use, any trademarks, trade dress, logo types, or names confusingly similar to the Proprietary Marks.

#### 14. Program Funds, Incentives, Rebates, Etc.

- (a) The parties acknowledge that, from time to time, the Suppliers may make available to Seller or Purchaser various incentive programs, rebates, image investments, training, promotional programs, co-op funds and the like (collectively, "Incentives"), with respect to the Stations. Seller shall pass along to Purchaser all Incentives received by Seller with respect to the Stations, subject to the terms and conditions of this Section 14.
- (b) Purchaser acknowledges that certain Incentives (such as image funds) may be required to be amortized over a period of time in accordance with the applicable Supplier's standard amortization program for such Incentives and, as a condition to Purchaser's receipt of such Incentives, Seller and/or Purchaser may be required to execute one or more written agreements regarding their obligations in connection with such Incentives including, for example and without limitation, an incentive agreement, amortization agreement or promissory note. Purchaser agrees to comply with the terms and conditions of any such written agreement and, if this Agreement is terminated or not renewed for any reason, Purchaser shall be solely responsible for (and agrees to pay Seller upon demand for) the amount of any then unforgiven (unamortized)

or unpaid portion of Purchaser's obligations for such Incentives at the effective date of such termination.

#### 15. Customer Service Standards.

While the Stations are using any Proprietary Marks hereunder, Purchaser agrees to, and shall cause each of its Dealer-Customers at the applicable Station to agree in writing to: (a) render appropriate, prompt, efficient, courteous service at the Station to the customers of the Station for such Products; (b) respond expeditiously to all complaints of such customers, making fair adjustment when appropriate, and otherwise conduct its business at the Station in a fair and ethical manner and maintain the facilities, all in a manner which will foster customer acceptance of and desire for the Products sold by Seller to Purchaser; (c) provide sufficiently qualified and neatly dressed attendants, uniformed as appropriate to render first-class service to customers at the Stations; (d) maintain the rest rooms clean, orderly, sanitary and adequately furnished with rest room supplies; (e) not employ or permit any illegal, unethical, coercive, deceptive or unfair practices in the operation of the Stations; (f) assist in maintaining a high level of customer acceptance of Supplier's Proprietary Marks by keeping the Station open for dispensing of Products associated with such Proprietary Marks during such hours each day and days each week as may be specified by Seller or Supplier; (g) keep the Station free of debris, trash, and fire hazards; (h) not illegally store or illegally sell illegal or prescription drugs or permit the same to be used or consumed at the Station; (i) not display, use, store, offer for sale, or rent any item of a pornographic nature at the Station (such items shall include, without limitation, pornographic, sexually explicit, or so-called "adult": magazines, videotapes, compact disks, digital video disks, or other like items); (j) prohibit the illegal sale or illegal storage of intoxicating beverages at the Station; (k) offer three (3) grades of gasoline products branded under the Proprietary Marks for sale to the public in an amount adequate to meet the needs of the Station's customers; and (l) to the ext

#### 16. Inspection of Stations and Records.

Seller and/or the Suppliers shall have the right to inspect Purchaser's operation of its business and the operation of the motor fuel dispensing business at each of the Stations, to verify that Purchaser, Dealer-Customers, and the Stations are in compliance with all (a) contractual obligations contained in this Agreement and the contracts entered between Purchaser and the Dealer-Customers, including but not limited to the use of the Proprietary Marks, and (b) federal, state and local laws and regulations pertaining to the environmental protection and trademark use. In order that Seller and/or the Suppliers may exercise the foregoing rights, Purchaser shall permit Seller and/or the Suppliers to enter its place of business for purposes of conducting an inspection and audit. Purchaser shall, upon reasonable notice and at any reasonable time, cause any contract between Purchaser and its Dealer-Customers who operate Stations to include a provision allowing Seller and/or the applicable Supplier to enter the Station for purposes of conducting an inspection and audit permitted under this Section. As part of any inspection and audit, Seller and/or the Supplier shall be allowed to review all records including, but not limited to, all records of deliveries, sales and inventory reconciliation. Seller and/or the applicable Supplier may, at any reasonable time and without prior notice, conduct a walk through and visual inspection of each Station.

#### 17. Dealer-Customer/Station Obligations.

Purchaser understands and agrees that all Dealer-Customers and all Stations at which the Products are marketed are required to comply with the applicable Supplier's image, appearance, marketing and other operating guidelines and standards and with other requirements contained in this Agreement. Purchaser shall cause each Dealer-Customer selling Products under the Proprietary Marks to be contractually bound, in writing, to comply with all such Supplier guidelines and standards, and all such other requirements contained herein.

#### 18. Environmental Compliance.

Purchaser recognizes that it, and its Dealer-Customers, are handling hazardous substances. Purchaser agrees that, in receiving, storing, handling, offering for sale, selling, delivering for use, exchanging in trade or using itself Products purchased from Seller, Purchaser shall, in all respects exercise, and obligate its Dealer-Customers in writing to exercise, the strictest care required by law. Purchaser shall comply, and cause its Dealer-Customers to comply, with any and all applicable federal, state and local laws, ordinances, as exist now or hereinafter come into force, including, but not limited to, those governing (a) dispensing equipment, (b) pollution, (c) the maximum sulfur content of fuel, (d) the maximum reid vapor pressure of motor fuel, (e) the oxygen content of motor fuel, (f) the dying requirements for diesel fuel, (g) the maximum lead content of motor fuel, (h) the labeling of pump stands and dispensers of motor fuel, (i) the use and labeling of product containers, (j) the use, maintenance and labeling of product storage tanks, (k) the prevention of spills, leaks, venting or other improper escape from product containers or storage tanks, (l) performing inspections of underground storage tanks, connections, pumps, and associated equipment, (m) preparing and maintaining accurate records required by law, including, without limitation records of inspections, product measurements, and reconciliations, (n) underground storage tank financial responsibility requirements; and (o) the method of cleanup or disposal of product which has leaked, spilled, vented or otherwise improperly escaped from containers or storage tanks. PURCHASER WILL DEFEND, INDEMNIFY AND HOLD SELLER, ITS SUCCESSORS AND ASSIGNS, HARMLESS AGAINST ALL LOSSES, CLAIMS, CAUSES OF ACTION, PENALTIES, FINES, LIABILITIES, ATTORNEYS' FEES AND INTEREST ARISING OUT OF ANY FAILURE OF COMPLIANCE WITH THE PROVISIONS OF THIS SECTION, and such failure shall entitle Seller to terminate this Agreement and any mutual contract with Purchaser immediately as it applies to the Products affected by such failure or other products which require the same standard of care.

#### 19. Termination.

- (a) This Agreement shall automatically terminate upon expiration of the Term stated in <u>Section 2</u> hereof.
- (b) This Agreement may be terminated by Seller: (i) if Purchaser makes any material false or misleading statement or representation to Seller; (ii) if Purchaser becomes insolvent or commits an act of bankruptcy or takes advantage of any law for the benefit of debtors or Purchaser's creditors, or if a receiver is appointed for Purchaser; (iii) if Purchaser fails to pay in a timely manner any sums when due hereunder; (iv) if Purchaser defaults in any of its obligations under this Agreement

and such default continues for ten (10) business days after Seller's delivery of written notice of default to Purchaser; (v) under the circumstances described in causes for termination by Seller contained elsewhere in this Agreement; (vi) if Purchaser engages in fraud or criminal misconduct relevant to the operation of the business of the Purchaser; (vii) if Purchaser is convicted of a felony or of a misdemeanor involving fraud, moral turpitude or commercial dishonesty, whether or not the crime arose from the operation of the business of the Purchaser; (viii) if Purchaser fails to assure compliance with any Supplier's image and other applicable standards or requirements Agreement and such default continues for ten (10) business days after Seller's delivery of written notice of default to Purchaser; or (ix) any other grounds under which termination of a franchise is permitted under the Petroleum Marketing Practices Act (P.L. 95-297).

- (c) This Agreement may be terminated by Purchaser: (i) if Seller makes any material false or misleading statement or representation to Purchaser; (ii) if Seller becomes insolvent or commits an act of bankruptcy or takes advantage of any law for the benefit of debtors or Seller's creditors, or if a receiver is appointed for Seller; (iii) if Seller defaults in any of its obligations under this Agreement and such default continues for ten (10) business days after Purchaser's delivery of written notice of default to Seller; or (iv) under the circumstances described in causes for termination by Purchaser contained elsewhere in this Agreement.
- (d) Upon loss of Seller's right to grant any of the Proprietary Marks, Seller or Purchaser may terminate this Agreement with respect to the applicable Stations selling Products under those Proprietary Marks. Neither party will be liable for the consequences of such loss unless they result from an act by such party taken in bad faith for the purpose of causing the loss of Seller's right to grant the right to use the trademark.
- (e) Termination of this Agreement by either party for any reason shall not relieve the parties of any obligation theretofore accrued under this Agreement.

#### 20. Sale or Assignment.

- (a) This Agreement is personal to Purchaser and Seller. Neither party may sell or assign its rights under this Agreement, whether directly or indirectly, by operation of law or otherwise, without first receiving consent of other party in writing, which may be granted or withheld by such other party in its sole discretion; <u>provided</u>, that either party may assign this Agreement to any of its direct or indirect wholly owned subsidiaries upon prior written notice to other party, and, in the event of any such assignment, the assigning party shall nevertheless remain fully responsible to other party for all obligations of the assigning party hereunder. Any purported assignment in violation of this <u>Section 20</u> shall be void and of no force and effect.
- (b) Without limitation of the foregoing, any direct or indirect change in control (a "Change in Control") of Purchaser including, without limitation, the sale, conveyance, alienation, transfer or other change of interest in, or title to, or beneficial ownership of, any voting stock, membership interest, or partnership interest, of or in the Purchaser, whether voluntarily, involuntarily, by operation of law, merger or otherwise, shall be construed as an assignment or transfer of Purchaser's rights under this Agreement. A Change in Control shall be deemed to occur whenever a party gains the ability to influence the business and affairs of Purchaser or any of its direct or indirect

parent companies, including CrossAmerica. A party who owns, or otherwise possesses, directly or indirectly, fifty percent (50%) or more of the stock, membership interest, partnership interest or beneficial interest of Purchaser, any direct or indirect parent of Purchaser that is a subsidiary controlled by CrossAmerica or the general partner of CrossAmerica, or the general partner of CrossAmerica, shall be deemed to have such ability. Thus, by way of example only, the following, without limitation, would constitute a Change in Control resulting in an assignment or transfer of Purchaser's rights under subsection (a) above: the transfer of 50% or more of the stock of, or membership, partnership, or beneficial interest in, Purchaser, or the general partner interests in CrossAmerica, or in the general partner of CrossAmerica. Seller may in its sole discretion elect to terminate this Agreement at any time upon or after any Change in Control unless Seller agrees otherwise in writing at the time it consents to such assignment.

- (c) No assignment or transfer shall affect the continuing primary liability of the assigning party (which liability, following assignment or transfer shall be joint and several with the assignee). No consent to any of the foregoing shall operate as a waiver in any subsequent instance.
  - (d) This Agreement shall be binding upon the successors and permitted assigns of the respective parties hereto.

#### 21. Express Warranties.

Seller warrants that the Products supplied hereunder will conform to the promises and affirmations of fact made in Seller's current technical literature and printed advertisements, if any, related specifically to such Products; that it will convey good title to the Products supplied hereunder, free of all liens, and that the Products supplied hereunder meet such specifications as have been expressly made a part of this Agreement. THE FOREGOING WARRANTIES ARE EXCLUSIVE AND ARE IN LIEU OF ALL OTHER WARRANTIES, WHETHER WRITTEN, ORAL OR IMPLIED. THE WARRANTY OF MERCHANTABILITY, IN OTHER RESPECTS THAN EXPRESSLY SET FORTH HEREIN, AND WARRANTY OF FITNESS FOR PARTICULAR PURPOSE, IN OTHER RESPECTS THAN EXPRESSLY SET FORTH HEREIN, ARE EXPRESSLY EXCLUDED AND DISCLAIMED.

#### 22. Liability; Indemnification.

(a) Neither Seller nor any Supplier shall be liable to Purchaser, any Dealer-Customer or any other person for any damage to or loss of property, or for injury to or death of persons, or for the violation by Purchaser or, any Dealer-Customer, of any governmental statute, law, regulation, rule, or ordinance, arising from the operation or activities of Purchaser, or any Dealer-Customer pursuant to this Agreement. Purchaser shall indemnify, protect, defend, and save Seller and each Supplier harmless from and against any and all losses, claims, liabilities, environmental cleanup costs, fines, penalties, suits and actions, judgments and costs, including attorneys' fees and the costs of litigation (collectively "Loss"), which shall arise from, or grow out of, any injury to or death of persons, or damage to or loss of property, or violation by Purchaser, or any Dealer-Customer of any governmental statute, law, regulation, rule, or ordinance, directly or indirectly resulting from, or in any way connected with (a) Purchaser's performance of this Agreement, (b) any Dealer-Customer of any contract with Purchaser for the supply of motor fuel at

the Dealer-Customer's Station, (c) the operations of Purchaser or any Dealer-Customer, or activities of any other person, at the respective Stations, or (d) the condition of any Station or of the adjoining streets, sidewalks or ways, irrespective of whether such injury, death, damage or loss is sustained by Purchaser, any Dealer-Customer or any other person which may seek to hold Seller or any Supplier liable provided, however, Purchaser shall hold no indemnity obligation hereunder for Loss if such Loss results from Seller's or Supplier's gross negligence or intentional misconduct. The existence or non-existence of any insurance required under this Agreement will not limit Purchaser's indemnity or other obligations under this Agreement. This indemnity shall survive the termination or nonrenewal of this Agreement.

(b) In no event shall any party be liable for any punitive, incidental, consequential, special or indirect damages, including loss of future revenue or income, loss of business reputation or opportunity relating to the breach or alleged breach of this Agreement, or diminution of value or any losses based on any type of multiple of EBITDA, except in the case of fraud.

#### 23. Purchaser's Insurance Requirements.

Purchaser shall maintain insurance, and cause each Dealer-Customer to maintain insurance, from a reputable insurance carrier authorized to do business in the states in which Purchaser does business and in which Stations are located, as applicable, of the types and not less than the coverage amounts that Seller may require from time to time. All such insurance will name Seller as an additional insured and will be primary as to any other existing, valid and collectible insurance. If Seller so requires, Purchaser and each Dealer-Customer shall furnish Seller with certificates of such insurance that provide that coverage will not be canceled or materially changed prior to 30 days' advance written notice to Seller. The insurance required hereunder in no way limits or restricts Purchaser's obligations under the law or this Agreement as to indemnification of Seller. Further, the insurance to be carried shall in no way be limited by any limitation placed upon the indemnity therein given as a matter of law.

#### 24. Confidential Information.

(a) Purchaser acknowledges that Seller and/or Supplier may be disclosing and transmitting to it certain confidential and proprietary information of Seller and/or Supplier, including without limitation guidelines, manuals, methods, policies, procedures, programs, software, firmware, specifications, standards (both operational and visual), strategies, and other related information ("Confidential Information") in connection with Purchaser's operation of any Station. Such Confidential Information may be in written, oral or electronic (that is, transmitted or stored via Supplier or Seller's web site, or via email, IM, CD, DVD, or other similar electronic means) form. Except where otherwise required by law, Purchaser shall: (i) treat and maintain Confidential Information as confidential; (ii) use Confidential Information only for the operation of the Stations under this Agreement; and (iii) restrict disclosure of Confidential Information only to Purchaser and its officers, directors, employees, contractors or agents who are directly connected with the performance of work and require knowledge of the Confidential Information.

- (b) Purchaser may not use, or cause or permit to be used by, or disclose to, or cause or permit to be disclosed to, third parties any Confidential Information for purposes other than operating the Stations under this Agreement.
- (c) Purchaser acknowledges that any failure to comply with the requirements of this <u>Section 24</u> will cause Seller or Supplier irreparable injury. The provisions of this <u>Section 24</u> will survive the termination or expiration of this Agreement and apply to all Confidential Information disclosed or transmitted to Purchaser, whether prior to, during or after the expiration, termination, or nonrenewal of this Agreement.
- (d) Prior to the disclosure of any Confidential Information to its Dealer-Customers, and as a condition precedent thereto, Purchaser shall cause each Dealer-Customer to agree in writing to comply with terms and conditions substantially similar to those contained in this Section.

#### 25. Non-Exclusive Territory.

Nothing in this Agreement grants Purchaser or any Dealer-Customer an exclusive territory to market or resell any petroleum products purchased from Seller hereunder. Seller reserves the right to market or sell, and authorize others to market or sell, petroleum products in any manner Seller chooses, including through its own retail outlets or through designated wholesalers or other retailers.

#### 26. No Third Party Beneficiaries.

This Agreement is personal to Purchaser and is intended for the sole use and benefit of Seller and Purchaser. Nothing contained herein shall be deemed, interpreted, or construed to create, or express any intent to create, third party beneficiary rights in favor of any person or entity, except for any indemnified party (or other person entitled to be indemnified pursuant to this Agreement), and Seller and Purchaser specifically state and agree that no such intent exists.

#### 27. Entire Agreement.

This Agreement cancels and supersedes all prior written and unwritten agreements, attachments, schedules, appendices, amendments, promises, and understandings between the parties pertaining to the matters covered under this Agreement and is a final, complete and exclusive statement of the agreement between Seller and Purchaser. THERE ARE NO ORAL UNDERSTANDINGS, REPRESENTATIONS OR WARRANTIES AFFECTING IT. EXECUTION OF THIS AGREEMENT BY PURCHASER IS AN ACKNOWLEDGEMENT THAT NO REPRESENTATIONS NOT SET FORTH IN WRITING HEREIN HAVE BEEN MADE OR RELIED UPON BY PURCHASER.

#### 28. Nature of Agreement; Etc.

(a) In consideration of the granting and execution of this Agreement, it is understood and agreed that there shall be no contractual obligation to extend or renew the period or

terms of this Agreement in any way, and the parties agree that this Agreement shall not be considered or deeme	d to be any form of "joint venture" or
"partnership".	

- (b) Both parties expressly agree that it is the intention of neither party to violate statutory or common law and that if any section, sentence, paragraph, clause or combination of same in this Agreement is in violation of any law, such sentences, paragraphs, clauses or combination of same shall be inoperative and the remainder of this Agreement shall remain binding upon the parties hereto.
- (c) The parties to this Agreement have discussed the provisions herein and find them fair and mutually satisfactory and further agree that in all respects the provisions are reasonable and of material significance to the relationship of the parties hereunder, and that any breach of a provision by either party hereto or a failure to carry out said provisions in good faith shall conclusively be deemed to be substantial.
- (d) This Agreement shall be deemed to have been drafted by all parties hereto and, in the event of dispute, each party waives the defense of *contra proferentum*.

#### 29. Equitable Remedies/Attorneys' Fees.

- (a) Each party agrees that money damages may not be a sufficient remedy for the breach of this Agreement and that, therefore, in addition to all remedies available at law, each party shall be entitled to specific performance, injunctive relief, declaratory judgment and/or other equitable remedies, as appropriate. Each party agrees to waive any requirement for the posting of bond in conjunction with such other party's effort to seek equitable remedies.
- (b) It is hereby agreed to and understood by the parties to this Agreement that the prevailing party in a proceeding for either party to secure or protect its rights under this Agreement or to enforce the terms thereof shall be entitled to recover from the other party all reasonable attorneys' fees and other legal costs incurred by such party to secure or protect its rights under this Agreement or to enforce the terms thereof, whether at law or in equity. The prevailing party in a proceeding for either party to enforce any termination of this Agreement shall also be entitled to reimbursement by the other party for all reasonable attorney's fees and litigation expenses incurred to enforce any termination of this Agreement.
- (c) A party's termination of this Agreement shall not prejudice such party's right to seek monetary damages or equitable relief against the other party. All powers and remedies available at law and in equity, including the right to terminate this Agreement under the PMPA, shall be cumulative and not exclusive of any other powers and remedies available by virtue of this Agreement, and no delay or omission of such termination party in exercising any right or power accruing upon any breach of, or default under any provision of this Agreement shall impair any other or subsequent breach or impair any rights or remedies consequent thereto. No waiver by either party of any breach of any of the covenants or conditions herein contained to be performed by the other party shall be construed as a waiver of any succeeding breach of the same or any other covenant or condition.

#### 30. PMPA Summary of Rights.

Purchaser hereby acknowledges receipt of a copy of the Summary of Rights under the Petroleum Marketing Practices Act (the "PMPA"), prepared pursuant to PMPA Section 104(d), 15 U.S.C. §2804(d).

#### 31. Notices.

All notices and other communications given or made pursuant hereto shall be in writing and shall be deemed to have been duly given on the date delivered, if delivered personally, on the next business day if delivered by overnight courier, on the fifth Business Day after being mailed by registered or certified mail (postage prepaid, return receipt requested), in each case, to the parties at the following addresses (or at such other address for a party as shall be specified by notice given in accordance with this Section):

(a) If to Purchaser, to:

Lehigh Gas Wholesale LLC 600 Hamilton Street, Suite 500 Allentown, Pennsylvania 18101 Attention: Gerardo Valencia email: Gerardo.Valencia@CircleK.com

(b) If to Seller, to:

Circle K Stores Inc. 1130 W. Warner Rd. Tempe, Arizona 85284 Attention: T. Alex Miller email: TMiller3@CircleK.com

No provision of this Agreement, including this Section, shall be deemed to constitute consent to the manner and address for service of process in connection with any legal proceeding (including such arising out of or in connection with this Agreement), which service shall be effected as required by applicable law.

#### 32. Modification or Amendment.

Seller and Purchaser may modify, waive or amend any material term of this Agreement only by a written instrument duly executed and delivered by each party after receiving the prior written consent of the Conflicts Committee (the "Conflicts Committee") of the board of directors of Purchaser's general partner, (which written consent may be waived in the Conflicts Committee's discretion); provided, that amendments made pursuant to the third sentence of Section 2(b) hereof to add Commodity Schedules for the Stations acquired by Purchaser at each Closing, in form and substance consistent in all material respects with the form of Commodity Schedule set forth on Exhibit A hereto, shall not require approval of the Conflicts Committee. Any consent,

approval, decision or waiver that is required to be given or made, or that may be given or made, by Purchaser with respect to the transactions contemplated hereby that could reasonably be expected to have a material adverse effect on Purchaser shall first be referred to the Conflicts Committee for consideration, and the Conflicts Committee shall be permitted no less than fifteen business days to make a recommendation with respect to the consent, approval, decision or waiver.

#### 33. Governing Law.

This Agreement shall be governed by and construed in accordance with the law of the State of Texas, without regard to the conflicts of laws principles thereof.

#### 34. Counterparts.

This Agreement may be executed in the original or by telecopy or electronic transmission of a .pdf file containing an executed signature page, in any number of counterparts, each of which shall be deemed to be an original and all of which together shall constitute one and the same instrument.

#### 35. Waiver of Jury Trial.

To the fullest extent permitted by applicable law, each party hereto hereby irrevocably waives any right to have a jury participate in resolving any suit, action or proceeding arising out of or relating to this Agreement or any of the transactions contemplated hereby.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK; SIGNATURES APPEAR ON FOLLOWING PAGE]

IN WITNESS WHEREOF, this Sub-Jobber Agreement has been duly executed and delivered by the duly authorized officers of each of the parties hereto as of the date first written above.
CIRCLE K STORES INC.

By <u>/s/ Aaron Brooks</u>
Aaron Brooks
Assistant Secretary

LEHIGH GAS WHOLESALE LLC

By <u>/s/ Michael W. Federer</u>
Michael W. Federer
Senior Director Legal and Corporate Secretary

#### COMMODITY SCHEDULE (SUB-JOBBER)

SELLER: Circle K Stores Inc.
PURCHASER:Lehigh Gas Wholesale LLC or its affiliate
STATION: Site NoADDRESS:
DELIVERY POINT:
SUPPLIER:
PRODUCTS: All grades of gasoline, diesel and all other motor fuels
This Commodity Schedule is attached to, and made a part of, a certain Sub-Jobber Agreement, dated as of May 21, 2019 (as amended from time to time, the "Agreement"), between Circle K Stores Inc. and Lehigh Gas Wholesale LLC. Capitalized terms used and not otherwise defined in this Commodity Schedule have the same meanings used in the Agreement.
1. <u>Quantity</u> . Except as otherwise provided in the Agreement, the quantity of Products covered by this Commodity Schedule shall be all of Purchaser's requirements at the above Station. Purchaser shall not be required to purchase any minimum or maximum quantity of Products.
2. Price. Seller's price per gallon to be paid by Purchaser shall be as follows:
Branded Product: The Supplier's posted branded rack price per gallon of the applicable Product at the applicable delivery point that is in effect at the time loading commences, plus all applicable taxes and all fees, plus State loading and environmental fees, if any, plus or minus the applicable margin set forth below:
Regular: cents per gallon (\$0 CPG)  Midgrade: cents per gallon (\$0 CPG)  Premium: cents per gallon (\$0 CPG)  Diesel: cents per gallon (\$0 CPG)
<u>Unbranded Product</u> : OPIS Average unbranded rack price per gallon of the applicable Product at the applicable delivery point that is in effect at the time loading commences, plus all applicable taxes and all fees, plus State loading and environmental fees, if any, plus or minus the applicable margin set forth below:
-21-

Regular: cents per gallon (\$0 CPG) Midgrade: cents per gallon (\$0 CPG) Premium: cents per gallon (\$0 CPG) Diesel: cents per gallon (\$0 CPG)	
All prices are based upon the delivery of a full transport truckload of Produ	uct. All prices are subject to the provisions of applicable law.
IN WITNESS WHEREOF, this Commodity Schedueach of the parties hereto as of the date set forth below.	ale has been duly executed and delivered by the duly authorized officers of
Dated as of	
	CIRCLE K STORES INC.
	By Name: Title:
	LEHIGH GAS WHOLESALE LLC
	By Name: Title:









## ALIMENTATION COUCHE-TARD AND CROSSAMERICA ANNOUNCE THE CLOSING OF THE FIRST TRANCHE IN A SERIES OF ASSET EXCHANGES

- Alimentation Couche-Tard Inc. ("Couche-Tard"). has transferred to CrossAmerica 60 U.S. company-operated convenience and fuel retail stores (the "Circle K stores")
- CrossAmerica has transferred to Couche-Tard 17 company-operated convenience and fuel retail stores in the U.S. Upper Midwest currently operated by CrossAmerica and the real property for eight U.S. company-operated convenience and fuel retail stores currently leased and operated by Couche-Tard
- This is the first exchange of assets in a series of transactions announced by Couche-Tard and CrossAmerica in December 2018
- Each transaction is anticipated to be accretive to CrossAmerica's distributable cash flow

Laval, Québec, Canada and Allentown, PA, United States, May 22, 2019 – Alimentation Couche-Tard Inc. ("Couche-Tard") (TSX: ATD.A) (TSX:ATD.B), through Circle K Stores Inc., its wholly-owned subsidiary ("Circle K"), and CrossAmerica Partners LP (NYSE: CAPL) ("CrossAmerica" or the "Partnership") today announced an exchange of assets that is the first in a series of transactions under an Asset Exchange Agreement executed in December 2018.

In December 2018, Couche-Tard announced that it agreed to transfer to CrossAmerica 192 (162 fee and 30 leased) U.S. company-operated convenience and fuel retail stores having an aggregate value of approximately US\$184.5 million in exchange for assets having an aggregate value of approximately US\$184.5 million. These assets include the real property for 56 U.S. company-operated convenience and fuel retail stores currently leased and operated by Couche-Tard pursuant to a master lease that CrossAmerica previously purchased jointly with or from CST Brands Inc. (the "master lease properties"), and 17 company-operated convenience and fuel retail stores currently operated by CrossAmerica located in the U.S. Upper Midwest (the "Upper Midwest properties").

In this first transaction, Couche-Tard transferred to CrossAmerica 60 (52 fee and 8 leased) U.S. company-operated convenience and fuel retail stores having an aggregate value of approximately US\$58.1 million. In exchange, CrossAmerica transferred to Couche-Tard assets having an aggregate value of approximately US\$58.3 million. These CrossAmerica assets include all 17 of the Upper Midwest properties and the real property for eight master lease properties.

Prior to the exchange, Couche-Tard executed dealer agreements for the Circle K stores transferred to CrossAmerica, including leases and fuel supply agreements, with independent dealers who will lease and operate the stores after the exchange. These agreements were assigned to CrossAmerica as part of the exchange. In addition, Couche-Tard and CrossAmerica entered into a Sub-Jobber Agreement pursuant to which Couche-Tard will supply fuel to CrossAmerica for resale to the dealers at those 60 stores after the exchange. The terms of the Sub-Jobber Agreement were unanimously approved by the independent Conflicts Committee of the board of the Partnership's general partner in December 2018 at the time when the terms of the Asset Exchange Agreement were approved. The existing fuel supply arrangements for the eight master lease properties will remain unchanged.

Previous expectations were that the exchange of assets would occur in a series of transactions over a period of up to 24 months. However, it is now anticipated that the remaining exchange of assets will be completed in a series of transactions by no later than the end of the first quarter of calendar year 2020. The closing of each asset exchange transaction is subject to closing conditions set forth in the Asset Exchange Agreement. It continues to be expected that there will be no additional funding required as part of these transactions. CrossAmerica also expects these transactions will be accretive to distributable cash flow.

CrossAmerica will be filing a Form 8-K with the Securities and Exchange Commission providing additional details of the exchange.

Gerardo Valencia, CEO and President of CrossAmerica, stated, "We are very pleased with the process we have established to make this a smooth and fast transition. We have identified very strong operators to maximize the potential of the sites we are taking over from Circle K and have a strong pipeline for the remaining 132 sites."

#### About Alimentation Couche-Tard Inc.

Couche-Tard is the leader in the Canadian convenience store industry. In the United States, it is the largest independent convenience store operator in terms of the number of company-operated stores. In Europe, Couche-Tard is a leader in convenience store and road transportation fuel retail in the Scandinavian countries (Norway, Sweden and Denmark), in the Baltic countries (Estonia, Latvia and Lithuania), as well as in Ireland and also has an important presence in Poland. For more information on Alimentation Couche-Tard Inc. or to consult its quarterly Consolidated Financial Statements and Management Discussion and Analysis, please visit: <a href="https://corpo.couche-tard.com">https://corpo.couche-tard.com</a>.

#### About CrossAmerica Partners LP

CrossAmerica Partners LP is a leading wholesale distributor of motor fuels and owner and lessor of real estate used in the retail distribution of motor fuels. Its general partner, CrossAmerica GP LLC, is a wholly owned subsidiary of Alimentation Couche-Tard Inc. Formed in 2012, CrossAmerica is a distributor of branded and unbranded petroleum for motor vehicles in the United States and distributes fuel to over 1,200 locations and owns or leases approximately 900 sites. With a geographic footprint covering 31 states, the Partnership has well-established relationships with several major oil brands, including ExxonMobil, BP, Shell, Chevron, Sunoco, Valero, Gulf, Citgo, Marathon and Phillips 66. CrossAmerica ranks as one of ExxonMobil's largest distributors by fuel volume in the United States and in the top 10 for additional brands. For additional information, please visit www.crossamericapartners.com.

#### Contacts:

#### Investor Relations

Alimentation Couche-Tard Inc.: Jean-Marc Avas. Manager, Investor Relations, 450-662-6632, ext. 4619

CrossAmerica Partners LP: Randy Palmer, Director, Investor Relations, 210-742-8316

#### Media Relations

Alimentation Couche-Tard Inc.: Lisa Koeniq, Communications Director, Global Communications, 210-692-2659 or communication@couche-tard.com

#### **Cautionary Statement Regarding Forward-Looking Statement**

The statements set forth in this press release, which describes Couche-Tard's objectives, projections, estimates, expectations or forecasts, may constitute forward-looking statements within the meaning of securities legislation. Positive or negative verbs such as "believe", "can", "shall", "intend", "expect", "estimate", "assume" and other related expressions are used to identify such statements. Couche-Tard would like to point out that, by their very nature, forward-looking statements involve risks and uncertainties such that its results, or the measures it adopts, could differ materially from those indicated in or underlying these statements, or could have an impact on the degree of realization of a particular projection. Major factors that may lead to a material difference between Couche-Tard's actual results and the projections or expectations set forth in the forward-looking statements include the effects of the integration of acquired businesses and the ability to achieve projected synergies, fluctuations in margins on motor fuel sales, competition in the convenience store and retail motor fuel industries, exchange rate variations, and such other risks as described in detail from time to time in the reports filed by Couche-Tard with securities authorities in Canada and the United States. Unless otherwise required by applicable securities laws, Couche-Tard disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking information in this release is based on information available as of the date of the release.

Statements contained in this release that state CrossAmerica's or management's expectations or predictions of the future are forward-looking statements. The words "believe," "expect," "should," "intends," "estimates," "target" and other similar expressions identify forward-looking statements. It is important to note that actual results could differ materially from those projected in such forward-looking statements. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see CrossAmerica's annual reports on Form 10-K, quarterly reports on Form 10-Q and other reports filed with the Securities and Exchange Commission, and available on CrossAmerica's website at www.crossamericapartners.com. CrossAmerica undertakes no obligation to publicly update or revise any statements in this release, whether as a result of new information, future events or otherwise.



# First Asset Exchange Transaction

May 2019





## **Forward Looking Statement**

Statements contained in this presentation that state the Partnership's or management's expectations or predictions of the future are forward-looking statements. The words "believe," "expect," "should," "intends," "estimates," "target" and other similar expressions identify forward-looking statements. It is important to note that actual results could differ materially from those projected in such forwardlooking statements. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see CrossAmerica's annual reports on Form 10-K, quarterly reports on Form 10-Q and other reports filed with the Securities and Exchange Commission and available on the Partnership's website at www.crossamericapartners.com. If any of these factors materialize, or if our underlying assumptions prove to be incorrect, actual results may vary significantly from what we projected. Any forward-looking statement you see or hear during this presentation reflects our current views as of the date of this presentation with respect to future events. We assume no obligation to publicly update or revise these forwardlooking statements for any reason, whether as a result of new information, future events, or otherwise.



# CrossAmerica First Asset Exchange with Circle K

Investor Update May 2019



# Original Announcement in December 2018 - Exchange of Assets/Transaction Overview

- CrossAmerica and Couche-Tard/Circle K entered into an asset exchange agreement\*, as of December 17, 2018
  - CrossAmerica will receive 192 U.S. company-operated convenience and fuel retail stores (162 fee and 30 leased) from Couche-Tard/Circle K for a transaction value of \$184.5 million
    - · Expected to generate approximately 163 million gallons of annual sales
  - Couche-Tard/Circle K will receive the real property for 56 U.S. convenience and retail fuel stores currently leased from CrossAmerica and operated by Couche-Tard/Circle K
    - · Includes real estate/properties only
    - · The fuel supply arrangement to these sites remains unchanged
    - · Currently part of CAPL's wholesale segment
  - Couche-Tard/Circle K will receive 17 (14 fee and 3 leased) company-operated convenience and fuel retail sites in the U.S. Upper Midwest currently operated by CrossAmerica
    - · Currently part of CAPL's retail segment
    - · Includes all operations/real estate, including fuel supply
    - · Approximately 25 million gallons of annual sales
  - Total transaction value for the 73 sites that are to be received by Couche-Tard/Circle K is \$184.5 million
- It was expected that the exchange of assets would occur in a series of transactions over a period of 24 months

\*Additional details regarding the asset exchange agreement are included in a joint (Couche-Tard and CrossAmerica) press release and Form 8-K filing, both issued on December 17, 2018, and available on the CrossAmerica website at <a href="https://www.crossamericapartners.com">www.crossamericapartners.com</a>.



## First Exchange - Assets/Transaction Overview\*

- CrossAmerica received 60 U.S. company-operated convenience and fuel retail stores (52 fee and 8 leased) from Couche-Tard/Circle K for a transaction value of \$58.1 million
- Couche-Tard/Circle K received the real property for eight U.S. convenience and retail fuel stores currently leased from CrossAmerica and operated by Couche-Tard/Circle K
- Couche-Tard/Circle K received 17 (14 fee and 3 leased) company-operated convenience and fuel retail sites in the U.S. Upper Midwest currently operated by CrossAmerica
  - · Currently part of CAPL's retail segment
  - · Includes all operations/real estate, including fuel supply
- Total transaction value for the 25 sites that were received by Couche-Tard/Circle K is \$58.3 million

\*Additional details regarding the first asset exchange transaction are included in a joint (Couche-Tard and CrossAmerica) press release and Form 8-K filing, both issued on May 22, 2019, and available on the CrossAmerica website at <a href="https://www.crossamericapartners.com">www.crossamericapartners.com</a>.



## **Exchange of Assets/Transaction Overview**

- Dealers are being secured to operate the remaining 132 sites while under Circle K ownership and then will be transacted to CrossAmerica
  - There are currently 64 sites with a signed letter of intent (LOI) and 25 of these with signed dealer contracts
- It is anticipated that the dealerized sites from Circle K will be exchanged for the remaining 48 CAPL Master Lease Sites in tranches over the next 6-10 months. The closing of each asset exchange transaction is subject to closing conditions set forth in the Asset Exchange Agreement
- Allows for quicker integration into CAPL's wholesale segment and mitigates the incremental risk and expense of CAPL operating the stores
- Expected ^EBITDA contribution of approximately \$1.3 million to CrossAmerica from this first tranche with a total expected contribution of \$7 to \$8 million for the entire asset exchange transaction, which is approximately \$1 million higher than previously communicated range
  - The EBITDA contribution will be different for each tranche depending on the underlying asset mix being exchanged

^Note: See the definitions of EBITDA, Adjusted EBITDA and DCF in the appendix of this presentation.



## **Exchange of Assets/Transaction Overview**

#### Benefits include:

- No external funding required to complete the transactions
- CAPL generates rental income and controls long-term fuel supply to the sites through fee ownership and ground leases
- Dealerization process prior to transactions helps streamline integration of sites into the CAPL wholesale network
- Increases geographic diversification of CAPL's wholesale network
- Increases CAPL's fuel volume and maintains CAPL and Circle K combined purchasing scale
- CAPL has unique competitive advantage to be able to offer Circle K Franchise to dealers
- Creates a blueprint for potential future transactions between ACT and CAPL



## Appendix May 2019



## **Non-GAAP Financial Measures**

#### Non-GAAP Financial Measures

We use non-GAAP financial measures EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio. EBITDA represents net income available to us before deducting interest expense, income taxes and depreciation, amortization and accretion expense. Adjusted EBITDA represents EBITDA as further adjusted to exclude equity funded expenses related to incentive compensation and the Amended Omnibus Agreement, gains or losses on dispositions and lease terminations, certain acquisition related costs, such as legal and other professional fees and separation benefit costs associated with recently acquired companies, and certain other non-cash items arising from purchase accounting. Distributable Cash Flow represents Adjusted EBITDA less cash interest expense, sustaining capital expenditures and current income tax expense. Distribution Coverage Ratio is computed by dividing Distributable Cash Flow by the weighted average diluted common units and then dividing that result by the distributions paid per limited partner unit.

EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio are used as supplemental financial measures by management and by external users of our financial statements, such as investors and lenders. EBITDA and Adjusted EBITDA are used to assess our financial performance without regard to financing methods, capital structure or income taxes and the ability to incur and service debt and to fund capital expenditures. In addition, Adjusted EBITDA is used to assess our operating performance of our business on a consistent basis by excluding the impact of items which do not result directly from the wholesale distribution of motor fuel, the leasing of real property, or the day to day operations of our retail site activities. EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio are also used to assess our ability to generate cash sufficient to make distributions to our unit-holders.

We believe the presentation of EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio provides useful information to investors in assessing our financial condition and results of operations. EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio should not be considered alternatives to net income or any other measure of financial performance or liquidity presented in accordance with U.S. GAAP. EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio have important limitations as analytical tools because they exclude some but not all items that affect net income. Additionally, because EBITDA, Adjusted EBITDA, Distributable Cash Flow and Distribution Coverage Ratio may be defined differently by other companies in our industry, our definitions may not be comparable to similarly titled measures of other companies, thereby diminishing their utility.